



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT January 07, 2023

It is great to be back to preparing the Weekly Report again but the last couple of Saturdays have been very relaxed and enjoyable with no pressure of reports. Now back to work.

This week was a down week overall for most everything – USA corn was down by close to USD 10 m/t while soybeans dropped by about USD 8 m/t (although soybeans did rally on Friday) and US winter wheat dropped by USD 12 to 17 m/t along with US spring wheat down by USD 13 m/t. Only soymeal seemed to be able to avoid lower prices as it moved higher by at least USD 8 m/t.

The push higher on Friday for soybeans and soymeal is said to be tied to the lower crop rating for the Argentina soybean crop. Expected hot and dry weather in Argentina may not be what is wanted for the soybean crop. However, there are some rain clouds in the future forecast.

Corn prices moved lower on disappointing export shipments and sales and on lower demand from the ethanol industry. It is going to be difficult for US corn to catch up with export forecasts as the window for the US to be competitive in corn exports is getting very narrow. There are not too many weeks left until South American corn is once again the market price leader.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

Price changes are since the last report – two weeks ago

US Gulf to Europe: Panamax	\$29/30.00	Steady	X
US Gulf to Spain: Panamax m/t	\$29/30.00	Steady	X
US Gulf Israel: Panamax m/t	\$45/46.00	Down \$3.00	x
US Gulf to Egypt: Panamax	\$45/46.00	Down \$3.00	X
US Gulf Turkey: Panamax m/t	\$46/47.00	Down \$3.00	X
US Gulf Morocco: Handi	\$44/45.00	Down \$6.00	X
US Gulf Algeria/Tunisia: Handi	\$45/46.00	Down \$6.00	x
US Gulf Nigeria: 30,000 m/t	\$47/48.00	Steady	X
US Gulf other Med: Handi	\$47/48.00	Down \$6.00	x
US Gulf South Africa: Handi	\$41/42.00	Steady	X
US Gulf to India: Panamax	\$47/48.00	Steady	X
US Gulf to Philippines: Panamax	\$60/61.00	Steady	X
US Gulf Japan: Panamax	\$54/55.00	Down \$3.00	x
US Gulf China: Panamax	\$53/54.00	Down \$3.00	x
US PNW South Africa – 40,000 m/t	\$65/66.00	Steady	X
US PNW Egypt: Panamax	\$47/48.00	Down \$1.00	x
US PNW Philippines: Panamax	\$40/41.00	Steady	X
US PNW Japan: Panamax	\$31/32.00	Down \$1.00	x
US PNW China: Panamax	\$30/31.00	Down \$1.00	x
US East Coast Nigeria: Handisize	\$46/47.00	Steady	x
US Lakes – Europe – 30,000 m/t	Closed	Steady	X

US Lakes – Morocco – 30,000 m/t	Closed	Steady	X
France/Germany to Algeria: Handi	\$31/32.00	Steady	X
France/Germany to Bangladesh	\$83/84.00	Steady	x
France/Germany to China: Panamax	\$80/81.00	Up \$1.00	X
France/Germany to Egypt: Panamax	\$31/32.00	Down \$1.00	X
France/Germany to India: Panamax	\$70/71.00	Down \$3.00	x
France/Germany to Iran: Panamax	\$45/46.00	Steady	X
France/Germany to Jordan	\$37/38.00	Steady	X
France/Germany to Morocco: Handi	\$30/31.00	Steady	X
France/Germany to Saudi Arabia: Panamax	\$62/63.00	Steady	X
France/Germany to South Africa: Handi	\$46/47.00	Steady	X
France/Germany to Turkey: Handi	\$33/34.00	Steady	X
France/Germany to Yemen: Handi	\$63/64.00	Steady	X
Argentina to Algeria: Handi	\$59/60.00	Up \$1.00	X
Argentina to China: Panamax	\$45/46.00	Down \$3.00	X
Argentina to Japan: Panamax	\$46/47.00	Down \$3.00	X
Argentina to Egypt: Panamax	\$65/66.00	Up \$1.00	X
Argentina to Europe: Panamax	\$54/55.00	Up \$1.00	X
Argentina to Morocco: Handi	\$58/59.00	Up \$1.00	X
Argentina to Libya: Handi	\$61/62.00	Up \$1.00	X
Argentina to Jordan: Panamax	\$54/55.00	Steady	X
Argentina to Saudi Arabia: Panamax	\$64/65.00	Up \$1.00	X
Argentina to Iran: Panamax	\$61/62.00	Steady	X
Argentina to India: Panamax	\$62/63.00	Steady	X
Argentina to Bangladesh: Panamax	\$66/67.00	Steady	X
Argentina to Indonesia: Panamax	\$60/61.00	Steady	X
Argentina to South Africa: Panamax	\$34/35.00	Steady	X
Argentina to Kenya: Handi	\$53/54.00	Steady	X
Argentina to Spain: Panamax	\$54/55.00	Up \$1.00	X
Argentina to Tunisia: Handi	\$59/60.00	Up \$1.00	X
Brazil to Algeria/Tunisia: Handi	\$62/63.00	Up \$1.00	X
Brazil to China: Panamax	\$40/41.00	Down \$3.00	X
Brazil to Japan: Panamax	\$41/42.00	Down \$3.00	X
Brazil to South Korea: Panamax	\$49/50.00	Steady	X
Brazil to Europe: Panamax	\$56/57.00	Up \$1.00	X
Brazil to Morocco: Handi	\$61/62.00	Up \$1.00	X
Brazil to Iran: Panamax	\$61/62.00	Steady	X
Brazil to Bangladesh: Panamax	N/A		X
Brazil to Saudi Arabia 30/40,000 m/t	\$73/74.00	Up \$1.00	X
Brazil to Spain: Panamax	\$56/57.00	Up \$1.00	X
Brazil to Turkey/Egypt: Panamax	\$69/70.00	Up \$1.00	X
Australia to Saudi: Panamax	\$40/41.00	Steady	X
Australia to Europe: Panamax	\$51/52.00	Steady	X
Black Sea freight – Romania and Russia			
Black Sea to China: Panamax	\$67/68.00	Steady	X
Black Sea to Indonesia: Panamax	\$60/61.00	Down \$3.00	X
Black Sea to Egypt: 40/50,000	\$26/27.00	Steady	X

Black Sea to Egypt: 30,000	\$28/29.00	Down \$1.00	X
Black Sea to Iran: Panamax	\$61/62.00	Steady	X
Black Sea to Europe: Panamax	\$30/31.00	Steady	X
Black Sea to Morocco – Handi	\$31/32.00	Up \$1.00	X
Black Sea to Tunisia/Algeria – Handi	\$30/31.00	Up \$1.00	X
Black Sea to Jordan: Panamax	\$39/40.00	Steady	X
Black Sea to Libya – Handi	\$32/33.00	Steady	X
Black Sea to Saudi: Panamax	\$62/63.00	Steady	X
Black Sea to Turkey – Handi	\$27/28.00	Up \$1.00	X
Black Sea to South Africa – Handi	\$57/58.00	Steady	x
Baltic Dry Index	1512	Down 48	X
Baltic Capesize Index	1130	Down 1078	x
Baltic Panamax Index	1299	Down 353	X
Baltic Supramax Index	839	Down 318	X
Baltic Handysize Index	552	Down 153	X
Global Container Index - Freightos	2168	Up 41	x

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR January 2023/March 2023

Wheat, USA Soft Red Winter, US Gulf	USD 325/327	X
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 376>>372 April	X
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 282/285	X
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 308/312	X
Wheat, Romania 12.5 pro	USD 315>>295 April	X
Wheat, Superior, France, Rouen	USD 323/326	X
Wheat, milling, 12.0%, Argentina, Upriver	USD 360/380 April	X
Wheat, feed, Black Sea	USD 260>>245 April	X
Barley, France, Rouen port	USD 294/297	X
Barley, feed, Argentina, upriver	USD 345/350	X
Barley, feed, Black Sea, 30,000+	USD 270/275	X
Barley, feed, Australia	USD 270/275	X
Corn, 2YC FOB NOLA USA	USD 302>>295 April	X
Corn, 3YC FOB USA Pacific northwest	USD 325>>320 April	X
Corn, FOB Argentina port, upriver	USD 295/300	X
Corn, FOB Brazil port	USD 295<<270 April	X
Corn, FOB France – Atlantic	USD 320/323	X
Corn, FOB Romania	USD 245>>230 April	X
Corn, FOB Russia	USD 220/230	X
Corn, FOB Ukraine, 30,000+ m/t	USD 255/260	X
Sorghum, FOB Argentina port	USD 280/285	x
Sorghum, FOB Texas	USD 360/365	x
Soymeal, 48% protein, FOB NOLA	USD 585>>545 April	X
Soymeal, 48% protein, USA, Rotterdam	USD 620<<580 April	X

Soymeal, 47% pro, FOB Argentina	USD 585>>520 April	X
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 585/590	X
Soymeal, 48% protein, FOB Brazil	USD 560>>515 April	X
Soybeans, FOB NOLA	USD 595>>590 April	X
Soybeans, Argentina, FOB	USD 585>>560 April	X
Soybeans, Brazil, FOB	USD 580>>560 April	X
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 830/835 m/t	x
Corn Gluten Feed, USA FOB NOLA	USD 315/320 m/t	X
DDGS corn, 35 profat, USA FOB NOLA	USD 350>>330 m/t April	X

USA DDGS prices are higher again this week as lower ethanol production levels have limited available DDGS supply. However, most experts feel that ethanol production will increase and DDGS prices will move lower. Both corn gluten meal and corn gluten feed prices have been steady for the past couple of weeks --- due mainly to limited business and lots of holidays. The market reports don't seem to expect any changes in price for either CGM or CGF.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Fishing up to January 05 totals 1,439,200 m/t which leaves 844,000 m/t to go to full quota but not much time to reach that level. The catch will have to stay up at 200,000 m/t per week to reach full quota, but most experts feel that this level of catch can't be maintained through January.

With all the holidays behind us we should see a good number of vessels out each week.

The new quota for the southern region of Peru has been set at 337,000 m/t with fishing allowed to June 30. Only 13% of the 2022 quota was landed in the south so it seems that there may be a problem with the rules that is seriously limiting the catch.

Reports say that producers are backing off on booking any more business due to concerns over fishing in January --- no one wants to have sold something that they can't produce. Unless there is a real rush in the catch it is expected that new sales will be very limited for a few weeks. It is rumored that some producers may have already oversold the production.

Peru fishmeal prices are steady to higher with everyone watching the daily catch numbers.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,245
Danish fishmeal	64% protein	1,750
Peru fishmeal	64% protein	1,770
Chile fishmeal	67% protein	1,800
Iceland fishmeal	70% protein	2,170

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1640/1650 m/t	
67% protein 150 TVN	1670/1680 m/t	
67% protein 120 TVN	1720/1730 m/t	1710/1720
67% protein 1000 hist, 120 TVN	1770/1780 m/t	1760/1770
68% protein 500 hist, 100 TVN	1840/1850 m/t	1810/1820
Fish oil, crude bulk	4200/4300	3700/3800
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	4400/4500	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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