



Hammersmith Trade Services

A division of Hammersmith Marketing Ltd.

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WEEKLY USA GRAIN AND PROTEIN REPORT January 15, 2022

Monday is a holiday in the USA with all grain markets and most companies closed for the day.

This week was a down week for most everything as markets adjusted to all the USDA WASDE details and the world covid situation. USA corn prices dropped by close to USD 5 m/t with US soybeans down by around USD 15 m/t and soymeal down by about USD 20 m/t. US winter wheat was down between USD 7 and 10 m/t while US spring wheat dropped by at least USD 15 m/t.

Comments at the end of the week were that the drop in all prices this week may be overdone and that prices could move higher again next week. There are still concerns in some parts of South America about a lack of rainfall although recent rainfall has been very welcome. Most experts do seem to still be bullish on soybean/soymeal prices for the weeks ahead.

According to trade reports the weakness in US wheat prices was due to concern that US wheat was not competitive in export markets and that all the many large wheat purchases in international tenders are going to other origins.

Corn prices did move higher on Friday but were still down on the week – the Friday rally was said to be due to the lowering of corn crop estimates for Argentina. Local forecasts in Argentina are now 6 mm/t lower than the recent USDA estimate. The week ending comments and actions would seem to point to higher corn prices next week.

And for January 19 to 26 Russian export grain taxes are at: wheat USD 97.50 m/t – down USD 0.70, barley USD 79.00 m/t – down USD 7.20 m/t and corn USD 46.10 m/t – down USD 21.60 m/t.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax (10,000 disch)	\$25/26.00	Down \$1.00	X
US Gulf to Spain: Panamax m/t (5,000 disch)	\$25/26.00	Down \$1.00	X
US Gulf Israel: Panamax m/t	\$56/57.00	Down \$2.00	X
US Gulf to Egypt: Panamax (6,000 disch)	\$56/57.00	Down \$2.00	X
US Gulf Turkey: Panamax m/t	\$57/58.00	Down \$2.00	X
US Gulf Morocco: 30,000(5,000 disch)	\$56/57.00	Down \$1.00	X
US Gulf Algeria/Tunisia: 30,000 (3,000 disch)	\$60/61.00	Steady	X
US Gulf Nigeria: 30,000 m/t	\$61/62.00	Steady	X
US Gulf other Med: 30,000 MT(5,000 disch)	\$62/63.00	Down \$1.00	X
US Gulf South Africa: 30,000 m/t	\$61/62.00	Steady	X
US Gulf to India: Panamax	\$65/66.00	Steady	X
US Gulf to Philippines: Panamax	\$69/70.00	Steady	X
US Gulf Japan: Panamax	\$69/70.00	Down \$2.00	X
US Gulf China: Panamax	\$68/69.00	Down \$2.00	X
US PNW South Africa – 40,000 m/t	\$54/55.00	Steady	X
US PNW Egypt: Panamax	\$57/58.00	Down \$1.00	X
US PNW Philippines: Panamax	\$51/52.00	Steady	X
US PNW Japan: Panamax	\$38/39.00	Down \$1.00	X



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US PNW China: Panamax	\$37/38.00	Down \$1.00	X
US East Coast Nigeria: Handisize	\$65/66.00	Down \$2.00	X
US Lakes – Europe – 30,000 m/t	\$65/66.00	Port closed	X
US Lakes – Morocco – 30,000 m/t	\$68/69.00	Port closed	X
France/Germany to Algeria: 30,000 m/t(3,000 dis)	\$25/26.00	Steady	X
France/Germany to Bangladesh: 35/45,000 m/t	\$67/68.00	Steady	X
France/Germany to China: Panamax	\$71/72.00	Steady	X
France/Germany to Egypt: Panamax (10,000 dis)	\$32/33.00	Steady	X
France/Germany to India: Panamax	\$62/63.00	Steady	X
France/Germany to Iran: Panamax	\$62/63.00	Steady	X
France/Germany to Jordan: 35/45,000 (4k dis)	\$51/52.00	Steady	X
France/Germany to Morocco: 30,000 m/t (3k dis)	\$23/24.00	Steady	X
France/Germany to Saudi Arabia: Panamax	\$70/71.00	Steady	X
France/Germany to South Africa: 30,000 m/t	\$41/42.00	Steady	X
France/Germany to Turkey: 35,000 m/t	\$34/35.00	Steady	X
France/Germany to Yemen: 30,000 m/t	\$59/60.00	Steady	X
Argentina to Algeria: 25/30,000 m/t(3,000 disch)	\$49/50.00	Up \$1.00	X
Argentina to China: Panamax, with top-off	\$63/64.00	Down \$2.00	X
Argentina to Japan: Panamax, with top-off	\$62/63.00	Down \$2.00	X
Argentina to Egypt: Panamax	\$55/56.00	Up \$1.00	X
Argentina to Europe: Panamax	\$46/47.00	Up \$1.00	X
Argentina to Morocco: 25/30,000 m/t(3,000 dis)	\$46/47.00	Up \$1.00	X
Argentina to Libya: 25/30,000 m/t	\$50/51.00	Steady	X
Argentina to Jordan: Panamax	\$55/56.00	Steady	X
Argentina to Saudi Arabia: Panamax	\$76/77.00	Up \$1.00	X
Argentina to Iran: Panamax	\$61/62.00	Steady	X
Argentina to India: Panamax	\$58/59.00	Up \$1.00	X
Argentina to South Africa: Panamax	\$27/28.00	Steady	X
Argentina to Spain: Panamax	\$46/47.00	Up \$1.00	X
Argentina to Tunisia: 25/30,000 m/t (3,000 disch)	\$49/50.00	Up \$1.00	X
Brazil to Algeria/Tunisia: 25/30,000 m/t	\$53/54.00	Up \$1.00	X
Brazil to China: Panamax	\$55/56.00	Down \$1.00	X
Brazil to Japan: Panamax	\$54/55.00	Down \$1.00	X
Brazil to South Korea: Panamax	\$60/61.00	Steady	X
Brazil to Europe: Panamax	\$49/50.00	Up \$1.00	X
Brazil to Morocco: 25/30,000 m/t	\$52/53.00	Up \$1.00	X
Brazil to Iran: Panamax	\$61/62.00	Steady	X
Brazil to Saudi Arabia 30/40,000 m/t	\$76/77.00	Up \$1.00	X
Brazil to Spain: Panamax	\$49/50.00	Up \$1.00	X
Brazil to Turkey/Egypt: Panamax	\$62/63.00	Up \$1.00	X
Ukraine to China: Panamax	\$63/64.00	Steady	X
Ukraine to Indonesia: Panamax	\$66/67.00	Steady	X
Ukraine to Bangladesh, Panamax	\$57/58.00	Down \$2.00	X
Ukraine to India, Panamax	\$47/48.00	Down \$2.00	X
Black Sea to East Med: 30,000 m/t (3,000 disch)	\$32/33.00	Steady	X
Ukraine to East Med: coaster (1,000 disch)	\$67/68.00	Steady	X
Ukraine to Turkey: Izmir: coaster (1,000 disch)	\$50/51.00	Steady	X
Russia to Turkey - Izmir: coaster (1,000 disch) -	\$57/68.00	Steady	X
Black Sea to Egypt: 40/50,000 m/t – (6,000 dis)	\$25/26.00	Down \$2.00	X



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Black Sea to Egypt: 30,000 m/t – (4,000 disch)	\$32/33.00	Steady	X
Ukraine to Egypt: coaster 3,000 m/t (1,000 disch)	\$67/68.00	Steady	X
Russia to Egypt: coaster 3,000 m/t (1,000 disch)	\$75/76.00	Steady	X
Black Sea to Iraq: Panamax (4,000 disch)	\$51/52.00	Steady	X
Black Sea to Iran: Panamax	\$55/56.00	Steady	X
Black Sea to Europe: Panamax (8,000 disch)	\$32/33.00	Steady	X
Black Sea to Morocco: 30,000 m/t (3,000 disch)	\$38/39.00	Steady	X
Black Sea to Spain: Panamax (8,000 disch)	\$32/33.00	Steady	X
Black Sea to Jordan: Panamax (5,000 disch)	\$40/41.00	Steady	X
Black Sea to Libya: 25/35,000 m/t	\$41/42.00	Steady	X
Black Sea to Saudi Arabia – Jeddah – Panamax	\$56/57.00	Up \$1.00	X
Black Sea to Yemen: Panamax	\$58/59.00	Steady	X
Black Sea to Turkey – 30,000 m/t	\$28/29.00	Steady	X
Black Sea to South Africa – 30,000 m/t	\$61/62.00	Steady	X
Black Sea to Tunisia/Algeria: 30,000(5,000 disch)	\$36/37.00	Steady	X
Baltic Dry Index – 40% Cape, 30% Panamax, 30% Supramax – (no Handisize included)	1764	Down 525	X
Baltic Capesize Index (100,000 plus DWT)	1396	Down 936	X
Baltic Panamax Index (60,000 to 80,000 DWT)	2375	Down 582	X
Baltic Supramax Index (45,000 to 60,000 DWT)	1897	Down 177	X
Baltic Handisize Index (25,000 plus DWT)	1192	Down 108	x
Global Container Index - @Freightos (Index on Jan 01, 2021 was at \$3452)	\$9526	Up 359	x

FOB port or location specified. Prices in US\$, in metric tons:
 All shipments in bulk grain vessels unless stated otherwise.
 (NOLA is New Orleans, Louisiana, USA.)

ALL PRICES ARE FOR February 2022/April 2022

Wheat, USA Soft Red Winter, US Gulf	USD 324>>315 June	X
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 355>>345 June	X
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 325/328	X
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 334/341	X
Wheat, Romania 12.5 pro	USD 335/338	X
Wheat, Superior, France, Rouen	USD 311/314	X
Wheat, milling, 12.0%, Argentina, Upriver	USD 286/298	X
Wheat, feed, Black Sea	USD 308/313	X
Barley, France, Rouen port	USD 289/292	X
Barley, feed, Argentina, up river	USD 295/298	X
Barley, feed, Black Sea, 30,000+	USD 295/298	X
Barley, feed, Australia	USD 262/265	x
Corn, 2YC FOB NOLA USA	USD 271>>265 April	X
Corn, 3YC FOB USA Pacific northwest	USD 300>>293 April	X
Corn, FOB Argentina port, upriver	USD 261>>248 April	X
Corn, FOB Brazil port	USD 279>>239 July	X
Corn, FOB France – Atlantic	USD 286/289	X



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Corn, FOB Romania	USD 277/281	X
Corn, FOB Russia	USD 276/279	X
Corn, FOB Ukraine, 30,000+ m/t	USD 276/280	X
Sorghum, FOB Argentina port	USD 236/242	X
Sorghum, FOB Texas	USD 316/320	X
Soymeal, 48% protein, FOB NOLA	USD 487>>474 April	x
Soymeal, 48% protein, USA, Rotterdam	USD 517>>504 April	X
Soymeal, Argentina, Rotterdam – spot	USD 532>>524 Feb/Mar	X
Soymeal, 47% pro, FOB Argentina	USD 463>>443 April	X
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 532>>527 Feb/Mar	X
Soymeal, 48% protein, FOB Brazil	USD 477>>446 April	X
Soybeans, FOB NOLA	USD 546>>540 April	X
Soybeans, Argentina, FOB	USD 535>>519 April	X
Soybeans, Brazil, FOB	USD 526/529	X
Soybeans, Black Sea	USD 562/567	X
Corn Gluten Meal, USA FOB NOLA	USD 825/835 m/t	X
Corn Gluten Feed, USA FOB NOLA	USD 255/265 m/t	X
DDGS corn, 35 profat, USA FOB NOLA	USD 290>>283 m/t April	x

Nearby DDGS prices out of the USA moved higher this week and there was some speculation in the market that prices may continue higher, as ethanol production is expected to decrease due to very large stocks on hand. If ethanol production does drop there will be little chance for any lower DDGS prices.

USA corn gluten meal prices remained steady with no weakness at all seen. Perhaps, with Peru fishmeal now sold out, there will be even more demand for USA CGM which will keep prices firm.

The dropping of the EU 25% tariff on USA corn could lead to increased combo shipments of US corn gluten feed, DDGS and corn to Ireland. The trade reports that at least a couple of combo shipments are in the works for February/March. The dropping of the tariff won't affect other EU markets as GMO restrictions still limit/restrict the import of US corn and byproducts.

Container shipments, minimum 200 m/t

Australian MBM 45% protein	USD 580/600 m/t CNF Asia
Australian MBM 50% protein	USD 650/670 m/t CNF Asia
Australian Feathermeal, 80% protein	USD 740/760 m/t CNF Asia
Australian Poultry Meal, pet food	USD 1000/1020 m/t CNF Asia
USA Meat & Bone meal, 50% protein	USD 660/680 m/t CNF China
	USD 680/700 to Indonesia
USA Feathermeal, 80% protein	USD 780/800 m/t CNF Asia
USA Poultry by-product Meal, feed grade	USD 520/540 m/t CNF Asia
USA Poultry Meal, pet food grade	USD 1020/1040 m/t CNF Asia

Meat and bone meal prices into Asian markets were steady to higher this week following the week ago soy meal rally, but prices should weaken a little next week due to the drop this week in soy meal. Prices out of Australia will probably stay reasonably steady due to shrinking supplies. High covid19 levels have reduced slaughter house staff which is limiting new supplies.



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The USA domestic market also has a staffing problem with Covid19 causing a high percentage of slaughter house staff to be off on isolation. Supply of animal proteins in the USA is tightening which is expected to keep prices steady to higher in coming weeks.

Container freight rates from the USA to major importing markets are not showing any weakness which is keeping CNF prices very steady.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Fishing in Peru has fallen off to almost nothing, but the total catch is now reported to be just over 2.0 million m/t – about 98% of quota – and no one is too concerned about landing the last few tons of fish.

According to this week's MSICeres report, the fishmeal supply in Peru is almost totally sold out with only a few thousand tons now available. Of course, with nothing left to sell prices will move higher – not just for Peru fishmeal but for world supply, as can be seen by prices up in Europe by USD 40 m/t or so this week.

December fishmeal shipments from Peru were not as high as expected which is said to be due to the difficult container shipment problems. Peru's exports for 2021, to the end of December, look to be at just under 1.2 million m/t --- 92% of which went to Asia.

For the next weeks it looks like fishmeal prices will be steady to higher.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	1,685
Danish fishmeal	64% protein	1,440
Peru fishmeal	64% protein	1,645
Chile fishmeal	67% protein	1,685
Iceland fishmeal	70% protein	1,705

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS

Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB vessel Peru port	Price per m/t Chile port
65/66 protein	1530/1550 m/t	
67% protein standard steam	1580/1600 m/t	
67% protein 150 TVN	1630/1650 m/t	1650/1670 m/t
67% protein 120 TVN	1680/1700 m/t	1700/1720 m/t
67% protein 1000 hist, 120 TVN	1730/1750 m/t	1750/1770 m/t
68% protein 500 hist, 120 TVN	1780/1800 m/t	1800/1820 m/t
Fish oil, crude bulk	3200/3250	



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Fish oil, crude drums	3300/3350	
Fish oil, flexi tank	3400/3450	
Fish oil, Omega 3: 28%EPA/DHA	3300/3400	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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