



## Hammersmith Reports

3 Avenue Marie Gasquet, St Remy de Provence, 13210 France

Phone: +33.6.8068.4564

Email: [wbacon@hammersmith.biz](mailto:wbacon@hammersmith.biz)

WWW: [hammersmithltd.blogspot.com](http://hammersmithltd.blogspot.com)

### WEEKLY USA GRAIN AND PROTEIN REPORT January 20, 2024

Most items slipped a little lower this week as we continue on the recent downward trend for almost everything. Soybeans and soymeal led the markets lower with beans down by about USD 5 m/t and soymeal down by about the same. Corn did little this week and finished almost unchanged. USA wheat prices dropped a little – down by USD 2 to 3 m/t.

There were new export sales of soybeans to China reported but this business was not enough to overcome the bearishness in the market. The very large South American soybean crops are still weighing heavily on US soybean and soymeal prices.

While corn prices remain bearish there is enough news from Argentina about corn crop worries to keep prices from any major drop. It seems that dryness in Argentina could/may be reducing corn crop yields which would be longer term bullish.

Slightly lower wheat prices seemed to attract buyers this week as there was a flurry of international wheat tenders, everyone seemed to be in the market this week. As expected, most of the wheat tender business went to Black Sea wheat with Russia leading the way.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$27.00	Down \$1.00	
US Gulf to Spain: Panamax m/t	\$27.00	Down \$1.00	
US Gulf Israel: Panamax m/t	\$33.00	Down \$3.00	
US Gulf to Egypt: Panamax	\$33.00	Down \$3.00	
US Gulf Turkey: Panamax m/t	\$34.00	Down \$3.00	
US Gulf Morocco: Handi	\$42.00	Up \$3.00	
US Gulf Algeria/Tunisia: Handi	\$43.00	Up \$3.00	
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady	
US Gulf other Med: Handi	\$44.00	Up \$3.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$56.00	Down \$2.00	
US Gulf China: Panamax	\$55.00	Down \$2.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$25.00	Steady	
US PNW China: Panamax	\$24.00	Steady	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$60.00	Closed	
US Lakes – Morocco – 30,000 m/t	\$69.00	Closed	
France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$82.00	Steady	

France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$40.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$35.00	Steady	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$62.00	Steady	
Argentina to China: Panamax	\$47.00	Steady	
Argentina to Japan: Panamax	\$48.00	Steady	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$34.00	Down \$2.00	
Argentina to Morocco: Handi	\$61.00	Steady	
Argentina to Libya: Handi	\$62.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$59.00	Steady	
Argentina to Spain: Panamax	\$34.00	Down \$2.00	
Argentina to Tunisia: Handi	\$62.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$41.00	Up \$1.00	
Brazil to Japan: Panamax	\$42.00	Up \$1.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$52.00	Steady	
Australia to Europe: Panamax	\$61.00	Steady	
<b>Black Sea freight</b>			
Black Sea to China: Panamax	\$61 Russia	Ukraine \$57	
Black Sea to Indonesia: Panamax	\$59 Russia	Ukraine \$77	
Black Sea to Egypt: 40/50,000	\$21 Russia	Ukraine \$27	
Black Sea to Egypt: 30,000	\$23 Russia	Ukraine \$28	
Black Sea to Iran: Panamax	\$52 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$27 Russia	Ukraine \$41	
Black Sea to Morocco – Handi	\$29 Russia	Ukraine \$48	
Black Sea to Tunisia/Algeria – Handi	\$28 Russia	Ukraine \$47	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$53	
Black Sea to Libya – Handi	\$29 Russia	Ukraine \$48	
Black Sea to Saudi: Panamax	\$45 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$16 Russia	Ukraine \$28	

Russia to Turkey (Izmir)– coaster 5,000 m/t	\$58.00	Steady	
Russia to Egypt – coaster 5,000 m/t	\$82.00	Down \$1.00	
Ukraine to Turkey – coaster 5,000 m/t	\$65.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$94.00	Steady	
Baltic Dry Index	1503	Up 43	
Baltic Capesize Index	2244	Up 72	
Baltic Panamax Index	1550	Up 140	
Baltic Supramax Index	1030	Down 58	
Baltic Handysize Index	594	Down 22	
Global Container Index - Freightos	2613	Up 480	

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

**ALL PRICES ARE FOR February 2024/April 2024**

Wheat, USA Soft Red Winter, US Gulf	USD 256<<259 May	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 280<<283 May	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 215<<220 May	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 240<<245 May	
Wheat, Romania 12.5 pro	USD 230<<240 May	
Wheat, Superior, France, Rouen	USD 241<<247 May	
Wheat, milling, 12.0%, Argentina, Upriver	USD 235<<255 May	
Wheat, feed, Black Sea	USD 205/215	
Barley, France, Rouen port	USD 216/219	
Barley, feed, Argentina, upriver	USD 220/225	
Barley, feed, Black Sea, 30,000+	USD 190/195	
Barley, feed, Australia	USD 250/255	
Corn, 2YC FOB NOLA USA	USD 200<<205 May	
Corn, 3YC FOB USA Pacific northwest	USD 220<<225 May	
Corn, FOB Argentina port, upriver	USD 205>>195 May	
Corn, FOB Brazil port	USD 220>>200 May	
Corn, FOB France – Atlantic	USD 211/214	
Corn, FOB Romania	USD 210<<220 May	
Corn, FOB Russia	USD 215<<225 May	
Corn, FOB Ukraine, 30,000+ m/t	USD 180<<185 May	
Sorghum, FOB Argentina port	USD 280/290	
Sorghum, FOB Texas	USD 252/257	
Soymeal, 48% protein, FOB NOLA	USD 430<<415 May	
Soymeal, 48% protein, USA, Rotterdam	USD 465<<450 May	
Soymeal, 47% pro, FOB Argentina	USD 430>>380 May	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 495/500	
Soymeal, 48% protein, FOB Brazil	USD 425>>385 May	

Soybeans, FOB NOLA	USD 475<<480 May	
Soybeans, Argentina, FOB	USD 445>>415 May	
Soybeans, Brazil, FOB	USD 435>>430 May	
Soybeans, Black Sea	USD 475<<490 Apr	
Corn Gluten Meal, USA FOB NOLA	USD 600/610	
Corn Gluten Feed, USA FOB NOLA	USD 210/220	
DDGS corn, 35 profat, USA FOB NOLA	USD 240>>235 Apr	

All corn coproduct export prices have moved lower this week as USA domestic prices slipped. Most trade reports fell that we will continue to see lower prices in the coming days.

The export problem from the USA continues to be container freight which seems to be moving higher every day. However, lower FOB USA prices are attracting more export interest although the increased container freight is tending to push CNF prices higher.

Reports showed some corn gluten meal bookings to Egypt this week --- all were small lots in containers.

#### SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN "INDICATION" FISHMEAL PRICES:

The final fishing total for the closed quota looks to be about 1.27 million m/t which should yield 275,000 m/t of fishmeal, almost 100,000 m/t less than the full quota would have brought.

According to trade reports there could be less than 40,000 m/t of unsold fishmeal in Peru, all of which will be of lower grades. There is little or no super prime or prime available.

The latest information on Peru fishmeal exports shows a total of 514,000 m/t for 2023 with 81% going to China.

Producers in Peru are looking forward to a good year in 2024, especially now as the El Nino effect does not look to be a problem and a good level of biomass is expected.

While overall protein prices are slipping lower in world markets, the very limited supply of fishmeal in Peru is expected to hold prices steady.

#### European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Standard fishmeal	64% protein	1,615
Danish standard fishmeal	71% protein	2,005
Peru fishmeal	65% protein	1,885
Chile fishmeal	66% protein	1,905
Iceland fishmeal	71% protein	2,010

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS  
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port

65% protein standard steam	1580/1600	
67% protein 150 TVN	1650/1670	
67% protein 120 TVN	1800/1820	1820/1840
67% protein 1000 hist, 120 TVN	1950/1970	1920/1940
68% protein 500 hist, 100 TVN	2000/2020	2000/2020
Fish oil, crude bulk	No prices	5,100/5,200
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	12,000+	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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