



Hammersmith Reports

Representative Office :

3 Avenue Marie Gasquet, St Remy de Provence, 13210 France

Phone : +33.6.8068.4564

Email : wbacon@hammersmith.biz

WWW : hammersmithltd.blogspot.com

WEEKLY USA GRAIN AND PROTEIN REPORT January 21, 2023

USA soybeans and soymeal were down quite strongly this week while US corn and wheat prices were mainly unchanged as the week ended.

Soybeans dropped by about USD 11 m/t while soymeal saw a drop of USD 12 to 14 m/t. The drop in these two items was due mainly to the Argentina soybean crop said to be in good to excellent condition with some much needed rain in the forecast. The soybean/soymeal market was probably overbought due to the expectation that things in Argentina and Brazil, with the crop, are worse than they actually seem to be.

There seemed to be a feeling in the trade reports at the end of the week that corn prices could move lower in coming days as there looks to be decent rainfall in both Brazil and Argentina – not enough rain to say that the drought is over but certainly better than no rain at all. Depending on how much rainfall is seen we could see a reasonable move lower for corn prices.

Wheat prices moved higher on Friday which offset most of the losses of early in the week and left most wheat prices unchanged. Trade reports did mention that trading in wheat futures was very low, which may be the main reason for a lack of direction in the wheat market in the week or perhaps a stronger finish on Friday would mean more gains next week.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$27/28.00	Steady
US Gulf to Spain: Panamax m/t	\$27/28.00	Steady
US Gulf Israel: Panamax m/t	\$41/42.00	Steady
US Gulf to Egypt: Panamax	\$41/42.00	Steady
US Gulf Turkey: Panamax m/t	\$42/43.00	Steady
US Gulf Morocco: Handi	\$41/42.00	Steady
US Gulf Algeria/Tunisia: Handi	\$42/43.00	Steady
US Gulf Nigeria: 30,000 m/t	\$47/48.00	Steady
US Gulf other Med: Handi	\$44/45.00	Steady
US Gulf South Africa: Handi	\$41/42.00	Steady
US Gulf to India: Panamax	\$47/48.00	Steady
US Gulf to Philippines: Panamax	\$57/58.00	Down \$2.00
US Gulf Japan: Panamax	\$52/53.00	Steady
US Gulf China: Panamax	\$51/52.00	Steady
US PNW South Africa – 40,000 m/t	\$65/66.00	Steady
US PNW Egypt: Panamax	\$42/43.00	Steady
US PNW Philippines: Panamax	\$39/40.00	Down \$1.00
US PNW Japan: Panamax	\$28/29.00	Steady
US PNW China: Panamax	\$28/29.00	Steady

US East Coast Nigeria: Handisize	\$46/47.00	Steady
US Lakes – Europe – 30,000 m/t	Closed	Steady
US Lakes – Morocco – 30,000 m/t	Closed	Steady
France/Germany to Algeria: Handi	\$31/32.00	Steady
France/Germany to Bangladesh	\$83/84.00	Steady
France/Germany to China: Panamax	\$80/81.00	Steady
France/Germany to Egypt: Panamax	\$30/31.00	Down \$1.00
France/Germany to India: Panamax	\$59/60.00	Down \$6.00
France/Germany to Iran: Panamax	\$45/46.00	Steady
France/Germany to Jordan	\$37/38.00	Steady
France/Germany to Morocco: Handi	\$30/31.00	Steady
France/Germany to Saudi Arabia: Panamax	\$62/63.00	Steady
France/Germany to South Africa: Handi	\$46/47.00	Steady
France/Germany to Turkey: Handi	\$33/34.00	Steady
France/Germany to Yemen: Handi	\$63/64.00	Steady
Argentina to Algeria: Handi	\$61/62.00	Up \$1.00
Argentina to China: Panamax	\$43/44.00	Steady
Argentina to Japan: Panamax	\$44/45.00	Steady
Argentina to Egypt: Panamax	\$67/68.00	Up \$1.00
Argentina to Europe: Panamax	\$56/57.00	Up \$1.00
Argentina to Morocco: Handi	\$60/61.00	Up \$1.00
Argentina to Libya: Handi	\$63/64.00	Up \$1.00
Argentina to Jordan: Panamax	\$54/55.00	Steady
Argentina to Saudi Arabia: Panamax	\$66/67.00	Up \$1.00
Argentina to Iran: Panamax	\$61/62.00	Steady
Argentina to India: Panamax	\$62/63.00	Steady
Argentina to Bangladesh: Panamax	\$66/67.00	Steady
Argentina to Indonesia: Panamax	\$60/61.00	Steady
Argentina to South Africa: Panamax	\$34/35.00	Steady
Argentina to Kenya: Handi	\$55/56.00	Up \$2.00
Argentina to Spain: Panamax	\$56/57.00	Up \$1.00
Argentina to Tunisia: Handi	\$61/62.00	Up \$1.00
Brazil to Algeria/Tunisia: Handi	\$64/65.00	Up \$1.00
Brazil to China: Panamax	\$38/39.00	Steady
Brazil to Japan: Panamax	\$39/40.00	Steady
Brazil to South Korea: Panamax	\$49/50.00	Steady
Brazil to Europe: Panamax	\$57/58.00	Up \$1.00
Brazil to Morocco: Handi	\$63/64.00	Up \$1.00
Brazil to Iran: Panamax	\$61/62.00	Steady
Brazil to Bangladesh: Panamax	N/A	
Brazil to Saudi Arabia 30/40,000 m/t	\$74/75.00	Steady
Brazil to Spain: Panamax	\$57/58.00	Up \$1.00
Brazil to Turkey/Egypt: Panamax	\$71/72.00	Up \$1.00
Australia to Saudi: Panamax	\$40/41.00	Steady
Australia to Europe: Panamax	\$51/52.00	Up \$1.00
Black Sea freight – Romania and Russia		
Black Sea to China: Panamax	\$67/68.00	Steady

Black Sea to Indonesia: Panamax	\$60/61.00	Steady
Black Sea to Egypt: 40/50,000	\$26/27.00	Steady
Black Sea to Egypt: 30,000	\$28/29.00	Steady
Black Sea to Iran: Panamax	\$61/62.00	Steady
Black Sea to Europe: Panamax	\$30/31.00	Steady
Black Sea to Morocco – Handi	\$31/32.00	Steady
Black Sea to Tunisia/Algeria – Handi	\$30/31.00	Steady
Black Sea to Jordan: Panamax	\$39/40.00	Steady
Black Sea to Libya – Handi	\$32/33.00	Steady
Black Sea to Saudi: Panamax	\$62/63.00	Steady
Black Sea to Turkey – Handi	\$27/28.00	Up \$2.00
Black Sea to South Africa – Handi	\$57/58.00	Steady
Baltic Dry Index	763	Down 183
Baltic Capesize Index	787	Up 512
Baltic Panamax Index	1060	Down 9
Baltic Supramax Index	652	Down 34
Baltic Handysize Index	441	Down 59
Global Container Index - Freightos	2178	Down 50

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR February 2023/April 2023

Wheat, USA Soft Red Winter, US Gulf	USD 320/325
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 375>>365 April
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 270/275
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 305/310
Wheat, Romania 12.5 pro	USD 300/305
Wheat, Superior, France, Rouen	USD 320/323
Wheat, milling, 12.0%, Argentina, Upriver	USD 345>>355 April
Wheat, feed, Black Sea	USD 265/270
Barley, France, Rouen port	USD 290/293
Barley, feed, Argentina, upriver	USD 345/350
Barley, feed, Black Sea, 30,000+	USD 275/280
Barley, feed, Australia	USD 275/280
Corn, 2YC FOB NOLA USA	USD 305>>295 April
Corn, 3YC FOB USA Pacific northwest	USD 325>>320 April
Corn, FOB Argentina port, upriver	USD 300>>275 June
Corn, FOB Brazil port	USD 305>>300 June
Corn, FOB France – Atlantic	USD 308/312
Corn, FOB Romania	No info
Corn, FOB Russia	No info
Corn, FOB Ukraine, 30,000+ m/t	USD 260/265
Sorghum, FOB Argentina port	USD 290/295
Sorghum, FOB Texas	USD 365>>360 April

Soymeal, 48% protein, FOB NOLA	USD 590>>535 April
Soymeal, 48% protein, USA, Rotterdam	USD 625>>570 April
Soymeal, 47% pro, FOB Argentina	USD 565>>510 June
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 600/605
Soymeal, 48% protein, FOB Brazil	USD 550>>510 June
Soybeans, FOB NOLA	USD 595>>590 May
Soybeans, Argentina, FOB	USD 600>>570 May
Soybeans, Brazil, FOB	USD 580>>570 May
Soybeans, Black Sea	No prices
Corn Gluten Meal, USA FOB NOLA	USD 825/830 m/t
Corn Gluten Feed, USA FOB NOLA	USD 300/305 m/t
DDGS corn, 35 profat, USA FOB NOLA	USD 340>>330 m/t April

USA corn byproduct FOB USA prices were all steady this week but demand for DDGS in the domestic USA market is said to be very strong due to high soymeal prices. The US Grains Council has reported that container rates from the USA to major markets in Asia are down this week by close to USD 20 m/t making USA corn byproducts much more competitive in Asian markets.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

The fishing has been a little up and down this week with an average day being at about 15,000 m/t of catch. We are now up to 1.69 million m/t of catch which leaves 590,000 m/t to go and only another 10 days of fishing. It looks like there will be about 400,000 m/t of the quotes that won't be landed, which could be as much as 90,000 m/t of fishmeal.

It was also reported that there is a little catch landed in the south of Peru but only just 100 m/t. However this is the first landing in the south in 2023, perhaps things will pick up as the south does have a quota of 337,000 m/t of catch.

Fishing in parts of Peru has been restricted and some ports closed due to very bad weather and extremely high swell levels. which is keeping the catch numbers down.

Trade reports say that all the resales have now been covered by the catch, which should make some new stocks available for sale. But if we only land another 200,000 m/t of fish that would leave about 40 to 50,000 m/t for sale until the next season --- not very much.

According to MSI Ceres the container rate to China is now at USD 35 m/t so the prices shown below may be a little too low on a FOB Peru basis.

As we have seen on the news, the political situation in Peru is very difficult at present. The government is said to be moving very quickly against the "extremists" that it says are causing the unrest.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,215
Danish fishmeal	64% protein	1,780

Peru fishmeal	64% protein	1,775
Chile fishmeal	67% protein	1,805
Iceland fishmeal	70% protein	2,145

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1640/1650 m/t	
67% protein 150 TVN	1690/1700 m/t	
67% protein 120 TVN	1740/1750 m/t	1740/1750
67% protein 1000 hist, 120 TVN	1790/1800 m/t	1790/1800
68% protein 500 hist, 100 TVN	1840/1850 m/t	1840/1850
Fish oil, crude bulk	No prices	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	No prices	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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