



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT February 03, 2024

Most grain and oilseed markets continued to slip to lower price levels this week --- soybeans were the leader dropping about USD 7 m/t although spot soymeal was up by about USD 7. Soymeal a little further in to 2024 was up by about USD 3 m/t. USA corn and wheat prices were almost unchanged on the week.

Trade reports didn't have much to say but were all getting excited over 1% changes in prices on Friday --- I guess that there was little else to get excited about.

The corn crop in Argentina is looking to be a little higher than previous forecasts which is putting pressure on world corn export prices. However, on the up side for US corn prices, corn usage in ethanol production is higher at the end of 2023 than it was in 2022.

Soybeans slipped lower on continued price pressure from the very large 2024 Brazil soybean crop. It was reported this week that at least one shipment of Brazil soybeans has been made to the USA. Soymeal was higher in the spot market as the USA is currently the main supplier of soymeal to export markets. For the time being, if you need soymeal, you source in the US, which keep prices firm.

Wheat prices didn't do much, just wiggled around a little in a narrow price range. Not much to report for wheat this week, as world wheat prices just keep on moving a little lower each week.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

According to trade reports, container shipments through the Suez Canal are down by 55% while dry bulk cargos are only down by 19%. Much of the dry bulk shipments are grains from the Black Sea to Asia which are not being attacked by Yemen rebels. Reports add that petroleum shipments do not seem to have slowed or rerouted.

However, one European "expert" has said that about 6 million m/t of grains have been rerouted to avoid the Red Sea situation ---- on wonders how they compiled their information.

US Gulf to Europe: Panamax	\$29.00	Up \$1.00	
US Gulf to Spain: Panamax m/t	\$29.00	Up \$1.00	
US Gulf Israel: Panamax m/t	\$29.00	Down \$1.00	
US Gulf to Egypt: Panamax	\$29.00	Down \$1.00	
US Gulf Turkey: Panamax m/t	\$30.00	Down \$1.00	
US Gulf Morocco: Handi	\$42.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$43.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady	
US Gulf other Med: Handi	\$44.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$51.00	Steady	

US Gulf China: Panamax	\$50.00	Steady	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$26.00	Steady	
US PNW China: Panamax	\$25.00	Steady	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$60.00	Closed	
US Lakes – Morocco – 30,000 m/t	\$69.00	Closed	
France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$82.00	Steady	
France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$40.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$35.00	Steady	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$62.00	Steady	
Argentina to China: Panamax	\$50.00	Down \$1.00	
Argentina to Japan: Panamax	\$51.00	Down \$1.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$32.00	Down \$1.00	
Argentina to Morocco: Handi	\$61.00	Steady	
Argentina to Libya: Handi	\$62.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$59.00	Steady	
Argentina to Spain: Panamax	\$32.00	Down \$1.00	
Argentina to Tunisia: Handi	\$62.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$44.00	Steady	
Brazil to Japan: Panamax	\$45.00	Steady	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$52.00	Steady	
Australia to Europe: Panamax	\$61.00	Steady	
<b>Black Sea freight</b>			
Black Sea to China: Panamax	\$62 Russia	Ukraine \$61	
Black Sea to Indonesia: Panamax	\$59 Russia	Ukraine \$77	

Black Sea to Egypt: 40/50,000	\$23 Russia	Ukraine \$28	
Black Sea to Egypt: 30,000	\$23 Russia	Ukraine \$28	
Black Sea to Iran: Panamax	\$52 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$27 Russia	Ukraine \$38	
Black Sea to Morocco – Handi	\$29 Russia	Ukraine \$44	
Black Sea to Tunisia/Algeria – Handi	\$28 Russia	Ukraine \$43	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$53	
Black Sea to Libya – Handi	\$29 Russia	Ukraine \$44	
Black Sea to Saudi: Panamax	\$44 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$17 Russia	Ukraine \$25	
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$55.00	Down \$5.00	
Russia to Egypt – coaster 5,000 m/t	\$81.00	Down \$1.00	
Ukraine to Turkey – coaster 5,000 m/t	\$65.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$89.00	Down \$4.00	
Baltic Dry Index	1407	Down 111	
Baltic Capesize Index	2030	Down 105	
Baltic Panamax Index	1444	Down 252	
Baltic Supramax Index	1041	Down 24	
Baltic Handysize Index	585	Down 11	
Global Container Index - Freightos	3393	Down 18	

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR February 2024/April 2024

Wheat, USA Soft Red Winter, US Gulf	USD 260>>257 May	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 288>>283 May	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 205<<210 May	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 230<<235 May	
Wheat, Romania 12.5 pro	USD 230<<235 May	
Wheat, Superior, France, Rouen	USD 235<<245 May	
Wheat, milling, 12.0%, Argentina, Upriver	USD 230<<260 June	
Wheat, feed, Black Sea	USD 205/215	
Barley, France, Rouen port	USD 210/213	
Barley, feed, Argentina, upriver	USD 215/220	
Barley, feed, Black Sea, 30,000+	USD 190/195	
Barley, feed, Australia	USD 240/245	
Corn, 2YC FOB NOLA USA	USD 200<<205 May	
Corn, 3YC FOB USA Pacific northwest	USD 225<<230 May	
Corn, FOB Argentina port, upriver	USD 190<<195 May	
Corn, FOB Brazil port	USD 200<<205 May	
Corn, FOB France – Atlantic	USD 208/212	
Corn, FOB Romania	USD 210<<215 May	

Corn, FOB Russia	USD 215<<220 May	
Corn, FOB Ukraine, 30,000+ m/t – Odessa port	USD 205<<220 May	
Sorghum, FOB Argentina port	USD 280/285	
Sorghum, FOB Texas	USD 251/255	
Soymeal, 48% protein, FOB NOLA	USD 430>>400 May	
Soymeal, 48% protein, USA, Rotterdam	USD 465>>435 May	
Soymeal, 47% pro, FOB Argentina	USD 415>>380 May	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 470/475	
Soymeal, 48% protein, FOB Brazil	USD 410>>385 May	
Soybeans, FOB NOLA	USD 465<<470 May	
Soybeans, Argentina, FOB	USD 420>>410 May	
Soybeans, Brazil, FOB	USD 405<<420 May	
Soybeans, Black Sea	USD 470<<475 Apr	
Corn Gluten Meal, USA FOB NOLA	USD 600/610	
Corn Gluten Feed, USA FOB NOLA	USD 210/220	
DDGS corn, 35 profat, USA FOB NOLA	USD 250>>245 Apr	

No change in export prices for corn coproducts this week. Although corn prices have been falling for weeks now the coproduct prices have maintained higher levels. Domestic demand in the USA has been very good for both DDGS and corn gluten meal which seems to be keeping domestic and export prices firm.

#### **SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN "INDICATION" FISHMEAL PRICES:**

As usual with no fishing there is little to report from Peru. All the local trade reports are full of information on El Nino event for 2024.....pages and pages of information. The conclusion being that if there is an El Nino in Peru this year it will not be serious just moderate at worst.

There has been no change in prices for current stock, of which there is little, but it seems that prices for the next fishing season could be up by as much as USD 50 m/t with most of the interest being in Super Prime and Prime.

Things in the fishmeal business will get very quiet for Chinese New Year which begins on February 10 until about February 15. However, after the New Year holidays Chinese buyers will be back thinking about positions for the next Peru fishing season. 2024 will be the Year of the Dragon.

As a side note, the Ghana Fishing Association has asked the EU to restrict imports of fishmeal from Ghana as the industry is depleting the local fish stocks and destroying the local fishing industry. In addition, they add it is increasing the level of food insecurity in the country.

#### **European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Standard fishmeal	64% protein	1,755
Danish standard fishmeal	71% protein	2,010
Peru fishmeal	65% protein	1,890
Chile fishmeal	66% protein	1,910
Iceland fishmeal	71% protein	2,020

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS  
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1580/1600	
67% protein 150 TVN	1650/1670	
67% protein 120 TVN	1800/1820	1820/1840
67% protein 1000 hist, 120 TVN	1950/1970	1920/1940
68% protein 500 hist, 100 TVN	2000/2020	2000/2020
Fish oil, crude bulk	No prices	5,100/5,200
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	12,000+	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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