



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT February 11, 2023

According to most trade reports this week the USDA WASDE report had very little overall effect on market prices. Russia had a much greater effect as did South American weather.

At the end of the week, Friday was a day for a price rally --- especially for wheat as there was a great deal of trade concern that the Black Sea grain corridor may not be extended as Russia is flexing its muscles a little. Russia has said that the corridor has been helping the Ukraine while Russian grain shipments are suffering due to banking sanctions. Of course, as we all know, Russia's grain exports are well above last year's levels.

Russia's comments and possible actions helped to push US wheat prices up by about USD 10 mt for US winter wheat.

Soybean prices continued to climb higher as concerns still exist over the Brazil weather situation --- the rain that was needed earlier for crops is now falling and delaying Brazil's harvest. Soymeal had a steady week but certainly didn't show any weakness -- just a week of resting and relaxing.

Corn prices were almost unchanged at the end of the week but there may be a rally in coming weeks if Russia does cut back on oil exports which could have the US increasing corn-based ethanol production.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$24/25.00	Down \$2.00	x
US Gulf to Spain: Panamax m/t	\$24/25.00	Down \$2.00	X
US Gulf Israel: Panamax m/t	\$30/31.00	Down \$4.00	X
US Gulf to Egypt: Panamax	\$30/31.00	Down \$4.00	X
US Gulf Turkey: Panamax m/t	\$31/32.00	Down \$4.00	X
US Gulf Morocco: Handi	\$37/38.00	Down \$4.00	x
US Gulf Algeria/Tunisia: Handi	\$38/39.00	Down \$4.00	x
US Gulf Nigeria: 30,000 m/t	\$43/44.00	Down \$4.00	x
US Gulf other Med: Handi	\$41/42.00	Down \$3.00	X
US Gulf South Africa: Handi	\$41/42.00	Steady	X
US Gulf to India: Panamax	\$47/48.00	Steady	X
US Gulf to Philippines: Panamax	\$54/55.00	Down \$2.00	x
US Gulf Japan: Panamax	\$48/49.00	Down \$2.00	x
US Gulf China: Panamax	\$47/48.00	Down \$2.00	X
US PNW South Africa -- 40,000 m/t	\$60/61.00	Down \$5.00	x
US PNW Egypt: Panamax	\$34/35.00	Down \$3.00	X
US PNW Philippines: Panamax	\$39/40.00	Steady	X
US PNW Japan: Panamax	\$28/29.00	Steady	X
US PNW China: Panamax	\$27/28.00	Down \$1.00	x

US East Coast Nigeria: Handisize	\$43/44.00	Down \$3.00	x
US Lakes – Europe – 30,000 m/t	Closed	Steady	x
US Lakes – Morocco – 30,000 m/t	Closed	Steady	x
France/Germany to Algeria: Handi	\$31/32.00	Steady	X
France/Germany to Bangladesh	\$83/84.00	Steady	X
France/Germany to China: Panamax	\$80/81.00	Steady	X
France/Germany to Egypt: Panamax	\$28/29.00	Down \$1.00	X
France/Germany to India: Panamax	\$53/54.00	Down \$1.00	X
France/Germany to Iran: Panamax	\$45/46.00	Steady	X
France/Germany to Jordan	\$37/38.00	Steady	X
France/Germany to Morocco: Handi	\$30/31.00	Steady	X
France/Germany to Saudi Arabia: Panamax	\$62/63.00	Steady	X
France/Germany to South Africa: Handi	\$46/47.00	Steady	X
France/Germany to Turkey: Handi	\$33/34.00	Steady	X
France/Germany to Yemen: Handi	\$63/64.00	Steady	X
Argentina to Algeria: Handi	\$64/65.00	Up \$1.00	X
Argentina to China: Panamax	\$40/41.00	Down \$2.00	X
Argentina to Japan: Panamax	\$41/42.00	Down \$2.00	X
Argentina to Egypt: Panamax	\$70/71.00	Up \$1.00	X
Argentina to Europe: Panamax	\$59/60.00	Up \$1.00	X
Argentina to Morocco: Handi	\$63/64.00	Up \$1.00	X
Argentina to Libya: Handi	\$65/66.00	Up \$1.00	X
Argentina to Jordan: Panamax	\$54/55.00	Steady	X
Argentina to Saudi Arabia: Panamax	\$61/62.00	Up \$1.00	X
Argentina to Iran: Panamax	\$61/62.00	Steady	x
Argentina to India: Panamax	\$62/63.00	Steady	x
Argentina to Bangladesh: Panamax	\$66/67.00	Steady	x
Argentina to Indonesia: Panamax	\$60/61.00	Steady	x
Argentina to South Africa: Panamax	\$34/35.00	Steady	X
Argentina to Kenya: Handi	\$45/46.00	Steady	X
Argentina to Spain: Panamax	\$59/60.00	Up \$1.00	X
Argentina to Tunisia: Handi	\$64/65.00	Up \$1.00	X
Brazil to Algeria/Tunisia: Handi	\$67/68.00	Up \$1.00	X
Brazil to China: Panamax	\$41/42.00	Up \$3.00	x
Brazil to Japan: Panamax	\$42/43.00	Up \$3.00	X
Brazil to South Korea: Panamax	\$49/50.00	Steady	X
Brazil to Europe: Panamax	\$60/61.00	Up \$1.00	X
Brazil to Morocco: Handi	\$66/67.00	Up \$1.00	X
Brazil to Iran: Panamax	\$61/62.00	Steady	X
Brazil to Bangladesh: Panamax	N/A		
Brazil to Saudi Arabia 30/40,000 m/t	\$75/76.00	Steady	X
Brazil to Spain: Panamax	\$60/61.00	Up \$1.00	X
Brazil to Turkey/Egypt: Panamax	\$74/75.00	Up \$1.00	X
Australia to Saudi: Panamax	\$40/41.00	Steady	X
Australia to Europe: Panamax	\$51/52.00	Up \$2.00	X
Black Sea freight – Romania and Russia			
Black Sea to China: Panamax	\$60/61.00	Down \$3.00	X

Black Sea to Indonesia: Panamax	\$61/62.00	Steady	X
Black Sea to Egypt: 40/50,000	\$18 Russia \$26 Ukraine		X
Black Sea to Egypt: 30,000	\$29 Russia \$36 Ukraine		X
Black Sea to Iran: Panamax	\$55/56.00	Down \$3.00	x
Black Sea to Europe: Panamax	\$30/31.00	Steady	X
Black Sea to Morocco – Handi	\$31/32.00	Steady	X
Black Sea to Tunisia/Algeria – Handi	\$30/31.00	Steady	X
Black Sea to Jordan: Panamax	\$37/38.00	Down \$2.00	X
Black Sea to Libya – Handi	\$32/33.00	Steady	X
Black Sea to Saudi: Panamax	\$62/63.00	Steady	
Black Sea to Turkey – Handi	\$25 Russia \$18 Romania		X
Black Sea to South Africa – Handi	\$57/58.00	Steady	X
Russia to Turkey – coaster 3,000 m/t	\$67.00	Down \$3.00	X
Russia to Egypt – coaster 3,000 m/t	\$100.00	Steady	x
Baltic Dry Index	602	Down 19	X
Baltic Capesize Index	486	Up 57	x
Baltic Panamax Index	864	Down 76	X
Baltic Supramax Index	628	Down 54	x
Baltic Handysize Index	436	Steady	X
Global Container Index - Freightos	2005	Down 57	x

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR March 2023/May 2023

Wheat, USA Soft Red Winter, US Gulf	USD 340>>330 June	X
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 405>>390 June	X
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 275/280	X
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 300/305	X
Wheat, Romania 12.5 pro	USD 305/310	X
Wheat, Superior, France, Rouen	USD 329/331	X
Wheat, milling, 12.0%, Argentina, Upriver	USD 340>>350 May	X
Wheat, feed, Black Sea	USD 265/270	x
Barley, France, Rouen port	USD 300/303	X
Barley, feed, Argentina, upriver	USD 345/350	X
Barley, feed, Black Sea, 30,000+	USD 270/275	X
Barley, feed, Australia	USD 280/285	X
Corn, 2YC FOB NOLA USA	USD 305>>300 June	X
Corn, 3YC FOB USA Pacific northwest	USD 330>>325 June	X
Corn, FOB Argentina port, upriver	USD 300>>275 June	X
Corn, FOB Brazil port	USD 310>>280 June	X
Corn, FOB France – Atlantic	USD 325/328	X

Corn, FOB Romania	USD 265/270	X
Corn, FOB Russia	USD 265/270	X
Corn, FOB Ukraine, 30,000+ m/t	USD 255/260	X
Sorghum, FOB Argentina port	USD 315/320	X
Sorghum, FOB Texas	USD 362/367	X
Soymeal, 48% protein, FOB NOLA	USD 615>>560 June	X
Soymeal, 48% protein, USA, Rotterdam	USD 650>>595 June	x
Soymeal, 47% pro, FOB Argentina	USD 600>>535 June	X
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 615/620	X
Soymeal, 48% protein, FOB Brazil	USD 580>>525 June	X
Soybeans, FOB NOLA	USD 605>>595 June	X
Soybeans, Argentina, FOB	USD 595>>580 June	X
Soybeans, Brazil, FOB	USD 565<<575 June	X
Soybeans, Black Sea	No prices	X
Corn Gluten Meal, USA FOB NOLA	USD 840/845 m/t	X
Corn Gluten Feed, USA FOB NOLA	USD 320/325 m/t	X
DDGS corn, 35 profat, USA FOB NOLA	USD 345>>330 m/t June	x

Very little change this week in corn byproduct prices. Spot DDGS prices are reported to be down by about USD 5 m/t while prices a little further out remain steady.

Both corn gluten meal and corn gluten feed prices were steady during the week and seem to be stuck at the current level.

If soymeal prices were to take a dive this would probably move all corn byproducts lower, but a weak soymeal market doesn't look too possible these days.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Looking at the final fishing numbers for the recent quota it seems that 364,000 m/t of the quota was not landed, which represents 86,800 m/t of fishmeal. Total fishmeal produced is estimated at 457,000 m/t.

There was a small catch in the south this week with the total catch now up to 9,900 m/t.

According to trade reports, business has started for the next fishing season with prices looking to be higher than today's market prices. No new sales of current fishmeal, as it is more than 95% sold. Only dribs and drabs are available.

According to MSI Ceres this week the current container rate from Peru to China is about USD 35 m/t which is around about USD 1,000 for a 40 foot container. It is not expected that container rates will go any lower.

The trade expects that the next fishing season will be in late April or early May.

Business should be quiet for the next while as there is little to buy/sell, perhaps 25,000 m/t max, and most buyers think that it is too early to jump into buying the next season's production.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,125
Danish fishmeal	64% protein	1,760
Peru fishmeal	64% protein	1,780
Chile fishmeal	67% protein	1,810
Iceland fishmeal	70% protein	2,055

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1640/1650 m/t	
67% protein 150 TVN	1690/1700 m/t	
67% protein 120 TVN	1740/1750 m/t	1740/1750
67% protein 1000 hist, 120 TVN	1790/1800 m/t	1780/1790
68% protein 500 hist, 100 TVN	1840/1850 m/t	1820/1830
Fish oil, crude bulk	No prices	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	No prices	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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