



Hammersmith Trade Services

A division of Hammersmith Marketing Ltd.

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WEEKLY USA GRAIN AND PROTEIN REPORT February 12, 2022

2022 so far has certainly been a period of higher and higher prices for grains, oilseeds and proteins and it doesn't look like it will change in the near term. This week we had soybeans up by USD 10 m/t, soymeal at least USD 12 m/t higher, corn up by USD 11 m/t and even wheat was higher with winter wheat up by about USD 13 m/t and spring wheat even higher – up by USD 17 m/t.

Wheat prices are said to all be up due to the Russia/Ukraine situation and the concern over supplies of wheat from the Black Sea through 2022. Russia is the world's largest wheat exporter with the Ukraine not too far behind so any problems in the area could have serious implications for world wheat supply.

Corn and soybean prices are moving higher on the weather situation in South America and the lack of rainfall that may just have a serious effect on Argentina and Brazil crops. Of course, both corn and soybean prices were also pushed higher about concern for the situation in the Black Sea. The Black Sea effect on corn is valid but on soybeans/soymeal is just emotional as the region is not a major supplier of buyer of soybeans/soymeal.

If there is some calming down of the Russia/Ukraine situation then it is expected that there will be some retreat of prices to former levels but the longer the situation looks difficult the higher prices will probably go.

And for February 16 to February 23, Russian export grain taxes are at: wheat USD 92.80 m/t – down USD 0.40, barley USD 74.10 m/t – up USD 0.80 m/t and corn USD 52.70 m/t – no change.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax (10,000 disch)	\$24/25.00	Up \$1.00	X
US Gulf to Spain: Panamax m/t (5,000 disch)	\$24/25.00	Up \$1.00	X
US Gulf Israel: Panamax m/t	\$54/55.00	Up \$3.00	X
US Gulf to Egypt: Panamax (6,000 disch)	\$54/55.00	Up \$3.00	X
US Gulf Turkey: Panamax m/t	\$55/56.00	Up \$3.00	X
US Gulf Morocco: 30,000(5,000 disch)	\$54/55.00	Up \$2.00	X
US Gulf Algeria/Tunisia: 30,000 (3,000 disch)	\$55/56.00	Steady	X
US Gulf Nigeria: 30,000 m/t	\$61/62.00	Steady	X
US Gulf other Med: 30,000 MT(5,000 disch)	\$58/59.00	Up \$2.00	X
US Gulf South Africa: 30,000 m/t	\$51/52.00	Steady	X
US Gulf to India: Panamax	\$65/66.00	Steady	X
US Gulf to Philippines: Panamax	\$69/70.00	Steady	X
US Gulf Japan: Panamax	\$65/66.00	Up \$4.00	X
US Gulf China: Panamax	\$64/65.00	Up \$4.00	X
US PNW South Africa – 40,000 m/t	\$54/55.00	Steady	X
US PNW Egypt: Panamax	\$51/52.00	Steady	X
US PNW Philippines: Panamax	\$51/52.00	Steady	X
US PNW Japan: Panamax	\$36/37.00	Up \$2.00	X



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US PNW China: Panamax	\$35/36.00	Up \$2.00	X
US East Coast Nigeria: Handisize	\$55/56.00	Down \$2.00	X
US Lakes – Europe – 30,000 m/t	\$65/66.00	Ports closed	X
US Lakes – Morocco – 30,000 m/t	\$68/69.00	Ports closed	X
France/Germany to Algeria: 30,000 m/t(3,000 dis)	\$25/26.00	Steady	X
France/Germany to Bangladesh: 35/45,000 m/t	\$64/65.00	Down \$1.00	X
France/Germany to China: Panamax	\$72/73.00	Up \$1.00	X
France/Germany to Egypt: Panamax (10,000 dis)	\$32/33.00	Steady	X
France/Germany to India: Panamax	\$62/63.00	Steady	X
France/Germany to Iran: Panamax	\$62/63.00	Steady	X
France/Germany to Jordan: 35/45,000 (4k dis)	\$51/52.00	Steady	X
France/Germany to Morocco: 30,000 m/t (3k dis)	\$23/24.00	Steady	X
France/Germany to Saudi Arabia: Panamax	\$73/74.00	Up \$1.00	X
France/Germany to South Africa: 30,000 m/t	\$41/42.00	Steady	X
France/Germany to Turkey: 35,000 m/t	\$35/36.00	Steady	X
France/Germany to Yemen: 30,000 m/t	\$59/60.00	Steady	X
Argentina to Algeria: 25/30,000 m/t(3,000 disch)	\$55/56.00	Up \$1.00	X
Argentina to China: Panamax, with top-off	\$60/61.00	Up \$4.00	x
Argentina to Japan: Panamax, with top-off	\$59/60.00	Up \$4.00	X
Argentina to Egypt: Panamax	\$59/60.00	Up \$1.00	X
Argentina to Europe: Panamax	\$50/51.00	Up \$1.00	X
Argentina to Morocco: 25/30,000 m/t(3,000 dis)	\$52/53.00	Up \$1.00	X
Argentina to Libya: 25/30,000 m/t	\$57/58.00	Up \$4.00	X
Argentina to Jordan: Panamax	\$55/56.00	Steady	X
Argentina to Saudi Arabia: Panamax	\$80/81.00	Up \$1.00	X
Argentina to Iran: Panamax	\$61/62.00	Steady	X
Argentina to India: Panamax	\$58/59.00	Steady	X
Argentina to Bangladesh: Panamax	\$66/67.00	Steady	X
Argentina to Indonesia: Panamax	\$55/56.00	Steady	X
Argentina to South Africa: Panamax	\$27/28.00	Steady	X
Argentina to Kenya: 30,000 m/t	\$47/48.00	Up \$2.00	X
Argentina to Spain: Panamax	\$50/51.00	Up \$1.00	X
Argentina to Tunisia: 25/30,000 m/t (3,000 disch)	\$55/56.00	Up \$1.00	X
Brazil to Algeria/Tunisia: 25/30,000 m/t	\$56/57.00	Up \$1.00	X
Brazil to China: Panamax	\$53/54.00	Up \$5.00	x
Brazil to Japan: Panamax	\$52/53.00	Up \$5.00	X
Brazil to South Korea: Panamax	\$60/61.00	Steady	X
Brazil to Europe: Panamax	\$53/54.00	Up \$1.00	X
Brazil to Morocco: 25/30,000 m/t	\$55/56.00	Up \$1.00	X
Brazil to Iran: Panamax	\$61/62.00	Steady	X
Brazil to Bangladesh: Panamax	\$67.68.00	Steady	X
Brazil to Saudi Arabia 30/40,000 m/t	\$80/81.00	Up \$1.00	X
Brazil to Spain: Panamax	\$53/54.00	Up \$1.00	X
Brazil to Turkey/Egypt: Panamax	\$66/67.00	Up \$1.00	X
Ukraine to China: Panamax	\$64/65.00	Steady	X
Ukraine to Indonesia: Panamax	\$66/67.00	Steady	X
Ukraine to Bangladesh, Panamax	\$51/53.00	Down \$2.00	X
Ukraine to India, Panamax	\$44/45.00	Up \$2.00	X
Black Sea to East Med: 30,000 m/t (3,000 disch)	\$32/33.00	Steady	X



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Ukraine to East Med: coaster (1,000 disch)	\$49/50.00	Steady	X
Ukraine to Turkey: Izmir: coaster (1,000 disch)	\$35/36.00	Steady	X
Russia to Turkey - Izmir: coaster (1,000 disch) -	\$39/40.00	Steady	X
Black Sea to Egypt: 40/50,000 m/t – (6,000 dis)	\$24/25.00	Steady	X
Black Sea to Egypt: 30,000 m/t – (4,000 dich)	\$32/33.00	Steady	X
Ukraine to Egypt: coaster 3,000 m/t (1,000 disch)	\$49/50.00	Steady	X
Russia to Egypt: coaster 3,000 m/t (1,000 disch)	\$56/57.00	Steady	X
Black Sea to Iraq: Panamax (4,000 disch)	\$51/52.00	Steady	X
Black Sea to Iran: Panamax	\$57/58.00	Up \$2.00	X
Black Sea to Europe: Panamax (8,000 disch)	\$32/33.00	Up \$1.00	X
Black Sea to Morocco: 30,000 m/t (3,000 disch)	\$37/38.00	Up \$2.00	X
Black Sea to Spain: Panamax (8,000 disch)	\$32/33.00	Up \$1.00	X
Black Sea to Jordan: Panamax (5,000 disch)	\$40/41.00	Steady	X
Black Sea to Libya: 25/35,000 m/t	\$39/40.00	Steady	X
Black Sea to Saudi Arabia – Jeddah – Panamax	\$58/59.00	Up \$1.00	X
Black Sea to Yemen: Panamax	\$58/59.00	Steady	X
Black Sea to Turkey – 30,000 m/t	\$28/29.00	Steady	X
Black Sea to South Africa – 30,000 m/t	\$61/62.00	Steady	X
Black Sea to Tunisia/Algeria: 30,000(5,000 disch)	\$35/36.00	Up \$2.00	x
Baltic Dry Index – 40% Cape, 30% Panamax, 30% Supramax – (no Handisize included)	1977	Up 554	x
Baltic Capesize Index (100,000 plus DWT)	1857	Up 615	X
Baltic Panamax Index (60,000 to 80,000 DWT)	2403	Up 607	x
Baltic Supramax Index (45,000 to 60,000 DWT)	2158	Up 564	x
Baltic Handisize Index (25,000 plus DWT)	1168	Up 178	x
Global Container Index - @Freightos (Index on Jan 01, 2021, was at \$3452)	\$9628	Down 32	x

FOB port or location specified. Prices in US\$, in metric tons:
All shipments in bulk grain vessels unless stated otherwise.
 (NOLA is New Orleans, Louisiana, USA.)

ALL PRICES ARE FOR March 2022/May 2022

Wheat, USA Soft Red Winter, US Gulf	USD 346>>326 June	X
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 376>>368 June	X
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 305>>286 June	X
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 313>>295 June	X
Wheat, Romania 12.5 pro	USD 319>>300 June	X
Wheat, Superior, France, Rouen	USD 312/314	X
Wheat, milling, 12.0%, Argentina, Upriver	USD 291/309	X
Wheat, feed, Black Sea	USD 296>>278 June	X
Barley, France, Rouen port	USD 303/305	X
Barley, feed, Argentina, up river	USD 295/298	x
Barley, feed, Black Sea, 30,000+	USD 295/300	X
Barley, feed, Australia	USD 268/272	X
Corn, 2YC FOB NOLA USA	USD 304>>289 June	X



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Corn, 3YC FOB USA Pacific northwest	USD 317>>311 June	X
Corn, FOB Argentina port, upriver	USD 273>>259 June	X
Corn, FOB Brazil port	USD 301>>269 July	X
Corn, FOB France – Atlantic	USD 299/301	X
Corn, FOB Romania	USD 288/291	X
Corn, FOB Russia	USD 287/290	X
Corn, FOB Ukraine, 30,000+ m/t	USD 285/288	X
Sorghum, FOB Argentina port	USD 265/270	X
Sorghum, FOB Texas	USD 340/345	X
Soymeal, 48% protein, FOB NOLA	USD 557>>530 June	X
Soymeal, 48% protein, USA, Rotterdam	USD 587>>560 June	X
Soymeal, Argentina, Rotterdam – spot	USD 563/568 Mar/Apr	X
Soymeal, 47% pro, FOB Argentina	USD 510>>499 June	X
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 572/577 Mar/Apr	X
Soymeal, 48% protein, FOB Brazil	USD 549>>512 June	X
Soybeans, FOB NOLA	USD 627>>617 June	X
Soybeans, Argentina, FOB	USD 626>>607 June	X
Soybeans, Brazil, FOB	USD 621>>615 June	X
Soybeans, Black Sea	USD 587/592	X
Corn Gluten Meal, USA FOB NOLA	USD 865>>855 m/t May	x
Corn Gluten Feed, USA FOB NOLA	USD 290>>280 m/t May	X
DDGS corn, 35 profat, USA FOB NOLA	USD 335>>310 m/t May	X

USA corn byproducts prices are steady to higher again this week with DDGS showing the highest gains of the week. Comments in trade reports this week were that “there is no cheap protein” and buyers are having to book their US export supplies at very high prices. Transportation rates in the USA took quite a jump this week and this helped to push up the FOB export port prices. Export buyers are now looking at May/June shipments when there are no more winter logistics problems and prices are expected to be a little more reasonable.

With soymeal prices up by another USD 30 m/t again this week there is little or no chance for lower prices for the time being.

According to the US Grains Council report FOB NOLA prices for DDGS for March/April were up by over USD 15 m/t this week.

Container shipments, minimum 200 m/t

Australian MBM 45% protein	USD 580/600 m/t CNF Asia
Australian MBM 50% protein	USD 650/670 m/t CNF Asia
Australian Feathermeal, 80% protein	USD 740/760 m/t CNF Asia
Australian Poultry Meal, pet food	USD 1000/1020 m/t CNF Asia
USA Meat & Bone meal, 50% protein	USD 690/710 m/t CNF China USD 690/710 to Indonesia
USA Feathermeal, 80% protein	USD 780/800 m/t CNF Asia
USA Poultry by-product Meal, feed grade	USD 520/540 m/t CNF Asia
USA Poultry Meal, pet food grade	USD 1020/1040 m/t CNF Asia

The move higher in soymeal prices is helping to keep animal protein prices steady to higher in all



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markets. People are just having to pay up to get their protein supply.

Chinese New Year will come to an end next week so we could see a sudden increase in export demand which will certainly help keep international prices strong.

USA domestic demand was strong this week as buyers were looking everywhere for the lowest cost protein for their use. The never-ending rally in soymeal prices and all other vegetable proteins is making it very difficult for buyers to find any inexpensive protein. Buyers are switching their buying patterns for only a couple of dollars per m/t.

Export buyers don't have the advantage of quickly switching supply to less cost protein so are having to just pay current market prices and hope for some future price weakness. No one sees any weakness for the time being.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Fishing in the south of Peru is now showing total catch at 51,600 m/t which leaves 435,000 m/t on the quota. Catch was down somewhat due to mini-bans on fishing in some areas.

There should be more buyer interest next week as the Chinese New Year holidays come to an end and everyone gets back to work. Buying activity in Peru has been very limited with no increase in the advance sales level.

A couple of trade reports did say that fishmeal prices looked to be about USD 10 to 20 m/t higher although this may just be seller's hopes and not buyer's interest. However, with ever higher protein prices, an increase wouldn't be much of a surprise.

Numbers issued by JCI in China show that Chinese fishmeal imports and consumption could be lower in 2022 --- imports could drop by almost 400,000 m/t with total consumption down by as much as 200,000 m/t. Part of the decrease in fishmeal imports will be due to the higher levels of stocks in China – up by about 100,000 m/t.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	1,710
Danish fishmeal	64% protein	1,440
Peru fishmeal	64% protein	1,655
Chile fishmeal	67% protein	1,695
Iceland fishmeal	70% protein	1,705

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB vessel Peru port	Price per m/t Chile port
65/66 protein	1550/1570 m/t	



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67% protein standard steam	1600/1620 m/t	
67% protein 150 TVN	1650/1670 m/t	1650/1670 m/t
67% protein 120 TVN	1700/1720 m/t	1700/1720 m/t
67% protein 1000 hist, 120 TVN	1750/1770 m/t	1750/1770 m/t
68% protein 500 hist, 120 TVN	1800/1820 m/t	1800/1820 m/t
Fish oil, crude bulk	3300/3350	
Fish oil, crude drums	3400/3450	
Fish oil, flexi tank	3500/3550	
Fish oil, Omega 3: 28%EPA/DHA	3400/3500	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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