



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT February 25, 2023

It was a tough week for corn and wheat prices as corn prices were down by just over USD 10 m/t with US winter wheat down by close to USD 20 m/t and spring wheat dropping by USD 15 m/t.

The problem with US wheat prices, according to trade reports, seems to be the lack of competitiveness of US wheat in export markets and the poor recent export numbers. Higher ending stocks for wheat help to move prices lower. However, some trade reports did say that this big drop may have US prices for wheat at a low for the year with potential to move higher --- well, we will see.

Like wheat, US corn exports have not been at all exciting with US corn having a lot of trouble competing in export markets. Trade reports at the end of the week seemed convinced that US corn prices will be moving lower.

Interestingly both soybeans and soymeal had a quiet week. Soybeans were about unchanged on the week while soymeal did move up by USD 3 to 5 m/t. Soybean futures prices are still up near the contract highs but there is concern that prices may have to move lower if US beans are to be able to stay competitive in the export market. Trade reports also said that soymeal end-users have been looking far and wide for lower cost protein alternative to soymeal --- not too easy to find as all protein items are currently at very high price levels.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$24/25.00	Steady	
US Gulf to Spain: Panamax m/t	\$24/25.00	Steady	
US Gulf Israel: Panamax m/t	\$30/31.00	Up \$1.00	
US Gulf to Egypt: Panamax	\$30/31.00	Up \$1.00	
US Gulf Turkey: Panamax m/t	\$31/32.00	Up \$1.00	
US Gulf Morocco: Handi	\$35/36.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$36/37.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$44/45.00	Down \$1.00	
US Gulf other Med: Handi	\$38/39.00	Steady	
US Gulf South Africa: Handi	\$41/42.00	Steady	
US Gulf to India: Panamax	\$47/48.00	Steady	
US Gulf to Philippines: Panamax	\$52/53.00	Down \$1.00	
US Gulf Japan: Panamax	\$49/50.00	Up \$1.00	
US Gulf China: Panamax	\$48/49.00	Up \$1.00	
US PNW South Africa – 40,000 m/t	\$60/61.00	Steady	
US PNW Egypt: Panamax	\$30/31.00	Down \$2.00	
US PNW Philippines: Panamax	\$39/40.00	Steady	
US PNW Japan: Panamax	\$27/28.00	Up \$1.00	
US PNW China: Panamax	\$27/28.00	Up \$1.00	
US East Coast Nigeria: Handisize	\$44/45.00	Down \$1.00	

US Lakes – Europe – 30,000 m/t	Closed	Steady	
US Lakes – Morocco – 30,000 m/t	Closed	Steady	
France/Germany to Algeria: Handi	\$31/32.00	Steady	
France/Germany to Bangladesh	\$83/84.00	Steady	
France/Germany to China: Panamax	\$80/81.00	Steady	
France/Germany to Egypt: Panamax	\$25/26.00	Down \$1.00	
France/Germany to India: Panamax	\$53/54.00	Steady	
France/Germany to Iran: Panamax	\$45/46.00	Steady	
France/Germany to Jordan	\$37/38.00	Steady	
France/Germany to Morocco: Handi	\$30/31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62/63.00	Steady	
France/Germany to South Africa: Handi	\$46/47.00	Steady	
France/Germany to Turkey: Handi	\$33/34.00	Steady	
France/Germany to Yemen: Handi	\$63/64.00	Steady	
Argentina to Algeria: Handi	\$67/68.00	Up \$2.00	
Argentina to China: Panamax	\$41/42.00	Up \$1.00	
Argentina to Japan: Panamax	\$42/43.00	Up \$1.00	
Argentina to Egypt: Panamax	\$72/73.00	Up \$1.00	
Argentina to Europe: Panamax	\$61/62.00	Up \$1.00	
Argentina to Morocco: Handi	\$66/67.00	Up \$2.00	
Argentina to Libya: Handi	\$68/69.00	Up \$2.00	
Argentina to Jordan: Panamax	\$54/55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63/64.00	Up \$1.00	
Argentina to Iran: Panamax	\$61/62.00	Steady	
Argentina to India: Panamax	\$62/63.00	Steady	
Argentina to Bangladesh: Panamax	\$66/67.00	Steady	
Argentina to Indonesia: Panamax	\$60/61.00	Steady	
Argentina to South Africa: Panamax	\$34/35.00	Steady	
Argentina to Kenya: Handi	\$45/46.00	Steady	
Argentina to Spain: Panamax	\$61/62.00	Up \$1.00	
Argentina to Tunisia: Handi	\$67/68.00	Up \$2.00	
Brazil to Algeria/Tunisia: Handi	\$69/70.00	Up \$1.0	
Brazil to China: Panamax	\$38/39.00	Down \$3.00	
Brazil to Japan: Panamax	\$39/40.00	Down \$3.00	
Brazil to South Korea: Panamax	\$47/48.00	Down \$2.00	
Brazil to Europe: Panamax	\$62/63.00	Up \$1.00	
Brazil to Morocco: Handi	\$68/69.00	Up \$1.00	
Brazil to Iran: Panamax	\$61/62.00	Steady	
Brazil to Bangladesh: Panamax	N/A		
Brazil to Saudi Arabia 30/40,000 m/t	\$77/78.00	Up \$1.00	
Brazil to Spain: Panamax	\$62/63.00	Up \$1.00	
Brazil to Turkey/Egypt: Panamax	\$76/77.00	Up \$1.00	
Australia to Saudi: Panamax	\$42/43.00	Up \$2.00	
Australia to Europe: Panamax	\$52/53.00	Up \$1.00	
<b>Black Sea freight – Romania and Russia</b>			
Black Sea to China: Panamax	Russia \$55 Ukraine \$60		

Black Sea to Indonesia: Panamax	\$60/61.00	Steady	
Black Sea to Bangladesh : Panamax	Russia \$48 Ukraine \$53		
Black Sea to Egypt: 40/50,000	\$15 Russia \$24 Ukraine		
Black Sea to Egypt: 30,000	\$18 Russia \$31 Ukraine		
Black Sea to Iran: Panamax	\$50 Russia \$55 Ukraine		
Black Sea to Europe: Panamax	\$30/31.00	Steady	
Black Sea to Morocco – Handi	\$31/32.00	Steady	
Black Sea to Tunisia/Algeria – Handi	\$30/31.00	Steady	
Black Sea to Jordan: Panamax	\$37/38.00	Steady	
Black Sea to Libya – Handi	\$32/33.00	Steady	
Black Sea to Saudi: Panamax	\$62/63.00	Steady	
Black Sea to Turkey – Handi	\$16 Russia \$18 Romania		
Black Sea to South Africa – Handi	\$57/58.00	Steady	
Russia to Turkey – coaster 3 to 5,000 m/t	\$71.00	Up \$4.00	
Russia to Egypt – coaster 3 to 5,000 m/t	\$100.00	Steady	
Baltic Dry Index	883	Up 345	
Baltic Capesize Index	636	Up 365	
Baltic Panamax Index	1271	Up 460	
Baltic Supramax Index	996	Up 301	
Baltic Handysize Index	505	Up 67	
Global Container Index - Freightos	1984	Down 7	

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR March 2023/May 2023

Wheat, USA Soft Red Winter, US Gulf	USD 312>>297 July	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 375>>362 July	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 275/280	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 295/300	
Wheat, Romania 12.5 pro	USD 295/300	
Wheat, Superior, France, Rouen	USD 300/305	
Wheat, milling, 12.0%, Argentina, Upriver	USD 340/345	
Wheat, feed, Black Sea	USD 270/255 July	
Barley, France, Rouen port	USD 285/300	
Barley, feed, Argentina, upriver	USD 320/325	
Barley, feed, Black Sea, 30,000+	USD 270/275	
Barley, feed, Australia	USD 280/285	
Corn, 2YC FOB NOLA USA	USD 290>>285 July	
Corn, 3YC FOB USA Pacific northwest	USD 310>>305 July	

Corn, FOB Argentina port, upriver	USD 290>>260 July	
Corn, FOB Brazil port	USD 300>>270 July	
Corn, FOB France – Atlantic	USD 300/305	
Corn, FOB Romania	USD 265/270	
Corn, FOB Russia	USD 265/270	
Corn, FOB Ukraine, 30,000+ m/t	USD 255/260	
Sorghum, FOB Argentina port	USD 310/320	
Sorghum, FOB Texas	USD 360/365	
Soymeal, 48% protein, FOB NOLA	USD 610>>570 July	
Soymeal, 48% protein, USA, Rotterdam	USD 640>>600 July	
Soymeal, 47% pro, FOB Argentina	USD 575>>535 July	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 605/610	
Soymeal, 48% protein, FOB Brazil	USD 565>>515 July	
Soybeans, FOB NOLA	USD 595>>590 July	
Soybeans, Argentina, FOB	USD 575>>570 July	
Soybeans, Brazil, FOB	USD 565<<570 July	
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 810/815	
Corn Gluten Feed, USA FOB NOLA	USD 285/290	
DDGS corn, 35 profat, USA FOB NOLA	USD 340>>330 July	

Corn byproduct process were mainly steady on the week but with the drop in prices for corn this week, perhaps we will see some weakness next week.

According to the US Grains Council container prices for DDGS to Asia were down by USD 10-15 m/t -- - almost all of the price drop was due to lower ocean freight prices for containers.

Corn gluten meal and corn gluten feed both had steady export prices this week but the lower container freight will make CNF prices much more attractive.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Not much being landed in the south these days – just under 600 m/t of fish last week.

The IMARPE research cruise for the next fishing season has started – up to 10 vessels will take part in the research cruise.

Business is very quiet in Peru with just a few small lots being sold as overall the trade is said to be totally sold out for this season.

Peru's fishmeal exports in January reached just over 101,000 m/t with 87% going to China – 88,400 m/t.

Trade reports say that China has very good stocks of fishmeal so are not expected to rush back to the market.

No idea yet what the next fishing quota in Peru may be and when it will start. No speculation on the quota so far but the season start date could be early April, late April or May --- just guessing.

According to 2022 numbers published by MSI Ceres, Peru shipped 78% of its fishmeal to China while import by China from Peru represented 48.8% of total fishmeal imports. Peru's total fishmeal exports

of 1.07 million m/t in 2022 were down by 11.3% versus 2021. Shipments to China were down by about 14.0%. China's fishmeal imports showed strong growth from Vietnam, Russia, Pakistan and India.

**PERU "INDICATION" FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,080
Danish fishmeal	64% protein	1,735
Peru fishmeal	64% protein	1,795
Chile fishmeal	67% protein	1,825
Iceland fishmeal	70% protein	2,045

**ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS**  
**Minimum shipment of 200 m/t for fishmeal**

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1640/1650 m/t	
67% protein 150 TVN	1690/1700 m/t	
67% protein 120 TVN	1740/1750 m/t	1740/1750
67% protein 1000 hist, 120 TVN	1790/1800 m/t	1780/1790
68% protein 500 hist, 100 TVN	1840/1850 m/t	1820/1830
Fish oil, crude bulk	No prices	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	No prices	

**INFORMATION:** gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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