



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT March 04, 2023

The week ended with prices moving up on Friday, which changed most items from lower prices to steady on the week or a little lower. Corn prices did drop by a couple of dollars but that is nothing in the market while both soybeans and soymeal ended up almost unchanged on the week. Only USA wheat prices stayed lower all week with winter wheat down by about USD 7 m/t with spring wheat down by USD 4 to 7 m/t.

Corn prices had been down all week after poor US corn export numbers but by Friday there seemed to be some confidence that US corn exports will pick up as Brazil and Argentina may be a little less price dominant.

There was some early pressure on soybean and soymeal prices this week but lower prices couldn't hold as there seems to be more bullish than bearish news. Both soybeans and soymeal don't act at all like the prices are going to move lower in the short-term.

USA wheat prices moved lower on the week as Black Sea wheat supply, especially Russian, continues to be very good. There was the story that India may have to import wheat later in 2023 but this is just speculation so far although the possible import levels mentioned were huge. If India does need to import and this takes millions of tons out of the world wheat supply then prices are bound to move higher. But, for now, it is all just guess work regarding India.

Next week is USDA WASDE week which should be a little exciting for grain prices. I don't think that March WASDE numbers are normally all that exciting but we will see.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$26.00	Up \$2.00	
US Gulf to Spain: Panamax m/t	\$26.00	Up \$2.00	
US Gulf Israel: Panamax m/t	\$33.00	Up \$3.00	
US Gulf to Egypt: Panamax	\$33.00	Up \$3.00	
US Gulf Turkey: Panamax m/t	\$34.00	Up \$3.00	
US Gulf Morocco: Handi	\$36.00	Up \$1.00	
US Gulf Algeria/Tunisia: Handi	\$37.00	Up \$1.00	
US Gulf Nigeria: 30,000 m/t	\$45.00	Up \$1.00	
US Gulf other Med: Handi	\$39.00	Up \$1.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$53.00	Up \$4.00	
US Gulf China: Panamax	\$52.00	Up \$4.00	
US PNW South Africa – 40,000 m/t	\$65.00	Up \$5.00	
US PNW Egypt: Panamax	\$34.00	Up \$4.00	

US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$29.00	Up \$2.00	
US PNW China: Panamax	\$29.00	Up \$2.00	
US East Coast Nigeria: Handisize	\$45.00	Up \$1.00	
US Lakes – Europe – 30,000 m/t	Closed		
US Lakes – Morocco – 30,000 m/t	Closed		
France/Germany to Algeria: Handi	\$31.00	Steady	
France/Germany to Bangladesh	\$83.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Down \$1.00	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$30.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$63.00	Steady	
Argentina to Algeria: Handi	\$69.00	Up \$2.00	
Argentina to China: Panamax	\$47.00	Up \$6.00	
Argentina to Japan: Panamax	\$48.00	Up \$6.00	
Argentina to Egypt: Panamax	\$73.00	Up \$1.00	
Argentina to Europe: Panamax	\$62.00	Up \$1.00	
Argentina to Morocco: Handi	\$68.00	Up \$2.00	
Argentina to Libya: Handi	\$70.00	Up \$2.00	
Argentina to Jordan: Panamax	\$54.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Up \$1.00	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$60.00	Steady	
Argentina to South Africa: Panamax	\$34.00	Steady	
Argentina to Kenya: Handi	\$40.00	Down \$5.00	
Argentina to Spain: Panamax	\$62.00	Up \$1.00	
Argentina to Tunisia: Handi	\$69.00	Up \$2.00	
Brazil to Algeria/Tunisia: Handi	\$70.00	Up \$1.00	
Brazil to China: Panamax	\$42.00	Up \$4.00	
Brazil to Japan: Panamax	\$43.00	Up \$4.00	
Brazil to South Korea: Panamax	\$47.00	Steady	
Brazil to Europe: Panamax	\$63.00	Up \$1.00	
Brazil to Morocco: Handi	\$69.00	Up \$1.00	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	N/A		
Brazil to Saudi Arabia 30/40,000 m/t	\$78.00	Up \$1.00	
Brazil to Spain: Panamax	\$63.00	Up \$1.00	
Brazil to Turkey/Egypt: Panamax	\$77.00	Up \$1.00	
Australia to Saudi: Panamax	\$44.00	Up \$2.00	
Australia to Europe: Panamax	\$56.00	Up \$4.00	

Black Sea freight – Romania and Russia		
Black Sea to China: Panamax	Russia \$60 Ukraine \$65	
Black Sea to Indonesia: Panamax	\$60.00	Steady
Black Sea to Bangladesh : Panamax	Russia \$53 Ukraine \$58	
Black Sea to Egypt: 40/50,000	\$19 Russia \$24 Ukraine	
Black Sea to Egypt: 30,000	\$21 Russia \$36 Ukraine	
Black Sea to Iran: Panamax	\$55 Russia \$60 Ukraine	
Black Sea to Europe: Panamax	\$30.00	Steady
Black Sea to Morocco – Handi	\$31 Russia Romania	
Black Sea to Tunisia/Algeria – Handi	\$30 Russia \$43 Ukraine	
Black Sea to Jordan: Panamax	\$37.00	Steady
Black Sea to Libya – Handi	\$32.00	Steady
Black Sea to Saudi: Panamax	\$62.00	Steady
Black Sea to Turkey – Handi	\$16 Russia \$18 Romania	
Black Sea to South Africa – Handi	\$57.00	Steady
Russia to Turkey (Izmir)– coaster 3 to 5,000 m/t	\$70.00	Down \$1.00
Russia to Egypt – coaster 3 to 5,000 m/t	\$98.00	Down \$2.00
Baltic Dry Index	1211	Up 328
Baltic Capesize Index	1195	Up 559
Baltic Panamax Index	1565	Up 294
Baltic Supramax Index	1389	Up 393
Baltic Handysize Index	584	Up 79
Global Container Index - Freightos	1790	Down 194

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR March 2023/May 2023

Wheat, USA Soft Red Winter, US Gulf	USD 305>>295 July	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 362>>355 July	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 270/275	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 290/295	
Wheat, Romania 12.5 pro	USD 290/295	
Wheat, Superior, France, Rouen	USD 302/305	
Wheat, milling, 12.0%, Argentina, Upriver	USD 340/345	
Wheat, feed, Black Sea	USD 260/265 July	

Barley, France, Rouen port	USD 296/300	
Barley, feed, Argentina, upriver	USD 320/325	
Barley, feed, Black Sea, 30,000+	USD 265/270	
Barley, feed, Australia	USD 280/285	
Corn, 2YC FOB NOLA USA	USD 290>>280 July	
Corn, 3YC FOB USA Pacific northwest	USD 315>>310 July	
Corn, FOB Argentina port, upriver	USD 290>>260 July	
Corn, FOB Brazil port	USD 295>>255 July	
Corn, FOB France – Atlantic	USD 317/320	
Corn, FOB Romania	USD 260/270	
Corn, FOB Russia	USD 265/275	
Corn, FOB Ukraine, 30,000+ m/t	USD 260/270	
Sorghum, FOB Argentina port	USD 305/315	
Sorghum, FOB Texas	USD 355/360	
Soymeal, 48% protein, FOB NOLA	USD 585>>555 July	
Soymeal, 48% protein, USA, Rotterdam	USD 615>>585 July	
Soymeal, 47% pro, FOB Argentina	USD 560>>535 July	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 590/595	
Soymeal, 48% protein, FOB Brazil	USD 540>>525 July	
Soybeans, FOB NOLA	USD 595>>590 July	
Soybeans, Argentina, FOB	USD 575/580 July	
Soybeans, Brazil, FOB	USD 565/575 July	
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 810/815	
Corn Gluten Feed, USA FOB NOLA	USD 285/290	
DDGS corn, 35 profat, USA FOB NOLA	USD 340>>325 July	

Corn byproduct export prices were mainly steady on the week as both corn and soymeal slipped a little lower. However, CNF prices in containers are reported to be a little weaker as the recent weakness in container freight prices continues.

USA domestic demand for corn gluten meal remains strong – thanks to the pet food producers – which is keeping prices very steady for protein items. Export business for both corn gluten meal and corn gluten feed has dropped off due to steady pieces but the export demand for DDGS remains very good. More and more markets seem to be recognizing the value of DDGS as a feed ingredient.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Quite a few trade comments this week about higher than normal temperatures in the Pacific off Peru. There is concern that the higher temperatures could have an effect on the anchovy spawning that should be in full swing at present.

Fishmeal prices in Peru have moved higher this week as more business is being booked for the next season. Not too sure if the higher prices will hold as the main buyer – China – has very good stocks on hand and on the way -- so, new business may be limited. Trade estimates are that about 60,000 m/t of next season's production has been presold.

The south of Peru showed no landings for the week which leaves the available quota at 352,800 m/t of catch.

Lots of speculation this week on when the next north/central fishing season will begin --- it all seems to depend on when the current IMARPE research cruise is completed. Still looks like the next season will begin in the last half of April or first half of May.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,040
Danish fishmeal	64% protein	1,705
Peru fishmeal	64% protein	1,785
Chile fishmeal	67% protein	1,815
Iceland fishmeal	70% protein	2,015

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1710/1720 m/t	
67% protein 150 TVN	1760/1770 m/t	
67% protein 120 TVN	1810/1820 m/t	1800/1810
67% protein 1000 hist, 120 TVN	1860/1870 m/t	1840/1850
68% protein 500 hist, 100 TVN	1910/1920 m/t	1900/1910
Fish oil, crude bulk	No prices	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	No prices	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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