



Hammersmith Reports

3 Avenue Marie Gasquet, St Remy de Provence, 13210 France

Phone : +33.6.8068.4564

Email : wbacon@hammersmith.biz

WWW : hammersmithltd.blogspot.com

WEEKLY USA GRAIN AND PROTEIN REPORT March 11, 2023

This week was a USDA WASDE week which can make daily prices somewhat suspect --- prices move around a lot just before the report then quickly try adjust as soon as the report is issued. It normally takes a few days – into the next week – before price jitters calm down.

At the end of the week we had corn prices down by about USD 9 m/t with soybeans down by about USD 5 m/t while soymeal was higher by about USD 5 m/t. All US wheat was lower on the week with winter wheat down by USD 7 to 10 m/t depending on type while spring wheat was down by about USD 17 m/t.

While all grain prices moved lower early in the week the WASDE seemed to get folks a little excited and prices moved higher after the report --- not enough though to offset earlier price weakness.

Corn prices were down early in the week due to poor export numbers and lower USDA export estimates won't help firm up corn prices. However, according to some trade reports USA corn is getting very competitive with Brazil, especially from the US PNW.

There didn't seem to be much in the WASDE to move soybean prices and, according to trade reports, soybeans look to be stuck in a wide trading range – up a little then down a little, with no major direction set.

Wheat prices were all down in the week but did have a strong Friday – strong but not enough to cover the early week drop. International wheat prices were lower and there are continued worries over the Black Sea grain corridor and how it might affect wheat shipments.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

Ocean freight rates are looking to move higher --- at least the Baltic Exchange is – increased demand from China and Brazil along with logistics problems in Brazil have pushed rates higher --- especially from South America. Loading delays in Brazil are said to be about 2 weeks which will also push prices higher.

US Gulf to Europe: Panamax	\$26.00	Steady	
US Gulf to Spain: Panamax m/t	\$26.00	Steady	
US Gulf Israel: Panamax m/t	\$33.00	Steady	
US Gulf to Egypt: Panamax	\$33.00	Steady	
US Gulf Turkey: Panamax m/t	\$34.00	Steady	
US Gulf Morocco: Handi	\$36.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$37.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady	
US Gulf other Med: Handi	\$39.00	Steady	

US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$53.00	Steady	
US Gulf China: Panamax	\$52.00	Steady	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Egypt: Panamax	\$34.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$29.00	Steady	
US PNW China: Panamax	\$29.00	Steady	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	Closed	Steady	
US Lakes – Morocco – 30,000 m/t	Closed	Steady	
France/Germany to Algeria: Handi	\$31.00	Steady	
France/Germany to Bangladesh	\$83.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$30.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$63.00	Steady	
Argentina to Algeria: Handi	\$70.00	Up \$1.00	
Argentina to China: Panamax	\$47.00	Steady	
Argentina to Japan: Panamax	\$48.00	Steady	
Argentina to Egypt: Panamax	\$73.00	Steady	
Argentina to Europe: Panamax	\$62.00	Steady	
Argentina to Morocco: Handi	\$69.00	Up \$1.00	
Argentina to Libya: Handi	\$71.00	Up \$1.00	
Argentina to Jordan: Panamax	\$55.00	Up \$1.00	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$60.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Up \$1.00	
Argentina to Kenya: Handi	\$40.00	Steady	
Argentina to Spain: Panamax	\$62.00	Steady	
Argentina to Tunisia: Handi	\$70.00	Up \$1.00	
Brazil to Algeria/Tunisia: Handi	\$70.00	Steady	
Brazil to China: Panamax	\$42.00	Steady	
Brazil to Japan: Panamax	\$43.00	Steady	
Brazil to South Korea: Panamax	\$48.00	Up \$1.00	
Brazil to Europe: Panamax	\$63.00	Steady	
Brazil to Morocco: Handi	\$69.00	Steady	
Brazil to Iran: Panamax	\$62.00	Up \$1.00	
Brazil to Bangladesh: Panamax	N/A		
Brazil to Saudi Arabia 30/40,000 m/t	\$78.00	Steady	
Brazil to Spain: Panamax	\$63.00	Steady	

Brazil to Turkey/Egypt: Panamax	\$77.00	Steady	
Australia to Saudi: Panamax	\$44.00	Steady	
Australia to Europe: Panamax	\$56.00	Steady	
Black Sea freight – Romania and Russia			
Black Sea to China: Panamax	Russia \$60 Ukraine \$65		
Black Sea to Indonesia: Panamax	\$60.00	Steady	
Black Sea to Bangladesh : Panamax	Russia \$53 Ukraine \$58		
Black Sea to Egypt: 40/50,000	\$18 Russia \$24 Ukraine		
Black Sea to Egypt: 30,000	\$20 Russia \$25 Ukraine		
Black Sea to Iran: Panamax	\$55 Russia \$60 Ukraine		
Black Sea to Europe: Panamax	\$32.00	Up \$2.00	
Black Sea to Morocco – Handi	\$31 Russia 36 Ukraine		
Black Sea to Tunisia/Algeria – Handi	\$30 Russia \$35 Ukraine		
Black Sea to Jordan: Panamax	\$37.00	Steady	
Black Sea to Libya – Handi	\$32.00	Steady	
Black Sea to Saudi: Panamax	\$60.00	Down \$2.00	
Black Sea to Turkey – Handi	\$16 Russia \$18 Romania		
Black Sea to South Africa – Handi	\$57.00	Steady	
Russia to Turkey (Izmir)– coaster 3 to 5,000 m/t	\$67.00	Down \$3.00	
Russia to Egypt – coaster 3 to 5,000 m/t	\$97.00	Down \$1.00	
Baltic Dry Index	1424	Up 213	
Baltic Capesize Index	1744	Up 549	
Baltic Panamax Index	1654	Up 89	
Baltic Supramax Index	1389	Up 393	
Baltic Handysize Index	584	Up 79	
Global Container Index - Freightos	1790	Down 194	

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR April 2023/June 2023

Wheat, USA Soft Red Winter, US Gulf	USD 292>>277 July	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 356>>350 July	

Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 270/275	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 285/290	
Wheat, Romania 12.5 pro	USD 290/295	
Wheat, Superior, France, Rouen	USD 287/290	
Wheat, milling, 12.0%, Argentina, Upriver	USD 335/340	
Wheat, feed, Black Sea	USD 255/260 July	
Barley, France, Rouen port	USD 280/285	
Barley, feed, Argentina, upriver	USD 320/325	
Barley, feed, Black Sea, 30,000+	USD 265/270	
Barley, feed, Australia	USD 280/285	
Corn, 2YC FOB NOLA USA	USD 275>>270 July	
Corn, 3YC FOB USA Pacific northwest	USD 300>>295 July	
Corn, FOB Argentina port, upriver	USD 280>>250 July	
Corn, FOB Brazil port	USD 285>>260 July	
Corn, FOB France – Atlantic	USD 301/304	
Corn, FOB Romania	USD 265/270	
Corn, FOB Russia	USD 265/270	
Corn, FOB Ukraine, 30,000+ m/t	USD 255/265	
Sorghum, FOB Argentina port	USD 305/315	
Sorghum, FOB Texas	USD 330/335	
Soymeal, 48% protein, FOB NOLA	USD 585>>560 July	
Soymeal, 48% protein, USA, Rotterdam	USD 615>>590 July	
Soymeal, 47% pro, FOB Argentina	USD 560>>540 July	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 590/600	
Soymeal, 48% protein, FOB Brazil	USD 545>>525 July	
Soybeans, FOB NOLA	USD 595>>590 July	
Soybeans, Argentina, FOB	USD 570/580 July	
Soybeans, Brazil, FOB	USD 555/565 July	
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 800/810	
Corn Gluten Feed, USA FOB NOLA	USD 275/280	
DDGS corn, 35 profat, USA FOB NOLA	USD 335>>325 July	

Lower corn prices this week put some pressure on corn byproduct export prices with corn gluten meal down by about USD 10 m/t and corn gluten feed down by USD 5 m/t. The nearby price for US DDGS was a little lower but prices out a few weeks were steady.

All of the new business being booked looks to be in the late April to May shipment period with March and much of April nearly booked out – especially for loading space.

This week wasn't too busy – probably due to the WASDE report late in the week – next week should see all the buyers and sellers back in the market after having fully digested the WASDE details.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Another week with no landings reported for the south of Peru.

As usual there is lots of speculation on the next North/Central fishing quota and when it will start.

Looking back over the past few years, it looks like the average quota would be about 2.5 million m/t but it will depend on the results of the IMARPE research cruise and the estimated size of the biomass. Actual landings over the past few years look to be just under full quota in most years.

According to the MSI Ceres weekly report, fishmeal prices in China show as much as a USD 30 premium for new season fishmeal. Fishmeal stocks in China are building as arrivals are now greater than consumption but this will change as we get into the next aqua season.

Lots of talk again this week on a possible El Nino event and what it could cause for the fishing season. Hard to know exactly what it might mean but looks like nothing serious for now.

Chinese buyers are said to be asking for lower prices for the next season due to the strength of the US\$ against the Chinese currency --- they don't want to have to push local prices higher.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,035
Danish fishmeal	64% protein	1,700
Peru fishmeal	64% protein	1,785
Chile fishmeal	67% protein	1,815
Iceland fishmeal	70% protein	2,005

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1710/1720 m/t	
67% protein 150 TVN	1760/1770 m/t	
67% protein 120 TVN	1810/1820 m/t	1800/1810
67% protein 1000 hist, 120 TVN	1860/1870 m/t	1840/1850
68% protein 500 hist, 100 TVN	1910/1920 m/t	1900/1910
Fish oil, crude bulk	5100/5150	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	No prices	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

The information contained herein is based on sources that we believe to be dependable, but we do not represent that it is accurate or complete. Nothing contained herein should be considered as an offer to sell or a solicitation of an offer to buy. All references to prices are subject to change without notice. Any opinions expressed herein are solely those of the author.