



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT March 25, 2023

Another interesting week this week as Russia's possible export restrictions shook the market up nicely. There was also "official" confirmation that the grain corridor agreement was only renewed for 60 days – too bad.

While soybeans and soymeal did have an up day on Friday it was not enough of an up to overcome all the lower prices earlier in the week. Soybeans finished the week down by about USD 20 m/t with soymeal down by USD 17 to 20 m/t. Some trade experts seem to feel that the weakness in soybean prices will continue while other are saying that this weeks price drop was too extreme. Of course, with jillions of tons of South American soybeans coming to market any up moves in soybean prices may not be possible.

Corn prices finished a little higher on the week as new sales to China helped to keep the market from moving lower. This corn rally may be short term as USA corn exports are much below forecasted levels and seem to be depending mostly on China. However, there were reports that the rains in Brazil have stopped earlier than usual which may have a yield effect on the next crop and could keep corn prices firm.

Wheat, as usual, has reacted to anything that happens in the Black Sea and this week it is the possibility of restricted wheat exports by Russia – as Russia tries to move prices higher. Friday was a very strong day for US wheat prices with most prices up by USD 10 m/t on the day. There were also concern over a lack of rainfall in parts of the USA wheat belt and how this could reduce yields. This week was certainly a bullish week for wheat markets.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$27.00	Steady
US Gulf to Spain: Panamax m/t	\$27.00	Steady
US Gulf Israel: Panamax m/t	\$32.00	Down \$2.00
US Gulf to Egypt: Panamax	\$32.00	Down \$2.00
US Gulf Turkey: Panamax m/t	\$33.00	Down \$2.00
US Gulf Morocco: Handi	\$35.00	Down \$2.00
US Gulf Algeria/Tunisia: Handi	\$36.00	Down \$2.00
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady
US Gulf other Med: Handi	\$38.00	Down \$2.00
US Gulf South Africa: Handi	\$41.00	Steady
US Gulf to India: Panamax	\$47.00	Steady
US Gulf to Philippines: Panamax	\$52.00	Steady
US Gulf Japan: Panamax	\$52.00	Down \$2.00
US Gulf China: Panamax	\$52.00	Down \$1.00
US PNW South Africa – 40,000 m/t	\$65.00	Steady
US PNW Egypt: Panamax	\$33.00	Down \$1.00

US PNW Philippines: Panamax	\$39.00	Steady
US PNW Japan: Panamax	\$29.00	Down \$2.00
US PNW China: Panamax	\$29.00	Down \$1.00
US East Coast Nigeria: Handisize	\$45.00	Steady
US Lakes – Europe – 30,000 m/t	Closed	Steady
US Lakes – Morocco – 30,000 m/t	Closed	Steady
France/Germany to Algeria: Handi	\$31.00	Steady
France/Germany to Bangladesh	\$83.00	Steady
France/Germany to China: Panamax	\$80.00	Steady
France/Germany to Egypt: Panamax	\$24.00	Steady
France/Germany to India: Panamax	\$53.00	Steady
France/Germany to Iran: Panamax	\$45.00	Steady
France/Germany to Jordan	\$37.00	Steady
France/Germany to Morocco: Handi	\$30.00	Steady
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady
France/Germany to South Africa: Handi	\$46.00	Steady
France/Germany to Turkey: Handi	\$33.00	Steady
France/Germany to Yemen: Handi	\$63.00	Steady
Argentina to Algeria: Handi	\$71.00	Up \$1.00
Argentina to China: Panamax	\$47.00	Down \$1.00
Argentina to Japan: Panamax	\$47.00	Down \$1.00
Argentina to Egypt: Panamax	\$73.00	Steady
Argentina to Europe: Panamax	\$62.00	Steady
Argentina to Morocco: Handi	\$70.00	Up \$1.00
Argentina to Libya: Handi	\$72.00	Up \$1.00
Argentina to Jordan: Panamax	\$55.00	Steady
Argentina to Saudi Arabia: Panamax	\$64.00	Steady
Argentina to Iran: Panamax	\$61.00	Steady
Argentina to India: Panamax	\$62.00	Steady
Argentina to Bangladesh: Panamax	\$66.00	Steady
Argentina to Indonesia: Panamax	\$60.00	Steady
Argentina to South Africa: Panamax	\$35.00	Steady
Argentina to Kenya: Handi	\$43.00	Steady
Argentina to Spain: Panamax	\$62.00	Steady
Argentina to Tunisia: Handi	\$71.00	Up \$1.00
Brazil to Algeria/Tunisia: Handi	\$70.00	Steady
Brazil to China: Panamax	\$42.00	Down \$1.00
Brazil to Japan: Panamax	\$43.00	Down \$1.00
Brazil to South Korea: Panamax	\$48.00	Steady
Brazil to Europe: Panamax	\$63.00	Steady
Brazil to Morocco: Handi	\$69.00	Steady
Brazil to Iran: Panamax	\$61.00	Steady
Brazil to Bangladesh: Panamax	N/A	
Brazil to Saudi Arabia 30/40,000 m/t	\$78.00	Steady
Brazil to Spain: Panamax	\$63.00	Steady
Brazil to Turkey/Egypt: Panamax	\$77.00	Steady
Australia to Saudi: Panamax	\$46.00	Up \$1.00
Australia to Europe: Panamax	\$56.00	Up \$1.00

Black Sea freight – Romania and Russia		
Black Sea to China: Panamax	Russia \$56 Ukraine \$62	
Black Sea to Indonesia: Panamax	\$60.00	
Black Sea to Bangladesh : Panamax	Russia \$47 Ukraine \$54	
Black Sea to Egypt: 40/50,000	\$19 Russia \$26 Ukraine	
Black Sea to Egypt: 30,000	\$21 Russia \$34 Ukraine	
Black Sea to Iran: Panamax	\$61 Russia \$65 Ukraine	
Black Sea to Europe: Panamax	\$30.00	Down \$2.00
Black Sea to Morocco – Handi	\$32 Russia 42 Ukraine	
Black Sea to Tunisia/Algeria – Handi	\$31 Russia \$41 Ukraine	
Black Sea to Jordan: Panamax	\$37.00	Steady
Black Sea to Libya – Handi	\$32.00	Steady
Black Sea to Saudi: Panamax	\$60.00	Steady
Black Sea to Turkey – Handi	\$20 Russia \$33 Ukraine	
Black Sea to South Africa – Handi	\$57.00	Steady
Russia to Turkey (Izmir)– coaster 3 to 5,000 m/t	\$63.00	Down \$1.00
Russia to Egypt – coaster 3 to 5,000 m/t	\$85.00	Down \$10.00
Baltic Dry Index	1489	Down 46
Baltic Capesize Index	1882	Down 31
Baltic Panamax Index	1572	Down 151
Baltic Supramax Index	1332	Up 14
Baltic Handysize Index	703	Up 9
Global Container Index - Freightos	1463	Up 29

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR April 2023/June 2023

Wheat, USA Soft Red Winter, US Gulf	USD 290>>279 July
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 375>>365 July
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 250/255
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 275>>265 July
Wheat, Romania 12.5 pro	USD 270/275
Wheat, Superior, France, Rouen	USD 280/283
Wheat, milling, 12.0%, Argentina, Upriver	USD 335/340
Wheat, feed, Black Sea	USD 250/255

Barley, France, Rouen port	USD 280/283
Barley, feed, Argentina, upriver	USD 295/300
Barley, feed, Black Sea, 30,000+	USD 255/260
Barley, feed, Australia	USD 265/270
Corn, 2YC FOB NOLA USA	USD 290>>280 July
Corn, 3YC FOB USA Pacific northwest	USD 310>>300 July
Corn, FOB Argentina port, upriver	USD 285>>260 July
Corn, FOB Brazil port	USD 290>>265 July
Corn, FOB France – Atlantic	USD 300/303
Corn, FOB Romania	USD 275/280
Corn, FOB Russia	USD 265/270
Corn, FOB Ukraine, 30,000+ m/t	USD 255/260
Sorghum, FOB Argentina port	USD 310/315
Sorghum, FOB Texas	USD 340>>330 July
Soymeal, 48% protein, FOB NOLA	USD 530>>520 July
Soymeal, 48% protein, USA, Rotterdam	USD 560>>550 July
Soymeal, 47% pro, FOB Argentina	USD 500>>495 July
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 515/520
Soymeal, 48% protein, FOB Brazil	USD 475<<480 July
Soybeans, FOB NOLA	USD 565>>560 July
Soybeans, Argentina, FOB	USD 540<<550 July
Soybeans, Brazil, FOB	USD 500<<525 July
Soybeans, Black Sea	USD 510/515
Corn Gluten Meal, USA FOB NOLA	USD 795/805
Corn Gluten Feed, USA FOB NOLA	USD 295/300
DDGS corn, 35 profat, USA FOB NOLA	USD 330>>325 July

Lower soymeal prices pressured the market this week but not as much as expected. DDGS prices were down by at least USD 5 m/t, but corn gluten meal export prices remained steady – perhaps we will see more weakness next week.

According to the US Grains Council, DDGS prices FOB NOLA for nearby have dropped by as much as USD 10 m/t but prices further out are steady.

CNF prices in containers are actually up a little as there has been a small bump higher in container freight this week.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

There has still been no further catch reported in the south of Peru but there is really no one out fishing.

The IMARPE research cruise is expected to finish next week, so we are all merrily guessing at what the next fishing quota will be and when it will start. According to trade reports the fishing industry is pushing hard on the government to get the next season started ASAP as they seem to be a little concerned about EL Nino events. The industry feels that it would be best to get fishing quickly before any “expected” El Nino arrives and pushes the biomass out into deeper water.

As reported for the past few weeks, there are no buyers or sellers in the market these days. China has lots of supply and Peruvian sellers have nothing left to sell.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,045
Danish fishmeal	64% protein	1,725
Peru fishmeal	64% protein	1,785
Chile fishmeal	67% protein	1,815
Iceland fishmeal	70% protein	2,025

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1700/1710 m/t	
67% protein 150 TVN	1750/1760 m/t	
67% protein 120 TVN	1800/1810 m/t	1800/1810
67% protein 1000 hist, 120 TVN	1850/1860 m/t	1830/1840
68% protein 500 hist, 100 TVN	1900/1910 m/t	1900/1910
Fish oil, crude bulk	5100/5150	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	No prices	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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