



Hammersmith Trade Services

A division of Hammersmith Marketing Ltd.

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WEEKLY USA GRAIN AND PROTEIN REPORT April 02, 2022

Changes in the situation in the Ukraine continue to be the major factor on world grain prices this week. Russian attacks on Ukraine grain storage facilities has not helped calm the market.

Corn prices for old crop corn were lower by USD 4 to 7 m/t but new crop was higher as concerns over how much corn will be planted in the US pushed prices up a little. Soybeans and soymeal were bot down by as much as USD 40 m/t in nearby positions --- much of this was due to increased soybean plantings in the USA and possible lower buying by China.

Comments in the trade as the week ended were that talks between Ukraine and Russia could show some progress and this alone helped to move wheat prices lower.

Grain prices probably did get a little too high after the invasion of Ukraine and are now moving back a little into sort of reasonable price levels but, it won't take much to get wheat and corn prices rushing higher again. Not so much risk with soybeans/soymeal, as neither Ukraine nor Russia are major exporters on soybeans/soymeal but with Ukraine being a major supplier of sunmeal and sunoil there can easily be spill over effects in other oilseed markets.

We are going to continue to see volatility in grain, oilseed and protein meal markets for weeks and even if the Ukraine situation does calm down it will take many months, perhaps years, to get the export infrastructure back into 100% working condition.

April 06 to April 12, **Russian export grain taxes** are at: wheat USD 96.10 m/t – up USD 9.10, barley USD 75.40 m/t – down USD 0.20 m/t and corn USD 65.80 m/t – up USD 7.50 m/t.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$30/31.00	Steady
US Gulf to Spain: Panamax m/t	\$30/31.00	Steady
US Gulf Israel: Panamax m/t	\$70/71.00	Steady
US Gulf to Egypt: Panamax	\$70/71.00	Steady
US Gulf Turkey: Panamax m/t	\$71/72.00	Steady
US Gulf Morocco: Handi	\$71/72.00	Steady
US Gulf Algeria/Tunisia: Handi	\$73/74.00	Steady
US Gulf Nigeria: 30,000 m/t	\$64/65.00	Steady
US Gulf other Med: Handi	\$74/75.00	Steady
US Gulf South Africa: Handi	\$60/61.00	Steady
US Gulf to India: Panamax	\$70/71.00	Steady
US Gulf to Philippines: Panamax	\$75/76.00	Steady
US Gulf Japan: Panamax	\$79/80.00	Steady
US Gulf China: Panamax	\$78/79.00	Steady
US PNW South Africa – 40,000 m/t	\$65/66.00	Steady
US PNW Egypt: Panamax	\$70/71.00	Steady



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US PNW Philippines: Panamax	\$54/55.00	Down \$3.00
US PNW Japan: Panamax	\$44/45.00	Steady
US PNW China: Panamax	\$43/44.00	Steady
US East Coast Nigeria: Handisize	\$62/63.00	Down \$3.00
US Lakes – Europe – 30,000 m/t	\$65/66.00	Steady
US Lakes – Morocco – 30,000 m/t	\$68/69.00	Steady
France/Germany to Algeria: Handi	\$28/29.00	Steady
France/Germany to Bangladesh	\$66/67.00	Steady
France/Germany to China: Panamax	\$79/80.00	Up \$1.00
France/Germany to Egypt: Panamax	\$34/35.00	Steady
France/Germany to India: Panamax	\$65/66.00	Steady
France/Germany to Iran: Panamax	\$65/66.00	Steady
France/Germany to Jordan	\$55/56.00	Steady
France/Germany to Morocco: Handi	\$26/27.00	Steady
France/Germany to Saudi Arabia: Panamax	\$80/81.00	Up \$1.00
France/Germany to South Africa: Handi	\$45/46.00	Steady
France/Germany to Turkey: Handi	\$38/39.00	Steady
France/Germany to Yemen: Handi	\$63/64.00	Steady
Argentina to Algeria: Handi	\$61/62.00	Steady
Argentina to China: Panamax	\$75/76.00	Steady
Argentina to Japan: Panamax	\$74/75.00	Steady
Argentina to Egypt: Panamax	\$65/66.00	Steady
Argentina to Europe: Panamax	\$56/57.00	Steady
Argentina to Morocco: Handi	\$58/59.00	Steady
Argentina to Libya: Handi	\$63/64.00	Steady
Argentina to Jordan: Panamax	\$60/61.00	Steady
Argentina to Saudi Arabia: Panamax	\$86/87.00	Steady
Argentina to Iran: Panamax	\$66/67.00	Steady
Argentina to India: Panamax	\$64/65.00	Steady
Argentina to Bangladesh: Panamax	\$71/72.00	Steady
Argentina to Indonesia: Panamax	\$60/61.00	Steady
Argentina to South Africa: Panamax	\$33/34.00	Steady
Argentina to Kenya: Handi	\$57/58.00	Steady
Argentina to Spain: Panamax	\$56/57.00	Steady
Argentina to Tunisia: Handi	\$61/62.00	Steady
Brazil to Algeria/Tunisia: Handi	\$63/64.00	Steady
Brazil to China: Panamax	\$68/69.00	Steady
Brazil to Japan: Panamax	\$67/68.00	Steady
Brazil to South Korea: Panamax	\$66/67.00	Steady
Brazil to Europe: Panamax	\$59/60.00	Steady
Brazil to Morocco: Handi	\$61/62.00	Steady
Brazil to Iran: Panamax	\$62/63.00	Steady
Brazil to Bangladesh: Panamax	\$68.69.00	Steady
Brazil to Saudi Arabia 30/40,000 m/t	\$86/87.00	Steady
Brazil to Spain: Panamax	\$59/60.00	Steady
Brazil to Turkey/Egypt: Panamax	\$72/73.00	Steady
Black Sea freight – Romania and Russia		
Black Sea to China: Panamax	\$65/66.00	Updated



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Black Sea to Indonesia: Panamax	\$68/69.00	Updated
Black Sea to Egypt: 40/50,000	\$25/26.00	Updated
Black Sea to Egypt: 30,000	\$31/32.00	Updated
Black Sea to Iran: Panamax	\$59/60.00	Updated
Black Sea to Europe: Panamax	\$31/32.00	Updated
Black Sea to Morocco – Handi	\$34/35.00	Updated
Black Sea to Tunisia/Algeria – Handi	\$33/34.00	Updated
Black Sea to Libya – Handi	\$35/36.00	Updated
Black Sea to Saudi: Panamax	\$61/62.00	Updated
Black Sea to Turkey – Handi	\$27/28.00	Updated
Baltic Dry Index	2357	Down 187
Baltic Capesize Index	1864	Down 13
Baltic Panamax Index	3073	Down 340
Baltic Supramax Index	2755	Down 265
Baltic Handysize Index	1695	Down 87
Global Container Index	9416	Down 14

Dry Bulk Ship Classes

Class	Size (dwt)	Draft (meters)	LOA (length)	Gear?	Commodity
Capesize	100,000-200,000	17m	unlimited	No	Iron ore, coal
Panamax	60-100,000	12-15m	275m	No	Most forms of dry bulk including sugar
Handymax (Supramax)	40-60,000	12-10m	150-200m	Yes	Most forms of dry bulk including sugar
Handysize	10,000-40,000	10m	130-175m	Yes	Most forms of dry bulk including sugar

FOB port or location specified. Prices in US\$, in metric tons:
All shipments in bulk grain vessels unless stated otherwise.
 (NOLA is New Orleans, Louisiana, USA.)

ALL PRICES ARE FOR April 2022/June 2022

Russia and Ukraine price indications are about the best trade estimates available but are still only estimates not actual prices.

Wheat, USA Soft Red Winter, US Gulf	USD 413>>398 July
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 446>>439 July
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 380>>335 July ????



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Wheat, Russia 12.5 pro, 30,000+ m/t	USD 385>>345 July ????
Wheat, Romania 12.5 pro	USD 410>>345 July
Wheat, Superior, France, Rouen	USD 423>>363 July
Wheat, milling, 12.0%, Argentina, Upriver	USD 375/390 July
Wheat, feed, Black Sea	USD 386>>325 July
Barley, France, Rouen port	USD 417>>400 July
Barley, feed, Argentina, up river	USD 375>>295 July
Barley, feed, Black Sea, 30,000+	USD 355/360 ????
Barley, feed, Australia	USD 340/350
Corn, 2YC FOB NOLA USA	USD 331>>325 July
Corn, 3YC FOB USA Pacific northwest	USD 360>>350 July
Corn, FOB Argentina port, upriver	USD 300>>285 July
Corn, FOB Brazil port	USD 350>>310 July
Corn, FOB France – Atlantic	USD 387>>350 July
Corn, FOB Romania	USD 385>>355 July
Corn, FOB Russia	USD 380>>360 July ????
Corn, FOB Ukraine, 30,000+ m/t	USD 380>>360 July ????
Sorghum, FOB Argentina port	USD 295/300
Sorghum, FOB Texas	USD 423>>407 July
Soymeal, 48% protein, FOB NOLA	USD 560>>550 July
Soymeal, 48% protein, USA, Rotterdam	USD 590>>580 July
Soymeal, Argentina, Rotterdam – spot	USD 590/595 Apr/May
Soymeal, 47% pro, FOB Argentina	USD 536>>513 July
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 590/595 Apr/May
Soymeal, 48% protein, FOB Brazil	USD 540>>515 July
Soybeans, FOB NOLA	USD 640>>630 July
Soybeans, Argentina, FOB	USD 640>>635 July
Soybeans, Brazil, FOB	USD 640/645
Soybeans, Black Sea	USD 665>>655 July ????
Corn Gluten Meal, USA FOB NOLA	USD 855>>845 m/t July
Corn Gluten Feed, USA FOB NOLA	USD 370>>365 m/t July
DDGS corn, 35 profat, USA FOB NOLA	USD 420>>390 m/t July

As with most every grain and oilseed, the prices for corn byproducts did drop back a little this week -- most of the price change was just a reaction to the grain prices as there was not much fundamental market information to change byproduct prices.

DDGS prices will be moving lower as we go through April since all the ethanol facilities are getting back to work after spring maintenance which should increase the DDGS supply.

USA domestic freight costs are also lower this week which is helping the FOB port prices to slip a little. Booking byproducts out in the future a few weeks is the best bet for export buyers as saving of USD 10 to 30 m/t can be seen.

Unfortunately, while FOB USA prices may be lower CNF prices in containers are a little higher with the US Grains Council showing container freight up by about USD 7 m/t.



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SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

The total catch in the South of Peru is now up to 119,000 m/t, leaving 367,000 m/t to full quota. Fishmeal production is estimated at 26,000 m/t with fishoil at 2,700 m/t.

Quiet, quiet, quiet seems to be the way of the fishmeal business these days as both buyers and sellers wait to hear about the next fishing quota and wonder what the container freight rate will be like come May/June/July.

There has been some comment that producers are increasing their prices but, since most buyers have pre-booked as much fishmeal as they want, it is difficult to get higher prices to hold.

MSI Ceres was mentioning this week how very bad the container shipping from Peru has been and to top it off Peru had a transport strike which closed off main transport routes which blocked trucks from entering and leaving ports. Why not have a strike just to mess up the system even more.

The trade in Peru seems to feel that the next fishing quota will be set at 2.5 million m/t or perhaps 2.7 mm/t (quoting MSI Ceres) but there are some wild eyed pundits forecasting 3.0 mm/t.

Now that we are into the start of April, it won't be too long until we learn about the new quota, and we can fuel up our vessels and get fishing.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,025
Danish fishmeal	64% protein	1,600
Peru fishmeal	64% protein	1,710
Chile fishmeal	67% protein	1,750
Iceland fishmeal	70% protein	2,025

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS

Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB vessel Peru port	Price per m/t Chile port
	New season prices	
65% protein standard steam	1600/1620 m/t	
67% protein 150 TVN	1650/1670 m/t	
67% protein 120 TVN	1700/1720 m/t	1720/1740
67% protein 1000 hist, 120 TVN	1750/1770 m/t	1770/1790
68% protein 500 hist, 100 TVN	1800/1820 m/t	1800/1820
Fish oil, crude bulk	3200/3250	
Fish oil, crude drums	3300/3350	



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Fish oil, flexi tank	3400/3450	
Fish oil, Omega 3: 28%EPA/DHA	3200/3300	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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