



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT April 22, 2023

This week was a down week for most everything in the grain/oilseed business --- corn prices dropped by about USD 8 m/t for old crop corn and USD 6 for new crop. Old crop soybeans dropped by USD 7 m/t with new crop soybeans down by almost USD 10 m/t. All wheat prices moved lower with hard red winter wheat being the hardest hit dropping almost USD 14 m/t while US spring wheat was down by about USD 10 m/t.

Trade reports suggest that the weakness in US prices was related to the very fast pace of US planting and the record-breaking Brazil crops – this effected mainly corn and soybean prices.

There is a lot of talk about what effect the import ban on Ukraine grain by a number of EU countries will have on buying patterns in the EU. Will the USA see increased export interest from the EU. Other than some panic buying last year there is very little US corn business to the EU, except for Spain and Portugal. Perhaps the new restrictions will see increased demand for US corn – in particular from the lakes.

With the US exports of soybeans to China being up by 43% this year it may be tough to understand lower prices but when the late harvesting Brazil crop gets going full speed there will be lots of soybeans around for every bit of demand. It is also interesting to see that some low-priced Brazil soybeans could be heading to the US this season.

The situation in the Black Sea would normally push wheat prices higher but this week improved weather conditions in the US were a bigger factor in the US wheat market. The weather and rainfall look to be better in parts of th wheat belt but many trade reports are saying that much more rainfall is needed to get the condition up to a better level – especially for US hard red winter wheat.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$29.00	Steady	X
US Gulf to Spain: Panamax m/t	\$29.00	Steady	X
US Gulf Israel: Panamax m/t	\$32.00	Down \$1.00	X
US Gulf to Egypt: Panamax	\$32.00	Down \$1.00	X
US Gulf Turkey: Panamax m/t	\$33.00	Down \$1.00	X
US Gulf Morocco: Handi	\$35.00	Down \$1.00	X
US Gulf Algeria/Tunisia: Handi	\$36.00	Down \$1.00	X
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady	X
US Gulf other Med: Handi	\$38.00	Down \$1.00	X
US Gulf South Africa: Handi	\$41.00	Steady	X
US Gulf to India: Panamax	\$47.00	Steady	X
US Gulf to Philippines: Panamax	\$52.00	Steady	X
US Gulf Japan: Panamax	\$55.00	Down \$1.00	X
US Gulf China: Panamax	\$54.00	Down \$2.00	X

US PNW South Africa – 40,000 m/t	\$65.00	Steady	X
US PNW Egypt: Panamax	\$33.00	Steady	X
US PNW Philippines: Panamax	\$39.00	Steady	X
US PNW Japan: Panamax	\$30.00	Steady	X
US PNW China: Panamax	\$30.00	Steady	X
US East Coast Nigeria: Handisize	\$45.00	Steady	X
US Lakes – Europe – 30,000 m/t	\$53.00	Steady	X
US Lakes – Morocco – 30,000 m/t	\$62.00	Steady	X
France/Germany to Algeria: Handi	\$30.00	Steady	X
France/Germany to Bangladesh	\$82.00	Steady	X
France/Germany to China: Panamax	\$80.00	Steady	X
France/Germany to Egypt: Panamax	\$24.00	Steady	X
France/Germany to India: Panamax	\$53.00	Steady	X
France/Germany to Iran: Panamax	\$45.00	Steady	X
France/Germany to Jordan	\$37.00	Steady	X
France/Germany to Morocco: Handi	\$29.00	Steady	X
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	X
France/Germany to South Africa: Handi	\$46.00	Steady	X
France/Germany to Turkey: Handi	\$33.00	Steady	X
France/Germany to Yemen: Handi	\$63.00	Steady	x
Argentina to Algeria: Handi	\$49.00	Steady	X
Argentina to China: Panamax	\$49.00	Down \$2.00	X
Argentina to Japan: Panamax	\$48.00	Down \$2.00	X
Argentina to Egypt: Panamax	\$53.00	Down \$1.00	X
Argentina to Europe: Panamax	\$39.00	Down \$1.00	X
Argentina to Morocco: Handi	\$48.00	Steady	X
Argentina to Libya: Handi	\$51.00	Steady	X
Argentina to Jordan: Panamax	\$55.00	Steady	X
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	X
Argentina to Iran: Panamax	\$61.00	Steady	X
Argentina to India: Panamax	\$62.00	Steady	X
Argentina to Bangladesh: Panamax	\$66.00	Steady	X
Argentina to Indonesia: Panamax	\$60.00	Steady	X
Argentina to South Africa: Panamax	\$35.00	Steady	X
Argentina to Kenya: Handi	\$43.00	Steady	X
Argentina to Spain: Panamax	\$39.00	Down \$1.00	X
Argentina to Tunisia: Handi	\$49.00	Steady	X
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	X
Brazil to China: Panamax	\$46.00	Steady	X
Brazil to Japan: Panamax	\$47.00	Steady	X
Brazil to South Korea: Panamax	\$48.00	Steady	X
Brazil to Europe: Panamax	\$39.00	Down \$1.00	X
Brazil to Morocco: Handi	\$49.00	Steady	X
Brazil to Iran: Panamax	\$61.00	Steady	X
Brazil to Bangladesh: Panamax	N/A	Steady	X
Brazil to Saudi Arabia 30/40,000 m/t	\$62.00	Steady	X
Brazil to Spain: Panamax	\$39.00	Down \$1.00	X
Brazil to Turkey/Egypt: Panamax	\$59.00	Down \$1.00	X
Australia to Saudi: Panamax	\$52.00	Up \$1.00	X
Australia to Europe: Panamax	\$60.00	Up \$1.00	X

Black Sea freight – Romania and Russia			
Black Sea to China: Panamax	Russia \$60 Ukraine \$64		X
Black Sea to Indonesia: Panamax	Russia \$59 Ukraine \$64		X
Black Sea to Bangladesh : Panamax	Russia \$53 Ukraine \$59		X
Black Sea to Egypt: 40/50,000	\$25 Russia \$30 Ukraine		X
Black Sea to Egypt: 30,000	\$21 Russia \$33 Ukraine		X
Black Sea to Iran: Panamax	\$55 Russia \$60 Ukraine		X
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		X
Black Sea to Morocco – Handi	\$33 Russia \$37 Ukraine		X
Black Sea to Tunisia/Algeria – Handi	\$32 Russia \$36 Ukraine		X
Black Sea to Jordan: Panamax	\$37.00	Steady	X
Black Sea to Libya – Handi	\$34.00	Steady	x
Black Sea to Saudi: Panamax	\$50 Russia \$55 Ukraine		X
Black Sea to Turkey – Handi	\$20 Russia \$33 Ukraine		X
Black Sea to South Africa – Handi	\$57.00	Steady	X
Russia to Turkey (Izmir)– coaster 3 to 5,000 m/t	\$48.00	Down \$5.00	X
Russia to Egypt – coaster 3 to 5,000 m/t	\$80.00	Down \$5.00	x
Ukraine to Egypt – coaster	\$36.00		X
Ukraine to Turkey(Izmir) -- coaster	\$27.00		x
Baltic Dry Index	1504	Up 69	X
Baltic Capesize Index	1962	Up 112	X
Baltic Panamax Index	1692	Down 10	X
Baltic Supramax Index	1201	Up 105	X
Baltic Handisize Index	660	Up 32	X
Global Container Index - Freightos	1599	Up 193	x

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR May 2023/July 2023

Wheat, USA Soft Red Winter, US Gulf	USD 280>>273 Aug	X
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 370>>360 Aug	X

Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 250/260	X
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 270/275	X
Wheat, Romania 12.5 pro	USD 275/280	X
Wheat, Superior, France, Rouen	USD 276/279	X
Wheat, milling, 12.0%, Argentina, Upriver	USD 325/335	X
Wheat, feed, Black Sea	USD 240/245	X
Barley, France, Rouen port	USD 267/270	X
Barley, feed, Argentina, upriver	USD 260/265	X
Barley, feed, Black Sea, 30,000+	USD 250/255	X
Barley, feed, Australia	USD 268/273	X
Corn, 2YC FOB NOLA USA	USD 290>>265 Aug	X
Corn, 3YC FOB USA Pacific northwest	USD 315>>290 Aug	X
Corn, FOB Argentina port, upriver	USD 260>>225 Aug	X
Corn, FOB Brazil port	USD 270>>225 Aug	X
Corn, FOB France – Atlantic	USD 290/293	X
Corn, FOB Romania	USD 265/270	X
Corn, FOB Russia	USD 265/270	X
Corn, FOB Ukraine, 30,000+ m/t	USD 245/250	X
Sorghum, FOB Argentina port	USD 300/310	X
Sorghum, FOB Texas	USD 340>>327 Aug	x
Soymeal, 48% protein, FOB NOLA	USD 518/520	X
Soymeal, 48% protein, USA, Rotterdam	USD 548/550	X
Soymeal, 47% pro, FOB Argentina	USD 500>>490 Aug	X
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 535/545	X
Soymeal, 48% protein, FOB Brazil	USD 480<<490 Aug	X
Soybeans, FOB NOLA	USD 580>>550 Aug	X
Soybeans, Argentina, FOB	USD 550/560	X
Soybeans, Brazil, FOB	USD 480<<500 Aug	x
Soybeans, Black Sea	USD 480/485 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 790/795	X
Corn Gluten Feed, USA FOB NOLA	USD 295/300	X
DDGS corn, 35 profat, USA FOB NOLA	USD 325>>310 Aug	x

USA DDGS prices have dropped a little lower this week as ethanol out put is high and DDGS supplies are growing. DDGS export prices are down by about USD 5 m/t.

While published prices don't always show it, the prices for both corn gluten meal and corn gluten feed look to be a little lower at the export ports. May shipping positions are pretty well sold out but there is availability in June and lower prices will bring in the export buyer.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Still no new fishing quota for Peru and the trade is now talking about fishing in May, perhaps even mid-May or worst late-May. Seems that the Eureka analysis is not supportive at all of a quick return to fishing – fish size too small, juvenile percentage too high, etc, etc.

So, we continued to sit and wait to get back to fishing.

Prices in Peru have taken a sudden jump on the delay in new fishing season and could very well move even higher. Pre-sales for the next season are now up to about 90,000 m/t according to trade reports.

The IFFO meeting/conference is in Madrid on May 01/03 --- most everyone important in the fishmeal industry is expected to be represented.

MSI-Ceres had a long list of interesting information on China's investments in Peru. It looks like China is just as interested in Peru as it is in many countries in Africa.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,055
Danish fishmeal	64% protein	1,755
Peru fishmeal	64% protein	1,815
Chile fishmeal	67% protein	1,845
Iceland fishmeal	70% protein	2,025

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1770/1780 m/t	
67% protein 150 TVN	1820/1830 m/t	
67% protein 120 TVN	1870/1880 m/t	No prices
67% protein 1000 hist, 120 TVN	1920/1930 m/t	No prices
68% protein 500 hist, 100 TVN	1970/1980 m/t	No prices
Fish oil, crude bulk	No prices	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	5800/5900	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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