



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT April 29, 2023

The USA trading week finished with Friday showing a rally in prices that partially offset the lower prices that had been seen all week. However, a Friday rally was not quite enough to keep the overall prices from moving lower week on week.

US corn prices finished the week down by about USD 10 m/t, soybeans were down by USD 11 m/t with soymeal down between USD 9 and 11 m/t. Wheat had a very down time too with winter wheat dropping between USD 14 and 18 m/t – spring wheat was down by almost USD 15 m/t.

Buyers jumped into the grain/oilseed markets on Friday after the weak finish for prices Monday through Thursday --- lower prices were very attractive to export and domestic buyers.

Corn prices late on Thursday were at the lowest level in about 9 months and had been pushed lower by cancellations by China and the expectations and low prices of the giant Brazil corn crop. The US government has approved the use of E15 gasoline during the summer months which should help corn demand and keep US gasoline prices steady.

Soybeans had a good rally on Friday as buyers stocked up on US soybeans, but the week ended lower and no one seems to be expecting higher prices with jillions of tons of Brazil soybeans coming to market.

USA wheat prices were lower on slipping international wheat prices and on the improved rainfall levels in the US wheat belt, but the Friday prices rally did stop prices going even lower. As with corn and soybeans, buyers were taking advantage of lower prices to cover needs.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$29.00	Steady	
US Gulf to Spain: Panamax m/t	\$29.00	Steady	
US Gulf Israel: Panamax m/t	\$31.00	Down \$1.00	
US Gulf to Egypt: Panamax	\$31.00	Down \$1.00	
US Gulf Turkey: Panamax m/t	\$32.00	Down \$1.00	
US Gulf Morocco: Handi	\$35.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$36.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady	
US Gulf other Med: Handi	\$38.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$55.00	Steady	
US Gulf China: Panamax	\$54.00	Steady	

US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Egypt: Panamax	\$32.00	Down \$1.00	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$30.00	Steady	
US PNW China: Panamax	\$30.00	Steady	
US East Coast Nigeria: Handysize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$53.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$62.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to Bangladesh	\$82.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$63.00	Steady	
Argentina to Algeria: Handi	\$49.00	Steady	
Argentina to China: Panamax	\$49.00	Steady	
Argentina to Japan: Panamax	\$48.00	Steady	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$39.00	Steady	
Argentina to Morocco: Handi	\$48.00	Steady	
Argentina to Libya: Handi	\$51.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$60.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$43.00	Steady	
Argentina to Spain: Panamax	\$39.00	Steady	
Argentina to Tunisia: Handi	\$49.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$46.00	Steady	
Brazil to Japan: Panamax	\$47.00	Steady	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	N/A	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$62.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$53.00	Up \$1.00	
Australia to Europe: Panamax	\$61.00	Up \$1.00	

<u>Black Sea freight</u>			
Black Sea to China: Panamax	Russia \$60 Ukraine \$69		
Black Sea to Indonesia: Panamax	Russia \$59 Ukraine \$64		
Black Sea to Bangladesh : Panamax	Russia \$52 Ukraine \$60		
Black Sea to Egypt: 40/50,000	\$25 Russia \$30 Ukraine		
Black Sea to Egypt: 30,000	\$21 Russia \$41 Ukraine		
Black Sea to Iran: Panamax	\$53 Russia \$64 Ukraine		
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		
Black Sea to Morocco – Handi	\$32 Russia \$49 Ukraine		
Black Sea to Tunisia/Algeria – Handi	\$31 Russia \$48 Ukraine		
Black Sea to Jordan: Panamax	\$37.00	Steady	
Black Sea to Libya – Handi	\$34.00	Steady	
Black Sea to Saudi: Panamax	\$50 Russia \$55 Ukraine		
Black Sea to Turkey – Handi	\$20 Russia \$40 Ukraine		
Black Sea to South Africa – Handi	\$57.00	Steady	
Russia to Turkey (Izmir)– coaster 3 to 5,000 m/t	\$42.00	Down \$6.00	
Russia to Egypt – coaster 3 to 5,000 m/t	\$80.00	Steady	
Baltic Dry Index	1576	Up 72	
Baltic Capesize Index	2301	Up 339	
Baltic Panamax Index	1586	Down 106	
Baltic Supramax Index	11165	Down 36	
Baltic Handysize Index	663	Up 33	
Global Container Index - Freightos	1599	Down 23	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR June 2023/August 2023

Wheat, USA Soft Red Winter, US Gulf	USD 260>>255 Aug	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 350>>345 Aug	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 250/260	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 265/270	

Wheat, Romania 12.5 pro	USD 265/270	
Wheat, Superior, France, Rouen	USD 265/268	
Wheat, milling, 12.0%, Argentina, Upriver	USD 325/335	
Wheat, feed, Black Sea	USD 230/235	
Barley, France, Rouen port	USD 245/248	
Barley, feed, Argentina, upriver	USD 245/250	
Barley, feed, Black Sea, 30,000+	USD 245/250	
Barley, feed, Australia	USD 270/275	
Corn, 2YC FOB NOLA USA	USD 275>>250 Aug	
Corn, 3YC FOB USA Pacific northwest	USD 305>>275 Aug	
Corn, FOB Argentina port, upriver	USD 250>>210 Aug	
Corn, FOB Brazil port	USD 255>>215 Aug	
Corn, FOB France – Atlantic	USD 283/286	
Corn, FOB Romania	USD 245/250	
Corn, FOB Russia	USD 230/245	
Corn, FOB Ukraine, 30,000+ m/t	USD 230/235	
Sorghum, FOB Argentina port	USD 300/310	
Sorghum, FOB Texas	USD 280/285 Aug	
Soymeal, 48% protein, FOB NOLA	USD 500/505	
Soymeal, 48% protein, USA, Rotterdam	USD 530/535	
Soymeal, 47% pro, FOB Argentina	USD 490>>485 Aug	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 515/520	
Soymeal, 48% protein, FOB Brazil	USD 470<<475 Aug	
Soybeans, FOB NOLA	USD 560>>540 Aug	
Soybeans, Argentina, FOB	USD 545<<560 Aug	
Soybeans, Brazil, FOB	USD 485<<500 Aug	
Soybeans, Black Sea	USD 480/485 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 790/795	
Corn Gluten Feed, USA FOB NOLA	USD 295/300	
DDGS corn, 35 profat, USA FOB NOLA	USD 315>>305 Aug	

Lower prices this week for soymeal and corn helped to move corn byproduct prices lower. FOB prices in the USA were weaker for all. DDGS is said to be down by as much as USD 15 m/t FOB NOLA with corn gluten meal prices down by about USD 10 m/t for container shipments from the US.

The lower prices this week have attracted buying interest for both DDGS and CGM – even buyers from Egypt were sniffing around after being out of the market for container shipments for a while.

If export buying interest stays strong, we will probably see FOB prices staying steady or firming up a little. Of course, if soymeal and corn continue to be lower then the byproduct prices will follow.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

The catch in the south of Peru is up a little to 15,500 m/t against the quota of 337,000 m/t.

Still no announcement on the new North/Central quota or when fishing will begin. There will be a new research study on biomass for the first two weeks of May. So, it looks like fishing will be in the second half of May or in early June.

There was some comment in the trade that there may not even be a season. IMARPE did issue a statement on the results of the earlier cruise, but it did not seem to be all that positive for fishing. Juvenile levels were very high at 82%.

The talk in the trade and in reports is all about El Nino for much of 2023 – things certainly change quickly. It wasn't that long ago that there was no risk of an El Nino event. Only the anchovies know what is going on.

Fishmeal prices from Peru continued very firm as the lack of a fishing quota and date just helps to push prices higher.

With almost the entire fishmeal industry being in Spain this coming week for the IFFO meeting, there is certainly going to be lots of face-to-face discussions on what is happening in Peru waters.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,045
Danish fishmeal	64% protein	1,750
Peru fishmeal	64% protein	1,995
Chile fishmeal	67% protein	1,995
Iceland fishmeal	70% protein	2,000

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1800/1810 m/t	
67% protein 150 TVN	1850/1860 m/t	
67% protein 120 TVN	1900/1910 m/t	1800/1810
67% protein 1000 hist, 120 TVN	1950/1960 m/t	1850/1860
68% protein 500 hist, 100 TVN	2000/2010 m/t	1890/1900
Fish oil, crude bulk	No prices	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	5800/5900	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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