



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT May 20, 2023

It was another down week for prices for all grains, oilseeds and protein meals. Old crop corn was down by USD 10 m/t with new crop only down by USD 4 to 6 m/t as the old crop/new crop spread gets smaller. Soybeans had the same situation as corn with old crop beans down by almost USD 30 m/t while new crop was down by USD 20 m/t – shrinking the spread by USD 10. Hard red winter wheat was down by USD 16 m/t with US spring wheat lower by about the same amount.

It is interesting that the reports seen from the wheat fields seem to be bullish about winter wheat prices but that is not seen in the market – at least not for the moment. Most experts feel that it was the agreement to an extension of the Black Sea Grain Corridor for 60 days that created a week market at the end of the week.

Good weather in the US is said to be the main factor behind lower corn prices for new crop corn but some experts are saying that they don't see corn prices going much lower, especially this early in the 2023 corn crop year.

With soybeans, lower prices seemed to be a combination of good growing weather and lower exports. Export markets seem to be swinging to Brazil these days where prices are very attractive. Soybeans seem to be in a bit of a bearish trend at present with no one feeling too bullish on USA soybean prices.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$29.00	Down \$1.00	
US Gulf to Spain: Panamax m/t	\$29.00	Down \$1.00	
US Gulf Israel: Panamax m/t	\$31.00	Up \$1.00	
US Gulf to Egypt: Panamax	\$31.00	Up \$1.00	
US Gulf Turkey: Panamax m/t	\$32.00	Up \$1.00	
US Gulf Morocco: Handi	\$33.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$34.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$44.00	Steady	
US Gulf other Med: Handi	\$36.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$51.00	Steady	
US Gulf China: Panamax	\$50.00	Steady	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Egypt: Panamax	\$31.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$28.00	Down \$1.00	
US PNW China: Panamax	\$28.00	Steady	

US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$52.00	Up \$1.00	
US Lakes – Morocco – 30,000 m/t	\$61.00	Up \$1.00	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to Bangladesh	\$82.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$63.00	Steady	
Argentina to Algeria: Handi	\$54.00	Up \$1.00	
Argentina to China: Panamax	\$45.00	Down \$2.00	
Argentina to Japan: Panamax	\$45.00	Down \$2.00	
Argentina to Egypt: Panamax	\$56.00	Steady	
Argentina to Europe: Panamax	\$42.00	Steady	
Argentina to Morocco: Handi	\$53.00	Up \$1.00	
Argentina to Libya: Handi	\$55.00	Up \$1.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$60.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$49.00	Steady	
Argentina to Spain: Panamax	\$42.00	Steady	
Argentina to Tunisia: Handi	\$54.00	Up \$1.00	
Brazil to Algeria/Tunisia: Handi	\$53.00	Steady	
Brazil to China: Panamax	\$40.00	Down \$2.00	
Brazil to Japan: Panamax	\$41.00	Down \$2.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$42.00	Steady	
Brazil to Morocco: Handi	\$52.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	N/A	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$65.00	Steady	
Brazil to Spain: Panamax	\$42.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$63.00	Steady	
Australia to Saudi: Panamax	\$55.00	Up \$1.00	
Australia to Europe: Panamax	\$64.00	Up \$1.00	
<b>Black Sea freight</b>			

Black Sea to China: Panamax	Russia \$59 Ukraine \$64		
Black Sea to Indonesia: Panamax	Russia \$55 Ukraine \$65		
Black Sea to Bangladesh : Panamax	Russia \$51 Ukraine \$60		
Black Sea to Egypt: 40/50,000	\$27 Russia \$32 Ukraine		
Black Sea to Egypt: 30,000	\$21 Russia \$27 Ukraine		
Black Sea to Iran: Panamax	\$52 Russia \$62 Ukraine		
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		
Black Sea to Morocco – Handi	\$30 Russia \$40 Ukraine		
Black Sea to Tunisia/Algeria – Handi	\$29 Russia \$39 Ukraine		
Black Sea to Jordan: Panamax	\$37 Russia \$53 Ukraine		
Black Sea to Libya – Handi	\$32 Russia \$42 Ukraine		
Black Sea to Saudi: Panamax	\$47 Russia \$55 Ukraine		
Black Sea to Turkey – Handi	\$20 Russia \$27 Ukraine		
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$36.00	Down \$5.00	
Russia to Egypt – coaster 5,000 m/t	\$67.00	Down \$9.00	
Ukraine to Egypt – coaster 5,000 m/t	\$52.00		
Ukraine to Turkey – coaster 5,000 m/t	\$33.00		
Baltic Dry Index	1384	Down 174	
Baltic Capesize Index	2305	Down 151	
Baltic Panamax Index	1222	Down 180	
Baltic Supramax Index	1077	Down 28	
Baltic Handisize Index	612	Down 20	
Global Container Index - Freightos	1446	Up 9	

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR June 2023/August 2023

Wheat, USA Soft Red Winter, US Gulf	USD 258/255	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 360>>255 Aug	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 235>>230 Aug	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 245>>240 Aug	
Wheat, Romania 12.5 pro	USD 255/260	
Wheat, Superior, France, Rouen	USD 252/255	

Wheat, milling, 12.0%, Argentina, Upriver	USD 330/335	
Wheat, feed, Black Sea	USD 230/235	
Barley, France, Rouen port	USD 240/243	
Barley, feed, Argentina, upriver	USD 245/250	
Barley, feed, Black Sea, 30,000+	USD 220/230	
Barley, feed, Australia	USD 245/250	
Corn, 2YC FOB NOLA USA	USD 245>>230 Aug	
Corn, 3YC FOB USA Pacific northwest	USD 275>>255 Aug	
Corn, FOB Argentina port, upriver	USD 230>>205 Aug	
Corn, FOB Brazil port	USD 230>>215 Aug	
Corn, FOB France – Atlantic	USD 264/267	
Corn, FOB Romania	USD 230/235	
Corn, FOB Russia	USD 225/230	
Corn, FOB Ukraine, 30,000+ m/t	USD 230/235	
Sorghum, FOB Argentina port	USD 270/280	
Sorghum, FOB Texas	USD 282>>270 Aug	
Soymeal, 48% protein, FOB NOLA	USD 475/480	
Soymeal, 48% protein, USA, Rotterdam	USD 505/510	
Soymeal, 47% pro, FOB Argentina	USD 470>>455 Sep	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 500/510	
Soymeal, 48% protein, FOB Brazil	USD 460>>455 Sep	
Soybeans, FOB NOLA	USD 515>>485 Sep	
Soybeans, Argentina, FOB	USD 495<<500 Sep	
Soybeans, Brazil, FOB	USD 470<<480 Sep	
Soybeans, Black Sea	USD 480/485 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 710/720	
Corn Gluten Feed, USA FOB NOLA	USD 240/250	
DDGS corn, 35 profat, USA FOB NOLA	USD 285>>275 Aug	

Lower prices for corn and soymeal helped to push corn byproduct prices a little lower this week. DDGS prices for June/July are reported to be down by at least USD 10 m/t with corn gluten feed down by about the same amount. Corn gluten meal prices are said to be steady, but buyers are bidding quite a bit below the current published market price.

With corn and protein meal prices looking weak there doesn't seem to be any reason this week to expect higher byproduct prices. Even with DDGS, where increased ethanol production is pushing supply higher.

So, for this week, the price trend looks steady to lower.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Still no decision on the next North/Central fishing quota or start date. Trade reports now favor an announcement in early/mid June. According to information on the biomass, the current level may be lower than what has been seen for a number of years but then the biomass numbers for this year may not be accurate.

All the talk seems to be about the El Nino event risk with not much risk seen before December 2023 and even then, the overall risk doesn't look too high.

Peru and Chile fishmeal prices remain strong as the delay in fishing news just helps to push prices higher as destination stocks could move a lot lower before any new production fishmeal can arrive. Stocks of fishmeal in China are good at present but if new season shipment arrivals are not until late in the year reduced stocks could push prices higher. Everything depends on the next Peru fishing season.

Peru super prime prices are said to range between USD 2,050 and 2,100 m/t for the new season. It will be interesting to see if the prices hold at current levels one the new quota is announced.

There was a little bit of fishing in the south – a very little bit. The total catch is now at 24,400 m/t which is about 5,400 m/t of fishmeal.

**PERU “INDICATION” FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,030
Danish fishmeal	64% protein	1,795
Peru fishmeal	64% protein	2,000
Chile fishmeal	67% protein	2,000
Iceland fishmeal	70% protein	1,940

**ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS**  
**Minimum shipment of 200 m/t for fishmeal**

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1850/1860 m/t	
67% protein 150 TVN	1900/1910 m/t	
67% protein 120 TVN	1950/1960 m/t	1950/1960
67% protein 1000 hist, 120 TVN	2000/2010 m/t	2000/20100
68% protein 500 hist, 100 TVN	2050/2060 m/t	2050/2060
Fish oil, crude bulk	No prices	
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	No prices	

**INFORMATION:** gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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