



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT July 08, 2023

This week was a short trading week for grains and oilseeds in the US due to the July 04 holiday and the number of businesses also closed on July 03. But, as usual, there is always some excitement in the grain business.

Most US grain prices were lower on Friday due to better weather forecasts, but corn tried to stay steady as the demand for corn from the ethanol business in the US remains very strong. Ethanol production is at the highest level seen in several months. US corn exports are not as good as forecasted which will put pressure on export prices as the US tries to compete against Brazil and Ukraine corn in international markets.

Soybeans and soymeal moved lower with forecasts for improved rainfall in the US. Reports say that new sales of the next crop of soybeans is weighing on the market. Heavy farmer selling seems to be the pattern for the moment. New crop US soybeans were down by about USD 6 m/t while soymeal was down by close to USD 12 m/t.

Wheat will benefit from the latest rainfall but this week both US hard red winter and spring wheat moved higher in total on the week – although prices did drop on Friday but not enough to cover the earlier rally. HRW wheat was up by USD 7 on the full week with spring wheat up by USD 10 m/t. Everyone is just waiting to see what Monday's crop condition report has to say about wheat.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$25.00	Down \$1.00
US Gulf to Spain: Panamax m/t	\$25.00	Down \$1.00
US Gulf Israel: Panamax m/t	\$27.00	Down \$1.00
US Gulf to Egypt: Panamax	\$27.00	Down \$1.00
US Gulf Turkey: Panamax m/t	\$28.00	Down \$1.00
US Gulf Morocco: Handi	\$30.00	Down \$1.00
US Gulf Algeria/Tunisia: Handi	\$31.00	Down \$1.00
US Gulf Nigeria: 30,000 m/t	\$42.00	Down \$2.00
US Gulf other Med: Handi	\$33.00	Down \$1.00
US Gulf South Africa: Handi	\$41.00	Steady
US Gulf to India: Panamax	\$47.00	Steady
US Gulf to Philippines: Panamax	\$52.00	Steady
US Gulf Japan: Panamax	\$46.00	Down \$3.00
US Gulf China: Panamax	\$45.00	Down \$3.00
US PNW South Africa – 40,000 m/t	\$65.00	Steady
US PNW Egypt: Panamax	\$28.00	Down \$1.00
US PNW Philippines: Panamax	\$39.00	Steady
US PNW Japan: Panamax	\$26.00	Steady
US PNW China: Panamax	\$25.00	Down \$1.00

US East Coast Nigeria: Handisize	\$45.00	Steady
US Lakes – Europe – 30,000 m/t	\$52.00	Steady
US Lakes – Morocco – 30,000 m/t	\$61.00	Steady
France/Germany to Algeria: Handi	\$30.00	Steady
France/Germany to Bangladesh	\$82.00	Steady
France/Germany to China: Panamax	\$80.00	Steady
France/Germany to Egypt: Panamax	\$24.00	Steady
France/Germany to India: Panamax	\$53.00	Steady
France/Germany to Iran: Panamax	\$45.00	Steady
France/Germany to Jordan	\$37.00	Steady
France/Germany to Morocco: Handi	\$29.00	Steady
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady
France/Germany to South Africa: Handi	\$46.00	Steady
France/Germany to Turkey: Handi	\$33.00	Steady
France/Germany to Yemen: Handi	\$63.00	Steady
Argentina to Algeria: Handi	\$56.00	Up \$1.00
Argentina to China: Panamax	\$42.00	Down \$2.00
Argentina to Japan: Panamax	\$43.00	Down \$2.00
Argentina to Egypt: Panamax	\$53.00	Steady
Argentina to Europe: Panamax	\$39.00	Steady
Argentina to Morocco: Handi	\$55.00	Up \$1.00
Argentina to Libya: Handi	\$57.00	Up \$1.00
Argentina to Jordan: Panamax	\$55.00	Steady
Argentina to Saudi Arabia: Panamax	\$64.00	Steady
Argentina to Iran: Panamax	\$61.00	Steady
Argentina to India: Panamax	\$62.00	Steady
Argentina to Bangladesh: Panamax	\$66.00	Steady
Argentina to Indonesia: Panamax	\$59.00	Steady
Argentina to South Africa: Panamax	\$35.00	Steady
Argentina to Kenya: Handi	\$51.00	Steady
Argentina to Spain: Panamax	\$39.00	Steady
Argentina to Tunisia: Handi	\$56.00	Up 1.00
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady
Brazil to China: Panamax	\$34.00	Down \$2.00
Brazil to Japan: Panamax	\$35.00	Down \$2.00
Brazil to South Korea: Panamax	\$48.00	Steady
Brazil to Europe: Panamax	\$39.00	Steady
Brazil to Morocco: Handi	\$49.00	Steady
Brazil to Iran: Panamax	\$61.00	Steady
Brazil to Bangladesh: Panamax	\$67.00	Steady
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Steady
Brazil to Spain: Panamax	\$39.00	Steady
Brazil to Turkey/Egypt: Panamax	\$60.00	Steady
Australia to Saudi: Panamax	\$55.00	Steady
Australia to Europe: Panamax	\$64.00	Steady
<b>Black Sea freight</b>		

Black Sea to China: Panamax	Russia \$49 Ukraine \$58	
Black Sea to Indonesia: Panamax	Russia \$62 Ukraine \$67	
Black Sea to Bangladesh : Panamax	Russia \$47 Ukraine \$60	
Black Sea to Egypt: 40/50,000	\$19 Russia \$43 Ukraine	
Black Sea to Egypt: 30,000	\$20 Russia \$34 Ukraine	
Black Sea to Iran: Panamax	\$38 Russia \$60 Ukraine	
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine	
Black Sea to Morocco – Handi	\$29 Russia \$39 Ukraine	
Black Sea to Tunisia/Algeria – Handi	\$28 Russia \$38 Ukraine	
Black Sea to Jordan: Panamax	\$37 Russia \$53 Ukraine	
Black Sea to Libya – Handi	\$30 Russia \$40 Ukraine	
Black Sea to Saudi: Panamax	\$39 Russia \$53 Ukraine	
Black Sea to Turkey – Handi	\$20 Russia \$30 Ukraine	
Black Sea to South Africa – Handi	\$57.00	
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$23.00	Steady
Russia to Egypt – coaster 5,000 m/t	\$63.00	Steady
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady
Ukraine to Egypt – coaster 5,000 m/t	\$65.00	Up \$3.00
Baltic Dry Index	1009	Down 82
Baltic Capesize Index	1522	Down 182
Baltic Panamax Index	984	Down 46
Baltic Supramax Index	724	Down 25
Baltic Handysize Index	424	Down 22
Global Container Index - Freightos	1290	Up 13

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)  
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR August 2023/October 2023

Wheat, USA Soft Red Winter, US Gulf	USD 258<<280 Oct
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 345<<366 Oct
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210/215
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 230/235
Wheat, Romania 12.5 pro	USD 230/235

Wheat, Superior, France, Rouen	USD 249/252
Wheat, milling, 12.0%, Argentina, Upriver	USD 330/335
Wheat, feed, Black Sea	USD 215/220
Barley, France, Rouen port	USD 233/236
Barley, feed, Argentina, upriver	USD 235/240
Barley, feed, Black Sea, 30,000+	USD 180/185
Barley, feed, Australia	USD 225/230
Corn, 2YC FOB NOLA USA	USD 215/220
Corn, 3YC FOB USA Pacific northwest	USD 245/250
Corn, FOB Argentina port, upriver	USD 210>>200 Oct
Corn, FOB Brazil port	USD 215>>210 Oct
Corn, FOB France – Atlantic	USD 268/271
Corn, FOB Romania	USD 215>>210 Oct
Corn, FOB Russia	USD 210/215
Corn, FOB Ukraine, 30,000+ m/t	USD 190/195
Sorghum, FOB Argentina port	USD 260/270
Sorghum, FOB Texas	USD 285>>250 Sep
Soymeal, 48% protein, FOB NOLA	USD 465/470
Soymeal, 48% protein, USA, Rotterdam	USD 495/500
Soymeal, 47% pro, FOB Argentina	USD 455/460
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 490/495
Soymeal, 48% protein, FOB Brazil	USD 450/455
Soybeans, FOB NOLA	USD 575>>520 Oct
Soybeans, Argentina, FOB	USD 570>>565 Oct
Soybeans, Brazil, FOB	USD 510<<525 Oct
Soybeans, Black Sea	USD 475/480 Ukraine
Corn Gluten Meal, USA FOB NOLA	USD 670/680
Corn Gluten Feed, USA FOB NOLA	USD 240/245
DDGS corn, 35 profat, USA FOB NOLA	USD 270>>260 Oct

DDGS prices were a little lower in the USA this week due mainly to the ups and downs in corn prices and the weakness seen in soymeal. DDGS supplies are said to be very good because of large ethanol production and this could push DDGS price lower in coming days.

Corn gluten meal and feed were both steady but there seemed to be quite a range of prices around the levels listed above. The complication with export CGM is that, as most goes in containers, there seems to be a lack of container loading positions through the end of August which could push CNF prices higher.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

About the only news for Peru fishmeal this week are the continued rumors that we will have a restarted fishing season before the end of July --- still just all guess work. According to news stories and government press releases there seem to be a number of ongoing studies of biomass. No one seems to be too sure exactly what research is being done and what it might say.

Peru's fishmeal exports to the end of June were at 415,000 m/t with 334,000 m/t going to China. The top four destinations for Peru fishmeal – China, Ecuador, Germany and Japan represent 95% of all Peru fishmeal exports.

From the trade, it is reported that China's fishmeal stocks continue to drop as the China prices rally. China is going to suffer some from the loss of new Peru fishmeal supplies. All the current stocks on hand in China, about 210,000 m/t, are said to be sold to local buyers. Not any expectations that fishmeal prices in China will move lower --- jut higher and higher.

**PERU "INDICATION" FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,225
Danish fishmeal	64% protein	1,830
Peru fishmeal	64% protein	2,065
Chile fishmeal	67% protein	2,065
Iceland fishmeal	70% protein	2,115

**ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS**  
**Minimum shipment of 200 m/t for fishmeal**

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1850/1860 m/t	
67% protein 150 TVN	1900/1910 m/t	
67% protein 120 TVN	1950/1960 m/t	2120/2140
67% protein 1000 hist, 120 TVN	2000/2010 m/t	2150/2170
68% protein 500 hist, 100 TVN	2050/2060 m/t	2220/2210
Fish oil, crude bulk	No prices	5,500/5,600
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	6,000/6,100	No prices

**INFORMATION:** gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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