



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT July 15, 2023

This week was an up week for all new crop grains/oilseeds in the US while spread between old crop and new crop prices continued to narrow --- except perhaps for corn where the old crop premium is at about USD 35 m/t.

Corn prices were up by about USD 8 m/t with soybeans up by USD 20+. Soymeal went up by about USD 20 to 23 m/t. while on the wheat side, spring wheat was up by USD 13 m/t with US winter wheat up by about USD 5 m/t.

US corn prices seemed to be higher due to the feeling that the USDA numbers are not right and that corn production and yields will not reach the USDA projection levels. There is also concern that the Black Sea grain corridor may not be renewed which would take a lot of Ukraine corn out of the picture and probably move prices higher.

Soybeans and soymeal were still following the WASDE projections higher and the doubt that the current weather in the USA would allow the yields that the USDA is forecasting. Some trade services mentioned that there seems to be room for new crop soybean prices to move another USD 35 m/t higher as possible crop yields look to be slipping.

Most of the activity in wheat prices was due to the Black Sea situation and the expectation that Russia may not agree to an extension of the existing program. However, some experts feel that Russia will agree to an extension, but they are looking to get something in return – like reopening the SWIFT banking system for Russian banks.

The majority of experts seem to be looking for higher prices going in to next week. Why not, as there seems to be little reason this week for lower prices.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$25.00	Steady	
US Gulf to Spain: Panamax m/t	\$25.00	Steady	
US Gulf Israel: Panamax m/t	\$28.00	Up \$1.00	
US Gulf to Egypt: Panamax	\$28.00	Up \$1.00	
US Gulf Turkey: Panamax m/t	\$29.00	Up \$1.00	
US Gulf Morocco: Handi	\$30.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$31.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	
US Gulf other Med: Handi	\$33.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$47.00	Up \$1.00	

US Gulf China: Panamax	\$46.00	Up \$1.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Egypt: Panamax	No info		
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$26.00	Steady	
US PNW China: Panamax	\$25.00	Steady	
US East Coast Nigeria: Handysize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$52.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to Bangladesh	\$82.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$64.00	Up \$1.00	
Argentina to Algeria: Handi	\$57.00	Up \$1.00	
Argentina to China: Panamax	\$43.00	Up \$1.00	
Argentina to Japan: Panamax	\$44.00	Up \$1.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$39.00	Steady	
Argentina to Morocco: Handi	\$56.00	Up \$1.00	
Argentina to Libya: Handi	\$58.00	Up \$1.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$51.00	Steady	
Argentina to Spain: Panamax	\$39.00	Steady	
Argentina to Tunisia: Handi	\$57.00	Up 1.00	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$35.00	Up \$1.00	
Brazil to Japan: Panamax	\$36.00	Up \$1.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	\$67.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$60.00	Steady	
Australia to Saudi: Panamax	\$55.00	Steady	

Australia to Europe: Panamax	\$64.00	Steady	
Black Sea freight			
Black Sea to China: Panamax	Russia \$45 Ukraine \$57		
Black Sea to Indonesia: Panamax	Russia \$62 Ukraine \$77		
Black Sea to Bangladesh : Panamax	Russia \$36 Ukraine \$56	Corrected	
Black Sea to Egypt: 40/50,000	\$17 Russia \$30 Ukraine	Corrected	
Black Sea to Egypt: 30,000	\$16 Russia \$41 Ukraine	Corrected	
Black Sea to Iran: Panamax	\$38 Russia \$60 Ukraine		
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		
Black Sea to Morocco – Handi	\$23 Russia \$49 Ukraine	Corrected	
Black Sea to Tunisia/Algeria – Handi	\$22 Russia \$48 Ukraine	Corrected	
Black Sea to Jordan: Panamax	\$37 Russia \$53 Ukraine		
Black Sea to Libya – Handi	\$24 Russia \$49 Ukraine	Corrected	
Black Sea to Saudi: Panamax	\$39 Russia \$53 Ukraine		
Black Sea to Turkey – Handi	\$14 Russia \$40 Ukraine	Corrected	
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$35.00	Corrected	
Russia to Egypt – coaster 5,000 m/t	\$67.00	Up \$4.00	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$65.00	Up \$3.00	
Baltic Dry Index	1090	Up 81	
Baltic Capesize Index	1655	Up 133	
Baltic Panamax Index	1095	Up 111	
Baltic Supramax Index	743	Up 19	
Baltic Handysize Index	409	Down 15	
Global Container Index - Freightos	1270	Down 20	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR August 2023/October 2023

Wheat, USA Soft Red Winter, US Gulf	USD 254<<289 Nov	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 341<<360 Nov	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210/215	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 230/235	
Wheat, Romania 12.5 pro	USD 225/230	
Wheat, Superior, France, Rouen	USD 255/258	
Wheat, milling, 12.0%, Argentina, Upriver	USD 330/335	
Wheat, feed, Black Sea	USD 215/220	
Barley, France, Rouen port	USD 240/243	
Barley, feed, Argentina, upriver	USD 230/235	
Barley, feed, Black Sea, 30,000+	USD 175/180	
Barley, feed, Australia	USD 225/230	
Corn, 2YC FOB NOLA USA	USD 230>>225 Oct	
Corn, 3YC FOB USA Pacific northwest	USD 250/255	
Corn, FOB Argentina port, upriver	USD 215>>210 Oct	
Corn, FOB Brazil port	USD 225/230	
Corn, FOB France – Atlantic	USD 243/245	
Corn, FOB Romania	USD 215>>210 Oct	
Corn, FOB Russia	USD 210/215	
Corn, FOB Ukraine, 30,000+ m/t	USD 190/195	
Sorghum, FOB Argentina port	USD 260/270	
Sorghum, FOB Texas	USD 280>>260 Sep	
Soymeal, 48% protein, FOB NOLA	USD 495>>485 Oct	
Soymeal, 48% protein, USA, Rotterdam	USD 525>>515 Oct	
Soymeal, 47% pro, FOB Argentina	USD 485>>475 Oct	
Soymeal, 48% protein, Brazil, Rotterdam – spot	No prices	
Soymeal, 48% protein, FOB Brazil	USD 480>>470 Oct	
Soybeans, FOB NOLA	USD 580>>530 Oct	
Soybeans, Argentina, FOB	USD 570<<580 Oct	
Soybeans, Brazil, FOB	USD 525<<545 Oct	
Soybeans, Black Sea	USD 475/480 Ukraine	
Corn Gluten Meal, USA FOB NOLA	No prices	
Corn Gluten Feed, USA FOB NOLA	USD 230/235	
DDGS corn, 35 profat, USA FOB NOLA	USD 260/270	

Corn co-product prices were steady-to-higher for export from the US this week as increased corn and soymeal prices coupled with lower ethanol production to move prices up. There were also comments in the trade that export container positions have become very difficult to find, which is adding to price strength and pushing possible shipment dates into later months.

With soymeal prices up by USD 20 m/t and corn up by at least USD 8 m/t there seems to be no reason to expect lower prices.

It has also been said that fishmeal buyers have moved into other proteins, like corn gluten meal due to the total lack of fishmeal supply.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

The existing quota for the southern region of Peru has expired and a new quota has not been announced yet. The new quota should be from July 01 to December 31. There is also nothing new on the possibility of a reopening of the north/central Peru fishing season.

Prices for fishmeal in China continue to move higher as the stocks on hand level drops. Super prime prices in China re said to be at USD 2550 to 2600 m/t with standard grade 65 protein seen at USD 2350 to 2375 m/t.

According to comments by MSI Ceres there looks to be very little chance that there will be a July/August fishing season due to spawning beginning in August.

Other than having no income, the big concern for the Peru fishmeal industry is that people who have depended on Peru fishmeal for feed rations will find protein alternatives that will reduce future demand for fishmeal. This change in demand for fishmeal certainly happened years ago in the poultry feed business and could happen in other feed sectors.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,240
Danish fishmeal	64% protein	1,900
Peru fishmeal	64% protein	2,090
Chile fishmeal	67% protein	2,090
Iceland fishmeal	70% protein	2,160

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	No prices	
67% protein 150 TVN	No prices	
67% protein 120 TVN	No prices	2200/2220
67% protein 1000 hist, 120 TVN	No prices	2250/2770
68% protein 500 hist, 100 TVN	No prices	2300/2320
Fish oil, crude bulk	No prices	5,500/5,600
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	8,000/8,100	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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