



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT July 29, 2023

Looking at the situation at the end of the week, USA grain and oilseed markets looked a little calmer and prices slipped lower on Friday. Much of the effect of Russia's actions in Ukraine had left the market by Friday and buyers/sellers were looking more at the USA weather for coming weeks.

Corn finished the week just a little lower as the weather forecast looks much better with some decent rainfall in the corn belt seen over the next two weeks. Exports say that improved weather and slow exports could push corn prices further down. USA corn exports are down by 35%, which is a big chunk of corn.

Soybeans were down on the week and experts say that they are looking for further weakness in soybean prices. However, some experts are saying that soybean yield forecasts may be too high and that the current price weakness may just be short-term. Soymeal prices were up on the week due to continued very strong export demand. Experts feel that soymeal, like all proteins, could be moving higher.

Wheat prices have been up and down and all over the place as the market responded to whatever was happening in the Ukraine, but they did finish the week a little lower as the Ukraine seemed a little quieter – at least the grain infrastructure did. Experts say that wheat prices could continue to drift lower.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$23.00	Down \$2.00	
US Gulf to Spain: Panamax m/t	\$23.00	Down \$2.00	
US Gulf Israel: Panamax m/t	\$27.00	Steady	
US Gulf to Egypt: Panamax	\$27.00	Steady	
US Gulf Turkey: Panamax m/t	\$28.00	Steady	
US Gulf Morocco: Handi	\$30.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$31.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	
US Gulf other Med: Handi	\$33.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$45.00	Down \$1.00	
US Gulf China: Panamax	\$44.00	Down \$1.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$25.00	Down \$1.00	
US PNW China: Panamax	\$24.00	Down \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	

US Lakes – Europe – 30,000 m/t	\$52.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to Bangladesh	\$82.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$64.00	Steady	
Argentina to Algeria: Handi	\$57.00	Down \$1.00	
Argentina to China: Panamax	\$41.00	Down \$1.00	
Argentina to Japan: Panamax	\$42.00	Down \$1.00	
Argentina to Egypt: Panamax	\$52.00	Down \$1.00	
Argentina to Europe: Panamax	\$38.00	Down \$1.00	
Argentina to Morocco: Handi	\$56.00	Down \$1.00	
Argentina to Libya: Handi	\$58.00	Down \$1.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Down \$1.00	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$51.00	Steady	
Argentina to Spain: Panamax	\$38.00	Down \$1.00	
Argentina to Tunisia: Handi	\$57.00	Down \$1.00	
Brazil to Algeria/Tunisia: Handi	\$49.00	Down \$1.00	
Brazil to China: Panamax	\$33.00	Down \$1.00	
Brazil to Japan: Panamax	\$34.00	Down \$1.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$38.00	Down \$1.00	
Brazil to Morocco: Handi	\$48.00	Down \$1.00	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	\$67.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$62.00	Down \$1.00	
Brazil to Spain: Panamax	\$38.00	Down \$1.00	
Brazil to Turkey/Egypt: Panamax	\$59.00	Down \$1.00	
Australia to Saudi: Panamax	\$55.00	Steady	
Australia to Europe: Panamax	\$64.00	Steady	
<b>Black Sea freight</b>			
Black Sea to China: Panamax	Russia \$44 Ukraine \$57		

Black Sea to Indonesia: Panamax	Russia \$60 Ukraine \$77		
Black Sea to Bangladesh : Panamax	Russia \$35 Ukraine \$56		
Black Sea to Egypt: 40/50,000	\$17 Russia \$41 Ukraine		
Black Sea to Egypt: 30,000	\$15 Russia \$37 Ukraine		
Black Sea to Iran: Panamax	\$36 Russia \$65 Ukraine		
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		
Black Sea to Morocco – Handi	\$23 Russia \$49 Ukraine		
Black Sea to Tunisia/Algeria – Handi	\$22 Russia \$48 Ukraine		
Black Sea to Jordan: Panamax	\$37 Russia \$53 Ukraine		
Black Sea to Libya – Handi	\$24 Russia \$50 Ukraine		
Black Sea to Saudi: Panamax	\$39 Russia \$62 Ukraine		
Black Sea to Turkey – Handi	\$15 Russia \$40 Ukraine		
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$33.00	Down \$1.00	
Russia to Egypt – coaster 5,000 m/t	\$60.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$62.00	Down \$1.00	
Baltic Dry Index	1110	Up 132	
Baltic Capesize Index	1830	Up 388	
Baltic Panamax Index	975	Up 51	
Baltic Supramax Index	726	Down 32	
Baltic Handysize Index	396	Down 4	
Global Container Index - Freightos	1323	Up 33	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR August 2023/October 2023

Wheat, USA Soft Red Winter, US Gulf	USD 270<<300 Nov	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 350<<370 Nov	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210/215	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 240/245	
Wheat, Romania 12.5 pro	USD 240/245	
Wheat, Superior, France, Rouen	USD 267/270	

Wheat, milling, 12.0%, Argentina, Upriver	USD 330/335	
Wheat, feed, Black Sea	USD 220/225	
Barley, France, Rouen port	USD 250/255	
Barley, feed, Argentina, upriver	USD 260/265	
Barley, feed, Black Sea, 30,000+	USD 200/210	
Barley, feed, Australia	USD 235/240	
Corn, 2YC FOB NOLA USA	USD 235/240	
Corn, 3YC FOB USA Pacific northwest	USD 265/270	
Corn, FOB Argentina port, upriver	USD 215/220	
Corn, FOB Brazil port	USD 230/235	
Corn, FOB France – Atlantic	USD 270/275	
Corn, FOB Romania	USD 215/220	
Corn, FOB Russia	USD 210/215	
Corn, FOB Ukraine, 30,000+ m/t	USD 190/195	
Sorghum, FOB Argentina port	USD 265/270	
Sorghum, FOB Texas	USD 270/275	
Soymeal, 48% protein, FOB NOLA	USD 535>>495 Nov	
Soymeal, 48% protein, USA, Rotterdam	USD 565>>525 Nov	
Soymeal, 47% pro, FOB Argentina	USD 540>>490 Nov	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 535/540	
Soymeal, 48% protein, FOB Brazil	USD 495>>485 Nov	
Soybeans, FOB NOLA	USD 590>>545 Nov	
Soybeans, Argentina, FOB	USD 560.565	
Soybeans, Brazil, FOB	USD 550/555	
Soybeans, Black Sea	USD 515/520 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 650/670	
Corn Gluten Feed, USA FOB NOLA	USD 250/255	
DDGS corn, 35 profat, USA FOB NOLA	USD 265/270	

DDGS prices for export were steady this week as were corn gluten meal and corn gluten feed. There doesn't look to be a lot of export buying interest with trade reports saying buyers are waiting for lower prices.

According to Egypt port information a shipment of 15,000 m/t of Brazil DDGS has just arrived. This may be the first shipment of Brazil DDGS to Egypt. One wonders if we will see Brazil DDGS shipments to Turkey which is a much larger DDGS market.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

There has still been no announcement on the new fishing quota for the South Region of Peru. Trade reports say this should be announced next week.

Also, there is still no word on a possible, very short, North/Central fishing season. Perhaps there will be some word from the government next week.

Fishmeal prices in China seem to have calmed down for a little while. Demand has slowed somewhat and according to trade reports there is very little left to sell until new stocks arrive from non-Peru origins. According to MSI-Ceres, new stocks from other origins are a little higher than daily off-take

from China port stocks.

Local China fishmeal production begins in September which, as usual, will offset some import demand.

**PERU "INDICATION" FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,265
Danish fishmeal	64% protein	1,900
Peru fishmeal	64% protein	2,135
Chile fishmeal	67% protein	2,135
Iceland fishmeal	70% protein	2,225

**ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS**

**Minimum shipment of 200 m/t for fishmeal**

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	No prices	
67% protein 150 TVN	No prices	
67% protein 120 TVN	No prices	2200/2220
67% protein 1000 hist, 120 TVN	No prices	2250/2770
68% protein 500 hist, 100 TVN	No prices	2300/2320
Fish oil, crude bulk	No prices	5,500/5,600
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	8,000/8,100	No prices

**INFORMATION:** gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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