



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT August 05, 2023

It was a funny week this week for grain and oilseed prices as the expanded bombing of Ukraine grain facilities by Russia didn't seem to have as much effect on prices as had been expected. Of course, much of the news of attacks was late in the week which did give a small rally on Friday but not enough to offset the lower prices early in the week.

US corn prices finished the week down by about USD 13 m/t with soybeans down by about USD 17 m/t and soymeal down by USD 13 m/t. Wheat was actually the biggest loser of the week with US hard red winter wheat dropping by about USD 35 m/t while US spring wheat was down by about USD 25 m/t.

Other than the Black Sea situation the US weather had an effect of grain prices as the next couple of weeks look to be full of rain in much of the US corn belt. Improved weather and lower export sales certainly put downward pressure on grain/oilseed prices.

The direction of prices over the next few weeks will probably be highly dependent on how the situation in the Black Sea develops. Will Russia continue to attack Ukraine grain facilities, will Ukraine be able to sink/damage more Russian vessels. And perhaps there will be some improvement in talks to get the Black Sea Grain Corridor working again --- or perhaps Russia has no interest.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$24.00	Up \$1.00	
US Gulf to Spain: Panamax m/t	\$24.00	Up \$1.00	
US Gulf Israel: Panamax m/t	\$29.00	Up \$2.00	
US Gulf to Egypt: Panamax	\$29.00	Up \$2.00	
US Gulf Turkey: Panamax m/t	\$30.00	Up \$2.00	
US Gulf Morocco: Handi	\$31.00	Up \$1.00	
US Gulf Algeria/Tunisia: Handi	\$32.00	Up \$1.00	
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	
US Gulf other Med: Handi	\$34.00	Up \$1.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$47.00	Up \$2.00	
US Gulf China: Panamax	\$46.00	Up \$2.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$26.00	Up \$1.00	
US PNW China: Panamax	\$25.00	Up \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$52.00	Steady	

US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to Bangladesh	\$82.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$64.00	Steady	
Argentina to Algeria: Handi	\$59.00	Up \$2.00	
Argentina to China: Panamax	\$43.00	Up \$2.00	
Argentina to Japan: Panamax	\$44.00	Up \$2.00	
Argentina to Egypt: Panamax	\$53.00	Up \$1.00	
Argentina to Europe: Panamax	\$39.00	Up \$1.00	
Argentina to Morocco: Handi	\$58.00	Up \$2.00	
Argentina to Libya: Handi	\$60.00	Up \$2.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Up \$1.00	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$51.00	Steady	
Argentina to Spain: Panamax	\$39.00	Up \$1.00	
Argentina to Tunisia: Handi	\$59.00	Up \$2.00	
Brazil to Algeria/Tunisia: Handi	\$50.00	Up \$1.00	
Brazil to China: Panamax	\$35.00	Up \$2.00	
Brazil to Japan: Panamax	\$36.00	Up \$2.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Up \$1.00	
Brazil to Morocco: Handi	\$49.00	Up \$1.00	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	\$67.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Up \$1.00	
Brazil to Spain: Panamax	\$39.00	Up \$1.00	
Brazil to Turkey/Egypt: Panamax	\$60.00	Up \$1.00	
Australia to Saudi: Panamax	\$55.00	Steady	
Australia to Europe: Panamax	\$64.00	Steady	
Black Sea freight			
Black Sea to China: Panamax	Russia \$44 Ukraine \$57		
Black Sea to Indonesia: Panamax	Russia \$60		

	Ukraine \$77		
Black Sea to Bangladesh : Panamax	Russia \$35 Ukraine \$56		
Black Sea to Egypt: 40/50,000	\$18 Russia \$43 Ukraine		
Black Sea to Egypt: 30,000	\$15 Russia \$37 Ukraine		
Black Sea to Iran: Panamax	\$36 Russia \$63 Ukraine		
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		
Black Sea to Morocco – Handi	\$23 Russia \$49 Ukraine		
Black Sea to Tunisia/Algeria – Handi	\$22 Russia \$48 Ukraine		
Black Sea to Jordan: Panamax	\$37 Russia \$53 Ukraine		
Black Sea to Libya – Handi	\$24 Russia \$50 Ukraine		
Black Sea to Saudi: Panamax	\$37 Russia \$71 Ukraine		
Black Sea to Turkey – Handi	\$15 Russia \$40 Ukraine		
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$34.00	Up \$1.00	
Russia to Egypt – coaster 5,000 m/t	\$62.00	Up \$2.00	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$62.00	Steady	
Baltic Dry Index	1136	Up 26	
Baltic Capesize Index	1818	Down 12	
Baltic Panamax Index	1133	Up 158	
Baltic Supramax Index	688	Down 38	
Baltic Handysize Index	390	Down 6	
Global Container Index - Freightos	1442	Up 119	

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR August 2023/October 2023

Wheat, USA Soft Red Winter, US Gulf	USD 247<<279 Nov	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 313<<334 Nov	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210/215	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 245/250	
Wheat, Romania 12.5 pro	USD 240/245	
Wheat, Superior, France, Rouen	USD 255<<265 Nov	

Wheat, milling, 12.0%, Argentina, Upriver	USD 325<<335 Nov	
Wheat, feed, Black Sea	USD 220/225	
Barley, France, Rouen port	USD 232/235	
Barley, feed, Argentina, upriver	USD 260/265	
Barley, feed, Black Sea, 30,000+	USD 200/210	
Barley, feed, Australia	USD 250/255	
Corn, 2YC FOB NOLA USA	USD 215/220	
Corn, 3YC FOB USA Pacific northwest	USD 255/250	
Corn, FOB Argentina port, upriver	USD 205/210	
Corn, FOB Brazil port	USD 215/220	
Corn, FOB France – Atlantic	USD 274/277	
Corn, FOB Romania	USD 215/220	
Corn, FOB Russia	USD 210/215	
Corn, FOB Ukraine, 30,000+ m/t	USD 210/215	
Sorghum, FOB Argentina port	USD 270/275	
Sorghum, FOB Texas	USD 245/255	
Soymeal, 48% protein, FOB NOLA	USD 505>>480 Nov	
Soymeal, 48% protein, USA, Rotterdam	USD 535>>510 Nov	
Soymeal, 47% pro, FOB Argentina	USD 485>>475 Nov	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 515/520	
Soymeal, 48% protein, FOB Brazil	USD 465<<470 Nov	
Soybeans, FOB NOLA	USD 545>>530 Nov	
Soybeans, Argentina, FOB	USD 535/545	
Soybeans, Brazil, FOB	USD 535/540	
Soybeans, Black Sea	USD 520>>480 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 630/640	
Corn Gluten Feed, USA FOB NOLA	USD 230/235	
DDGS corn, 35 profat, USA FOB NOLA	USD 265/270	

With both corn and soymeal prices moving lower this week, all corn co-products were also lower DDGS prices to major import markets are reported to be down by USD 10 to 15 m/t with corn gluten meal prices down by at least USD 20 m/t. Corn gluten feed prices dropped by USD 10 to 15 m/t.

As long as the weakness continues in corn/soymeal prices then there should be export buying opportunities in co-products.

However, container prices are moving higher which could cause CNF prices to some destinations to remain steady.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Well, there is going to be a little fishing after all with a limited fishing quota of 1.09 million m/t to be allowed from August 03 until August 13. The allowed fishing area has been officially advised and the actual fishing hours each day have been defined. So, at least there will be some catch during the 10 day period which should be of some benefit to the fishing/fishmeal industry in Peru.

Not everyone is happy with the new fishing announcement as the start of fishing was only a very few hours after the announcement, which gave very little time to get prepared to fish. Also, most are very

unhappy that the fishing time is limited to 6PM to 6AM each day.

Some experts are saying that this limited quota with its restrictions could show very little in actual catch --- only time will tell. We will have a better idea next week.

There has still been no announcement of the new Southern Region fishing quota that will last until December 31.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,245
Danish fishmeal	64% protein	1,885
Peru fishmeal	64% protein	2,120
Chile fishmeal	67% protein	2,120
Iceland fishmeal	70% protein	2,200

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	No prices	
67% protein 150 TVN	No prices	
67% protein 120 TVN	No prices	2300/2320
67% protein 1000 hist, 120 TVN	No prices	2350/2370
68% protein 500 hist, 100 TVN	No prices	2400/2420
Fish oil, crude bulk	No prices	5,500/5,600
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	8,000/8,100	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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