



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT August 12, 2023

This week was USDA WASDE week, always an exciting time. Corn and soybean yields and production were down a little, but the WASDE seemed to have less effect on the market than the US weather reports.

Corn crop yields were down by about 1.5% -- lower yields had been expected but the USDA yields were slightly lower than what the trade had forecasted. With a good weather forecast for much of the US the market seemed to feel that USDA yield projections were a little too low. Corn prices dropped by about USD 3 m/t on Friday due to the improving corn belt weather. For the week corn prices were down by about USD 4 m/t.

Soybeans too were down on Friday – by about USD 4 m/t – but even further down for the week as prices dropped by about USD 10 m/t for new crop soybeans. All the weakness was due to the improved weather forecasts for the corn belt. Soymeal too was down on the week, dropping as much as USD 12 m/t. According to the WASDE, world soybean ending stocks will be at record levels.

The USDA increased the ending stocks numbers for most wheat which helped to push prices lower for the week but the overall drop in wheat prices was minimal – no more than USD 2 or 3 m/t. Wheat prices in the USA (and the world) continue to follow developments in the Black Sea meaning that it is difficult to expect lower wheat prices when supply lines are so much in doubt.

Looking at USDA estimated farm gate prices – 2024 corn prices were forecasted as up by about USD 4 m/t with forecasted wheat average prices unchanged.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$24.00	Steady	
US Gulf to Spain: Panamax m/t	\$24.00	Steady	
US Gulf Israel: Panamax m/t	\$30.00	Up \$1.00	
US Gulf to Egypt: Panamax	\$30.00	Up \$1.00	
US Gulf Turkey: Panamax m/t	\$31.00	Up \$1.00	
US Gulf Morocco: Handi	\$32.00	Up \$1.00	
US Gulf Algeria/Tunisia: Handi	\$33.00	Up \$1.00	
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	
US Gulf other Med: Handi	\$35.00	Up \$1.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$48.00	Up \$1.00	
US Gulf China: Panamax	\$47.00	Up \$1.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	

US PNW Japan: Panamax	\$26.00	Steady	
US PNW China: Panamax	\$25.00	Steady	
US East Coast Nigeria: Handysize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$52.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to Bangladesh	\$82.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$64.00	Steady	
Argentina to Algeria: Handi	\$59.00	Steady	
Argentina to China: Panamax	\$44.00	Up \$1.00	
Argentina to Japan: Panamax	\$45.00	Up \$1.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$39.00	Steady	
Argentina to Morocco: Handi	\$58.00	Steady	
Argentina to Libya: Handi	\$60.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$51.00	Steady	
Argentina to Spain: Panamax	\$39.00	Steady	
Argentina to Tunisia: Handi	\$59.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$36.00	Up \$1.00	
Brazil to Japan: Panamax	\$37.00	Up \$1.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	\$67.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$60.00	Steady	
Australia to Saudi: Panamax	\$55.00	Steady	
Australia to Europe: Panamax	\$64.00	Steady	
<b>Black Sea freight</b>			

Black Sea to China: Panamax	Russia \$45 Ukraine \$57		
Black Sea to Indonesia: Panamax	Russia \$60 Ukraine \$77		
Black Sea to Bangladesh : Panamax	Russia \$35 Ukraine \$56		
Black Sea to Egypt: 40/50,000	\$17 Russia \$44 Ukraine		
Black Sea to Egypt: 30,000	\$15 Russia \$34 Ukraine		
Black Sea to Iran: Panamax	\$37 Russia \$62 Ukraine		
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		
Black Sea to Morocco – Handi	\$23 Russia \$49 Ukraine		
Black Sea to Tunisia/Algeria – Handi	\$22 Russia \$48 Ukraine		
Black Sea to Jordan: Panamax	\$37 Russia \$53 Ukraine		
Black Sea to Libya – Handi	\$24 Russia \$50 Ukraine		
Black Sea to Saudi: Panamax	\$37 Russia \$71 Ukraine		
Black Sea to Turkey – Handi	\$15 Russia \$40 Ukraine		
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$34.00	Steady	
Russia to Egypt – coaster 5,000 m/t	\$62.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$65.00	Up \$3.00	
Baltic Dry Index	1129	Down 7	
Baltic Capesize Index	1592	Down 226	
Baltic Panamax Index	1337	Up 204	
Baltic Supramax Index	728	Up 40	
Baltic Handysize Index	411	Up 21	
Global Container Index - Freightos	1533	Up 91	

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)  
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR September 2023/November 2023

Wheat, USA Soft Red Winter, US Gulf	USD 250<<275 Nov	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 315<<335 Nov	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210/215	

Wheat, Russia 12.5 pro, 30,000+ m/t	USD 250/255	
Wheat, Romania 12.5 pro	USD 240/245	
Wheat, Superior, France, Rouen	USD 257<<267 Nov	
Wheat, milling, 12.0%, Argentina, Upriver	USD 325<<335 Nov	
Wheat, feed, Black Sea	USD 220/225	
Barley, France, Rouen port	USD 235/238	
Barley, feed, Argentina, upriver	USD 245/250	
Barley, feed, Black Sea, 30,000+	USD 190/200	
Barley, feed, Australia	USD 255/260	
Corn, 2YC FOB NOLA USA	USD 215<<225 Nov	
Corn, 3YC FOB USA Pacific northwest	USD 245<<255 Nov	
Corn, FOB Argentina port, upriver	USD 210/215	
Corn, FOB Brazil port	USD 220/225	
Corn, FOB France – Atlantic	USD 251/254	
Corn, FOB Romania	USD 210/215	
Corn, FOB Russia	USD 205/210	
Corn, FOB Ukraine, 30,000+ m/t	USD 190/195	
Sorghum, FOB Argentina port	USD 275/280	
Sorghum, FOB Texas	USD 245<<255 Nov	
Soymeal, 48% protein, FOB NOLA	USD 485>>475 Nov	
Soymeal, 48% protein, USA, Rotterdam	USD 525>>505 Nov	
Soymeal, 47% pro, FOB Argentina	USD 475<<480 Nov	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 500/505	
Soymeal, 48% protein, FOB Brazil	USD 460<<465 Nov	
Soybeans, FOB NOLA	USD 540>>525 Nov	
Soybeans, Argentina, FOB	USD 520/525	
Soybeans, Brazil, FOB	USD 520/525	
Soybeans, Black Sea	USD 520/525 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 640/650	
Corn Gluten Feed, USA FOB NOLA	USD 220/230	
DDGS corn, 35 profat, USA FOB NOLA	USD 265/270	

DDGS FOB prices were steady in the week but CNF prices in containers were up by about USD 10 m/t due to higher container rates. Corn gluten meal prices varied quite a bit with indications from USD 640 to 670 FOB. Corn gluten feed looked to be a little weaker.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

The new North/Central exploratory quota fishing is chugging along with some mini bans. The total quota is 1,091,000 m/t of catch (but with only 10 days fishing) which will be about 245,000 m/t of fishmeal and 13,000 m/t of fishoil – if the entire quota is landed, which is very unlikely. The catch up to August 10 was at 183,000 m/t.

Reports say that the juvenile fish level is very high in some areas which has resulted in mini bans. Some areas are seeing juvenile levels at 50% or more.

No one in the fishing industry is getting too excited about this short fishing period but, as the trade papers report, it is great to be able to cover some of the existing orders.

Buyers in China are said to be very happy as some of the existing order will be filled – later than expected but certainly better than 2024 shipment as was possible with no fishing.

**PERU "INDICATION" FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,245
Danish fishmeal	64% protein	1,890
Peru fishmeal	64% protein	2,125
Chile fishmeal	67% protein	2,125
Iceland fishmeal	70% protein	2,190

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS  
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	No prices	
67% protein 150 TVN	No prices	
67% protein 120 TVN	No prices	2300/2320
67% protein 1000 hist, 120 TVN	No prices	2350/2370
68% protein 500 hist, 100 TVN	No prices	2400/2420
Fish oil, crude bulk	No prices	5,500/5,600
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	8,000/8,100	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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