



Hammersmith Reports

3 Avenue Marie Gasquet, St Remy de Provence, 13210 France

Phone : +33.6.8068.4564

Email : wbacon@hammersmith.biz

WWW : hammersmithltd.blogspot.com

WEEKLY USA GRAIN AND PROTEIN REPORT August 19, 2023

This week felt like a calmer week in the grain/oilseed business although soybean did make a good move higher on the week – up by USD 16 m/t for new crop soybeans. Corn prices finished the week almost unchanged while most US wheat was down by about USD 4 m/t.

Corn and soybean prices were pushed higher by US weather reports that show hot and dry weather in the next few days. Corn prices did try to move higher on Friday but had little success. Some trade papers are suggesting that corn prices could be in for a move lower next week. Soybeans seemed to be up strictly on the weather with no one wanting to be short with a hot, dry forecast.

Wheat prices were higher on Friday, but still lower on the week, due to international news. Russia's large wheat deal to India helped as did the IGC lowering ending wheat stocks. Futures experts also add that the wheat futures market looked to be "oversold" so that a rally, like Friday's, was due.

You will see further down in the report that I am dropping some freight rates, this is because the ones being dropped are never used or haven't been in a long time or it is almost impossible to get any accurate rates for the destination.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

Freight items marked in red will be removed from all future reports.

US Gulf to Europe: Panamax	\$26.00	Up \$2.00	
US Gulf to Spain: Panamax m/t	\$26.00	Up \$2.00	
US Gulf Israel: Panamax m/t	\$31.00	Up \$1.00	
US Gulf to Egypt: Panamax	\$31.00	Up \$1.00	
US Gulf Turkey: Panamax m/t	\$32.00	Up \$1.00	
US Gulf Morocco: Handi	\$32.00	Steady	
US Gulf Algeria/Tunisia: Handi	\$33.00	Steady	
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	
US Gulf other Med: Handi	\$35.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to India: Panamax	\$47.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$52.00	Up \$4.00	
US Gulf China: Panamax	\$51.00	Up \$4.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$27.00	Up \$1.00	
US PNW China: Panamax	\$26.00	Up \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$52.00	Steady	

US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to Bangladesh	\$82.00	Steady	
France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Steady	
France/Germany to India: Panamax	\$53.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to South Africa: Handi	\$46.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$64.00	Steady	
Argentina to Algeria: Handi	\$58.00	Down \$1.00	
Argentina to China: Panamax	\$47.00	Up \$3.00	
Argentina to Japan: Panamax	\$48.00	Up \$3.00	
Argentina to Egypt: Panamax	\$51.00	Down \$2.00	
Argentina to Europe: Panamax	\$37.00	Down \$2.00	
Argentina to Morocco: Handi	\$57.00	Down \$1.00	
Argentina to Libya: Handi	\$59.00	Down \$1.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to India: Panamax	\$62.00	Steady	
Argentina to Bangladesh: Panamax	\$66.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$51.00	Steady	
Argentina to Spain: Panamax	\$37.00	Down \$2.00	
Argentina to Tunisia: Handi	\$58.00	Down \$1.00	
Brazil to Algeria/Tunisia: Handi	\$48.00	Down \$2.00	
Brazil to China: Panamax	\$39.00	Up \$3.00	
Brazil to Japan: Panamax	\$40.00	Up \$3.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$37.00	Down \$2.00	
Brazil to Morocco: Handi	\$47.00	Down \$2.00	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Bangladesh: Panamax	\$67.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Steady	
Brazil to Spain: Panamax	\$37.00	Down \$2.00	
Brazil to Turkey/Egypt: Panamax	\$58.00	Down \$2.00	
Australia to Saudi: Panamax	\$52.00	Down \$3.00	
Australia to Europe: Panamax	\$61.00	Down \$3.00	
Black Sea freight			
Black Sea to China: Panamax	Russia \$47 Ukraine \$57		
Black Sea to Indonesia: Panamax	Russia \$60		

	Ukraine \$77		
Black Sea to Bangladesh : Panamax	Russia \$35 Ukraine \$56		
Black Sea to Egypt: 40/50,000	\$17 Russia \$45 Ukraine		
Black Sea to Egypt: 30,000	\$16 Russia \$35 Ukraine		
Black Sea to Iran: Panamax	\$40 Russia \$61 Ukraine		
Black Sea to Europe: Panamax	\$29 Russia \$32 Ukraine		
Black Sea to Morocco – Handi	\$23 Russia \$49 Ukraine		
Black Sea to Tunisia/Algeria – Handi	\$22 Russia \$48 Ukraine		
Black Sea to Jordan: Panamax	\$37 Russia \$53 Ukraine		
Black Sea to Libya – Handi	\$24 Russia \$50 Ukraine		
Black Sea to Saudi: Panamax	\$37 Russia \$71 Ukraine		
Black Sea to Turkey – Handi	\$15 Russia \$40 Ukraine		
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$33.00	Steady	
Russia to Egypt – coaster 5,000 m/t	\$62.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$67.00	Up \$2.00	
Baltic Dry Index	1237	Up 108	
Baltic Capesize Index	1598	Up 6	
Baltic Panamax Index	1542	Up 205	
Baltic Supramax Index	879	Up 151	
Baltic Handysize Index	469	Up 58	
Global Container Index - Freightos	1501	Down 32	

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR September 2023/November 2023

Wheat, USA Soft Red Winter, US Gulf	USD 250<<265 Nov	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 315<<330 Nov	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 205/210	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 250/255	
Wheat, Romania 12.5 pro	USD 240/245	
Wheat, Superior, France, Rouen	USD 248<<260 Nov	

Wheat, milling, 12.0%, Argentina, Upriver	USD 290/295	
Wheat, feed, Black Sea	USD 220/225	
Barley, France, Rouen port	USD 230/233	
Barley, feed, Argentina, upriver	USD 235/240	
Barley, feed, Black Sea, 30,000+	USD 195/205	
Barley, feed, Australia	USD 250/255	
Corn, 2YC FOB NOLA USA	USD 215<<220 Nov	
Corn, 3YC FOB USA Pacific northwest	USD 245<<250 Nov	
Corn, FOB Argentina port, upriver	USD 210/215	
Corn, FOB Brazil port	USD 215/225 Nov	
Corn, FOB France – Atlantic	USD 243/245	
Corn, FOB Romania	USD 210/215	
Corn, FOB Russia	USD 205/210	
Corn, FOB Ukraine, 30,000+ m/t	USD 190/195	
Sorghum, FOB Argentina port	USD 275/280	
Sorghum, FOB Texas	USD 240<<250 Nov	
Soymeal, 48% protein, FOB NOLA	USD 475/480	
Soymeal, 48% protein, USA, Rotterdam	USD 505/510	
Soymeal, 47% pro, FOB Argentina	USD 465<<470 Nov	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 495/500	
Soymeal, 48% protein, FOB Brazil	USD 445<<455 Nov	
Soybeans, FOB NOLA	USD 540>>530 Nov	
Soybeans, Argentina, FOB	USD 525/530	
Soybeans, Brazil, FOB	USD 525/530	
Soybeans, Black Sea	USD 525/530 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 640/650	
Corn Gluten Feed, USA FOB NOLA	USD 220/230	
DDGS corn, 35 profat, USA FOB NOLA	USD 265>>255 Nov	

Prices for all corn coproducts were steady this week but DDGS out a few weeks does seem to be a little weaker. Corn gluten meal prices were steady and there was quite a bit of buying interest in the market – buyers in both Indonesia and Egypt were quite active – perhaps not buying but certainly looking.

Experts feel that all corn coproducts prices will likely move higher for shipment later in the year as normally September/October prices are the lowest of the year due to harvest price pressure.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

So, the 10 day exploratory fishing in North/Central area of Peru had a total catch of 224,000 m/t which will mean about 54,000 m/t of fishmeal. Not too bad a result for a short, intense fishing period.

We are also seeing some indication prices from Peru and they are a little weaker --- not that there is really much for sale as the 10 days fishing didn't even cover all the sales on the books. According to trade reports there is still about 45,000 m/t of sales that can't be filled and will have to roll to the next fishing season.

The trade is complaining that there has been no new quota set for the South region of Peru, so no fishing has been possible.

Talk now has turned to the next season with trade estimates for the next quota ranging from a low of 2.0 million m/t to a high of 3.5 mm/t. The season is expected to start in late October.

Reports out of China show that expected fishmeal use could drop by 20% but with fishmeal imports down by 32%. Peru's shipments to China up to July 2023 are down by 41% but then all Peru shipments are down by that much due to the lack of fishing.

One has to ask what the long-term effect on world fishmeal consumption this year's smaller supply will have. Will China finally swing away from using as much expensive fishmeal. Can other protein alternatives work as well (or almost as well) as fishmeal?

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,245
Danish fishmeal	64% protein	1,875
Peru fishmeal	64% protein	2,115
Chile fishmeal	67% protein	2,115
Iceland fishmeal	70% protein	2,110

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	2250/2270	
67% protein 150 TVN	2300/2320	
67% protein 120 TVN	2350/2370	2250/2270
67% protein 1000 hist, 120 TVN	2400/2420	2300/2320
68% protein 500 hist, 100 TVN	2450.2470	2350/2370
Fish oil, crude bulk	No prices	5,300/5,400
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	8,000/8,100	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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