



Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT August 26, 2023

Most of the trade reports this week seem to think that this wasn't a very exciting week for grain and oilseed prices or activities. However, there was quite a bit of talk about lower crop yields in the USA due to the very hot and dry weather in the corn belt.

Soymeal prices were higher on strong export sales and the strength in soybeans. If soybean crop yields are expected to drop while soymeal export sales are strong then up should be the direction for soymeal prices.

Corn prices didn't really do too much this week, but most trade reports seem to feel that the weather will be pushing prices higher as the expectations of lower yields should keep corn prices steady to higher.

USA wheat prices were calm this week although spring wheat did manage to move about USD 5 m/t lower. There was quite a bit of comment in trade reports that total world wheat production and stocks are not all that great – so, when you add the Black Sea to that, wheat prices could be vulnerable to a rally.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$26.00	Steady	
US Gulf to Spain: Panamax m/t	\$26.00	Steady	
US Gulf Israel: Panamax m/t	\$32.00	Up \$1.00	
US Gulf to Egypt: Panamax	\$32.00	Up \$1.00	
US Gulf Turkey: Panamax m/t	\$33.00	Up \$1.00	
US Gulf Morocco: Handi	\$33.00	Up \$1.00	
US Gulf Algeria/Tunisia: Handi	\$34.00	Up \$1.00	
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	
US Gulf other Med: Handi	\$35.00	Steady	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$52.00	Steady	
US Gulf China: Panamax	\$51.00	Steady	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$28.00	Up \$1.00	
US PNW China: Panamax	\$27.00	Up \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$52.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	

France/Germany to China: Panamax	\$80.00	Steady	
France/Germany to Egypt: Panamax	\$24.00	Down \$1.00	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$64.00	Steady	
Argentina to Algeria: Handi	\$59.00	Up \$1.00	
Argentina to China: Panamax	\$47.00	Steady	
Argentina to Japan: Panamax	\$48.00	Steady	
Argentina to Egypt: Panamax	\$51.00	Steady	
Argentina to Europe: Panamax	\$37.00	Steady	
Argentina to Morocco: Handi	\$58.00	Up \$1.00	
Argentina to Libya: Handi	\$60.00	Up \$1.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$51.00	Steady	
Argentina to Spain: Panamax	\$37.00	Steady	
Argentina to Tunisia: Handi	\$59.00	Up \$1.00	
Brazil to Algeria/Tunisia: Handi	\$48.00	Steady	
Brazil to China: Panamax	\$41.00	Up \$2.00	
Brazil to Japan: Panamax	\$42.00	Up \$2.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$37.00	Steady	
Brazil to Morocco: Handi	\$47.00	steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Steady	
Brazil to Spain: Panamax	\$37.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$58.00	Steady	
Australia to Saudi: Panamax	\$52.00	Steady	
Australia to Europe: Panamax	\$61.00	Steady	
Black Sea freight			
Black Sea to China: Panamax	\$47 Russia	Ukraine \$57	
Black Sea to Indonesia: Panamax	\$60 Russia	Ukraine \$77	
Black Sea to Bangladesh : Panamax	\$35 Russia	Ukraine \$56	
Black Sea to Egypt: 40/50,000	\$17 Russia	Ukraine \$45	
Black Sea to Egypt: 30,000	\$16 Russia	Ukraine \$35	
Black Sea to Iran: Panamax	\$42 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$29 Russia	Ukraine \$32	
Black Sea to Morocco – Handi	\$24 Russia	Ukraine \$49	
Black Sea to Tunisia/Algeria – Handi	\$23 Russia	Ukraine \$48	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$53	
Black Sea to Libya – Handi	\$25 Russia	Ukraine \$50	

Black Sea to Saudi: Panamax	\$38 Russia	Ukraine \$71	
Black Sea to Turkey – Handi	\$16 Russia	Ukraine \$40	
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$31.00	Down \$2.00	
Russia to Egypt – coaster 5,000 m/t	\$62.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$69.00	Up \$2.00	
Baltic Dry Index	1080	Down 157	
Baltic Capesize Index	1174	Down 422	
Baltic Panamax Index	1449	Down 93	
Baltic Supramax Index	908	Up 29	
Baltic Handysize Index	507	Up 38	
Global Container Index - Freightos	1530	Up 29	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR September 2023/November 2023

Wheat, USA Soft Red Winter, US Gulf	USD 242<<265 Dec	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 315<<330 Dec	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 205/210	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 250/255	
Wheat, Romania 12.5 pro	USD 250/255	
Wheat, Superior, France, Rouen	USD 254<<265 Dec	
Wheat, milling, 12.0%, Argentina, Upriver	USD 290/295	
Wheat, feed, Black Sea	USD 220/225	
Barley, France, Rouen port	USD 234/237	
Barley, feed, Argentina, upriver	USD 235/240	
Barley, feed, Black Sea, 30,000+	USD 195/205	
Barley, feed, Australia	USD 250/255	
Corn, 2YC FOB NOLA USA	USD 210<<225 Dec	
Corn, 3YC FOB USA Pacific northwest	USD 240<<255 Dec	
Corn, FOB Argentina port, upriver	USD 205<<220 Dec	
Corn, FOB Brazil port	USD 220<<230 Dec	
Corn, FOB France – Atlantic	USD 245/248	
Corn, FOB Romania	USD 210/215	
Corn, FOB Russia	USD 205/210	
Corn, FOB Ukraine, 30,000+ m/t	USD 190/195	
Sorghum, FOB Argentina port	USD 275/280	
Sorghum, FOB Texas	USD 260>>240 Nov	
Soymeal, 48% protein, FOB NOLA	USD 510>>500 Dec	
Soymeal, 48% protein, USA, Rotterdam	USD 540>>530 Dec	

Soymeal, 47% pro, FOB Argentina	USD 505/510	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 525/530	
Soymeal, 48% protein, FOB Brazil	USD 485/490	
Soybeans, FOB NOLA	USD 550>>540 Dec	
Soybeans, Argentina, FOB	USD 540>>535 Dec	
Soybeans, Brazil, FOB	USD 550>>545 Dec	
Soybeans, Black Sea	USD 525/530 Ukraine	
Corn Gluten Meal, USA FOB NOLA	USD 640/650	
Corn Gluten Feed, USA FOB NOLA	USD 220/230	
DDGS corn, 35 profat, USA FOB NOLA	USD 260>>255 Dec	

No change in prices for corn coproducts this week even with soymeal prices moving higher. It wouldn't be much of a surprise to see prices move higher next week if the strength in soymeal prices continue. It is also expected that CNF prices will increase as ocean freight rates are moving a little higher --- up by USD 1 or 2 to main destinations.

Corn prices didn't change much this week so most of the interest will be in soymeal.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Nothing new to report on fishing in Peru – everyone is just waiting and speculating on what will happen with the next north/Central quota and wondering if the Southern quota will ever be announced.

Trade reports say that arrivals of non-Peru/Chile fishmeal are expected to be “massive” which is pushing prices lower in China. Fishmeal stocks in China are seen rising due to all the new arrivals. Port stocks of fishmeal are reported to be up by about 16% to 162,000 m/t.

Looking at the July fishmeal arrivals in China, with Peru out of the game for now, the largest suppliers are Vietnam, Russia, Chile, India, Thailand and Mexico.

The IMARPE cruises in advance of the next season are expected to begin shortly and run through until late September which could mean that the new quota could happen sometime in October.

As to prices, no one is forecasting a drop in world prices for the next 3 months --- we will see what happens when Peru gets fishing again.

PERU “INDICATION” FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,230
Danish fishmeal	64% protein	1,865
Peru fishmeal	64% protein	2,115
Chile fishmeal	67% protein	2,115
Iceland fishmeal	70% protein	2,100

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS

Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	2250/2270	
67% protein 150 TVN	2300/2320	
67% protein 120 TVN	2350/2370	2150/2170
67% protein 1000 hist, 120 TVN	2400/2420	2100/2120
68% protein 500 hist, 100 TVN	2450.2470	2150/2170
Fish oil, crude bulk	No prices	5,400/5,500
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	9,000+	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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