



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT September 16, 2023

This week seemed to be an up and down and all over the place week that ended with a reasonably exciting Friday with corn down a little on the day along with soybeans and soymeal while US wheat did its best to move higher.

It was nice to see US corn exports of 71,000 m/t to Egypt reported this week as there hasn't been any significant amounts of US corn to Egypt in quite a while. It is hoped that there will be more US corn shipments to Egypt and to other North African destinations.

Market reports show that there is a build-up of "shorts" in the corn market which means that someone is expecting lower corn prices --- not too surprising as there seems to be lots of corn around and lots more expected.

There was talk in the soybean business that stocks are running low which could mean a rally in cash prices before we see the new US soybean crop. There are also some worries about the yields in the US crop which could help to push prices higher in days to come.

And then there are wheat prices which tend to run higher and lower on Black Sea stories and this week was a lower week. Some trade reports have said that the current low wheat prices are not logical as the expected longer term supply is less than had been expected and should push prices higher. It is difficult to know exactly where world wheat prices will go in the coming weeks as there are so many changing market factors.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$26.00	Down \$1.00	
US Gulf to Spain: Panamax m/t	\$26.00	Down \$1.00	
US Gulf Israel: Panamax m/t	\$32.00	Steady	
US Gulf to Egypt: Panamax	\$32.00	Steady	
US Gulf Turkey: Panamax m/t	\$33.00	Steady	
US Gulf Morocco: Handi	\$33.00	Down \$1.00	
US Gulf Algeria/Tunisia: Handi	\$34.00	Down \$1.00	
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	
US Gulf other Med: Handi	\$35.00	Down \$1.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$53.00	Down \$1.00	
US Gulf China: Panamax	\$52.00	Down \$1.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$29.00	Steady	
US PNW China: Panamax	\$28.00	Steady	

US East Coast Nigeria: Handysize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$52.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	
France/Germany to Algeria: Handi	\$30.00	Steady	
France/Germany to China: Panamax	\$82.00	Steady	
France/Germany to Egypt: Panamax	\$22.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$37.00	Steady	
France/Germany to Morocco: Handi	\$29.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	
France/Germany to Turkey: Handi	\$33.00	Steady	
France/Germany to Yemen: Handi	\$64.00	Steady	
Argentina to Algeria: Handi	\$58.00	Down \$2.00	
Argentina to China: Panamax	\$48.00	Down \$1.00	
Argentina to Japan: Panamax	\$49.00	Down \$1.00	
Argentina to Egypt: Panamax	\$51.00	Steady	
Argentina to Europe: Panamax	\$37.00	Steady	
Argentina to Morocco: Handi	\$57.00	Down \$2.00	
Argentina to Libya: Handi	\$59.00	Down \$2.00	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$55.00	Up \$4.00	
Argentina to Spain: Panamax	\$37.00	Steady	
Argentina to Tunisia: Handi	\$58.00	Down \$2.00	
Brazil to Algeria/Tunisia: Handi	\$48.00	Steady	
Brazil to China: Panamax	\$43.00	Up \$2.00	
Brazil to Japan: Panamax	\$44.00	Up \$2.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$37.00	Steady	
Brazil to Morocco: Handi	\$47.00	steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Steady	
Brazil to Spain: Panamax	\$37.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$58.00	Steady	
Australia to Saudi: Panamax	\$52.00	Steady	
Australia to Europe: Panamax	\$61.00	Steady	
<b>Black Sea freight</b>			
Black Sea to China: Panamax	\$51 Russia	Ukraine \$57	
Black Sea to Indonesia: Panamax	\$60 Russia	Ukraine \$77	
Black Sea to Bangladesh : Panamax	\$35 Russia	Ukraine \$56	
Black Sea to Egypt: 40/50,000	\$17 Russia	Ukraine \$45	
Black Sea to Egypt: 30,000	\$17 Russia	Ukraine \$33	
Black Sea to Iran: Panamax	\$49 Russia	Ukraine \$61	

Black Sea to Europe: Panamax	\$29 Russia	Ukraine \$32	
Black Sea to Morocco – Handi	\$25 Russia	Ukraine \$48	
Black Sea to Tunisia/Algeria – Handi	\$24 Russia	Ukraine \$47	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$53	
Black Sea to Libya – Handi	\$26 Russia	Ukraine \$49	
Black Sea to Saudi: Panamax	\$41 Russia	Ukraine \$71	
Black Sea to Turkey – Handi	\$16 Russia	Ukraine \$40	
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$33.00	Up \$1.00	
Russia to Egypt – coaster 5,000 m/t	\$62.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$76.00	Up \$4.00	
Baltic Dry Index	1381		
Baltic Capesize Index	1602		
Baltic Panamax Index	1656		
Baltic Supramax Index	1221		
Baltic Handysize Index	634		
Global Container Index - Freightos	1389		

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR October 2023/December 2023

Wheat, USA Soft Red Winter, US Gulf	USD 261/265	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 326/330	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 210/215	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 240/245	
Wheat, Romania 12.5 pro	USD 240/245	
Wheat, Superior, France, Rouen	USD 249<<260 Dec	
Wheat, milling, 12.0%, Argentina, Upriver	USD 290>>250 Dec	
Wheat, feed, Black Sea	USD 205/210	
Barley, France, Rouen port	USD 235/238	
Barley, feed, Argentina, upriver	USD 240/245	
Barley, feed, Black Sea, 30,000+	USD 185/195	
Barley, feed, Australia	USD 260/265	
Corn, 2YC FOB NOLA USA	USD 230>>220 Jan	
Corn, 3YC FOB USA Pacific northwest	USD 240<<250 Jan	
Corn, FOB Argentina port, upriver	USD 220>>215 Jan	
Corn, FOB Brazil port	USD 225>>220 Jan	
Corn, FOB France – Atlantic	USD 232/235	
Corn, FOB Romania	USD 200/210	

Corn, FOB Russia	USD 205/210	
Corn, FOB Ukraine, 30,000+ m/t	USD 185/190	
Sorghum, FOB Argentina port	USD 280/285	
Sorghum, FOB Texas	USD 255/260	
Soymeal, 48% protein, FOB NOLA	USD 485>>480 Dec	
Soymeal, 48% protein, USA, Rotterdam	USD 515>>510 Dec	
Soymeal, 47% pro, FOB Argentina	USD 475>>445 Jan	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD	
Soymeal, 48% protein, FOB Brazil	USD 470>>450 Jan	
Soybeans, FOB NOLA	USD 535>>530 Jan	
Soybeans, Argentina, FOB	USD 520>>485 Jan	
Soybeans, Brazil, FOB	USD 540>>515 Jan	
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 650/660	
Corn Gluten Feed, USA FOB NOLA	USD 220/230	
DDGS corn, 35 profat, USA FOB NOLA	USD 260>>255 Jan	

Corn coproducts prices are difficult to determine this week due to the explosion at ADM Decatur which closed the corn processing facilities and caused a sudden jump in prices. Spot CGM prices jumped by about USD 100 m/t. ADM's corn processing facilities are expected to be back in operation shortly as they were not damaged by the explosion --- process should once again move back to a more normal level.

DDGS prices were a little lower in the week and were not affected by the ADM situation. Lower US corn prices were the main cause for lower FOB prices for DDGS. Trade reports say that corn prices may continue to move lower which should also affect corn coproduct prices.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Port fishmeal prices in China moved a little lower this week as importers try to attract some buying interest from feed mills. However, Chinese feed mills seem to be holding off buying in the hopes of lower prices before the next Peru fishing season.

China fishmeal consumption numbers show by MSI Ceres this week show total 2023 consumption estimates down by almost 19% to 1.67 million m/t. China's total fishmeal imports to the end of July 2023 were at 1.0 million m/t with Peru showing a 36% share followed by Vietnam at 13%. Russia, Chile, India, Thailand and Mexico were also significant fishmeal shippers to China.

Peru's fishmeal exports in 2023 are down by just over 50% in 2023 due to the limited fishing season and the reduced fishmeal supply. China still represents the major share at 79.6% of exports with total exports to Asia covering 86.3% of Peru's fishmeal exports.

Trade reports also note that world fishmeal prices are moving a little lower as prices in China drop. No one seems to be looking for higher prices in the short term.

**PERU "INDICATION" FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,200
Danish fishmeal	64% protein	1,875
Peru fishmeal	64% protein	2,160
Chile fishmeal	67% protein	2,160
Iceland fishmeal	70% protein	2,150

**ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS**  
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	2250/2270	
67% protein 150 TVN	2300/2320	
67% protein 120 TVN	2350/2370	2040/2060
67% protein 1000 hist, 120 TVN	2400/2420	2070/2090
68% protein 500 hist, 100 TVN	2450.2470	2150/2120
Fish oil, crude bulk	No prices	5,300/5,400
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	9,200+	No prices

**INFORMATION:** gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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