



Hammersmith Reports

3 Avenue Marie Gasquet, St Remy de Provence, 13210 France

Phone : +33.6.8068.4564

Email : wbacon@hammersmith.biz

WWW : hammersmithltd.blogspot.com

WEEKLY USA GRAIN AND PROTEIN REPORT September 23, 2023

Both US soybeans and US wheat had very bearish weeks this week with soybean prices dipping by about USD 15 m/t while US winter wheat was down by about USD 12 m/t and spring wheat by about USD 6 m/t. Corn prices ended up pretty well unchanged on the week.

According to trade reports, much of the weakness in soybeans and wheat was due to disappointing US export numbers --- it seems that US prices are too high to allow exports to compete well in world markets. Commodity speculators spent the end of the week selling off their long position in beans and wheat. Most reports are quite bearish on US beans and wheat for the coming weeks.

Of course, the strength in the US dollar is also making it more difficult for US beans and wheat to compete.

The problems with the Mississippi river are creating some problems for delivery to NOLA with barge weights having to be reduced by as much as 38% due to shallow draft in some spots. Needless to say, this will push the Mississippi barge rates higher while reducing river tonnage.

Trade reports mentioned this week that US corn prices are quite competitive in many world markets which could increase US corn export demand to the end of the year. So far in the 2023/24 marketing year in the EU, beginning July 01, about 3.2 million m/t of corn has been imported but with only 35,000 m/t from the US --- Ukraine, Brazil and Canada are the main corn suppliers to the EU.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$28.00	Up \$2.00	X
US Gulf to Spain: Panamax m/t	\$28.00	Up \$2.00	X
US Gulf Israel: Panamax m/t	\$36.00	Up \$4.00	X
US Gulf to Egypt: Panamax	\$36.00	Up \$4.00	X
US Gulf Turkey: Panamax m/t	\$37.00	Up \$4.00	X
US Gulf Morocco: Handi	\$37.00	Up \$4.00	X
US Gulf Algeria/Tunisia: Handi	\$38.00	Up \$4.00	X
US Gulf Nigeria: 30,000 m/t	\$42.00	Steady	X
US Gulf other Med: Handi	\$39.00	Up \$4.00	X
US Gulf South Africa: Handi	\$41.00	Steady	X
US Gulf to Philippines: Panamax	\$52.00	Steady	X
US Gulf Japan: Panamax	\$58.00	Up \$5.00	X
US Gulf China: Panamax	\$57.00	Up \$5.00	X
US PNW South Africa – 40,000 m/t	\$65.00	Steady	X
US PNW Philippines: Panamax	\$39.00	Steady	X
US PNW Japan: Panamax	\$31.00	Up \$2.00	X
US PNW China: Panamax	\$30.00	Up \$2.00	X
US East Coast Nigeria: Handisize	\$45.00	Steady	X

US Lakes – Europe – 30,000 m/t	\$52.00	Steady	X
US Lakes – Morocco – 30,000 m/t	\$61.00	Steady	X
France/Germany to Algeria: Handi	\$30.00	Steady	X
France/Germany to China: Panamax	\$82.00	Steady	X
France/Germany to Egypt: Panamax	\$22.00	Steady	X
France/Germany to Iran: Panamax	\$45.00	Steady	X
France/Germany to Jordan	\$37.00	Steady	X
France/Germany to Morocco: Handi	\$29.00	Steady	X
France/Germany to Saudi Arabia: Panamax	\$62.00	Steady	X
France/Germany to Turkey: Handi	\$33.00	Steady	X
France/Germany to Yemen: Handi	\$64.00	Steady	X
Argentina to Algeria: Handi	\$59.00	Up \$1.00	X
Argentina to China: Panamax	\$51.00	Up \$3.00	X
Argentina to Japan: Panamax	\$52.00	Up \$3.00	X
Argentina to Egypt: Panamax	\$51.00	Steady	X
Argentina to Europe: Panamax	\$37.00	Steady	X
Argentina to Morocco: Handi	\$58.00	Up \$1.00	x
Argentina to Libya: Handi	\$60.00	Up \$1.00	x
Argentina to Jordan: Panamax	\$55.00	Steady	X
Argentina to Saudi Arabia: Panamax	\$64.00	Steady	X
Argentina to Iran: Panamax	\$61.00	Steady	X
Argentina to Indonesia: Panamax	\$59.00	Steady	X
Argentina to South Africa: Panamax	\$35.00	Steady	X
Argentina to Kenya: Handi	\$55.00	Steady	X
Argentina to Spain: Panamax	\$37.00	Steady	X
Argentina to Tunisia: Handi	\$59.00	Up \$1.00	X
Brazil to Algeria/Tunisia: Handi	\$48.00	Steady	X
Brazil to China: Panamax	\$43.00	Steady	X
Brazil to Japan: Panamax	\$44.00	Steady	X
Brazil to South Korea: Panamax	\$48.00	Steady	X
Brazil to Europe: Panamax	\$39.00	Up \$2.00	X
Brazil to Morocco: Handi	\$47.00	steady	X
Brazil to Iran: Panamax	\$61.00	Steady	X
Brazil to Saudi Arabia 30/40,000 m/t	\$63.00	Steady	X
Brazil to Spain: Panamax	\$39.00	Up \$2.00	x
Brazil to Turkey/Egypt: Panamax	\$58.00	Steady	X
Australia to Saudi: Panamax	\$52.00	Steady	
Australia to Europe: Panamax	\$61.00	Steady	
Black Sea freight			
Black Sea to China: Panamax	\$53 Russia	Ukraine \$57	
Black Sea to Indonesia: Panamax	\$60 Russia	Ukraine \$77	
Black Sea to Bangladesh : Panamax	\$35 Russia	Ukraine \$56	
Black Sea to Egypt: 40/50,000	\$17 Russia	Ukraine \$45	
Black Sea to Egypt: 30,000	\$17 Russia	Ukraine \$32	
Black Sea to Iran: Panamax	\$50 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$29 Russia	Ukraine \$42	

Black Sea to Morocco – Handi	\$26 Russia	Ukraine \$48	
Black Sea to Tunisia/Algeria – Handi	\$25 Russia	Ukraine \$47	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$53	
Black Sea to Libya – Handi	\$27 Russia	Ukraine \$49	
Black Sea to Saudi: Panamax	\$44 Russia	Ukraine \$71	
Black Sea to Turkey – Handi	\$16 Russia	Ukraine \$40	
Black Sea to South Africa – Handi	\$57.00		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$34.00	Up \$1.00	
Russia to Egypt – coaster 5,000 m/t	\$62.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$33.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$80.00	Up \$4.00	
Baltic Dry Index	1593	Up 212	
Baltic Capesize Index	2083	Up 481	
Baltic Panamax Index	1685	Up 29	
Baltic Supramax Index	1355	Up 134	
Baltic Handysize Index	670	Up 36	
Global Container Index - Freightos	1251	Down 138	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR October 2023/December 2023

Wheat, USA Soft Red Winter, US Gulf	USD 251/255	X
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 308<<315 Jan	X
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 190/195	X
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 240/245	X
Wheat, Romania 12.5 pro	USD 240/245	X
Wheat, Superior, France, Rouen	USD 249<<255 Dec	X
Wheat, milling, 12.0%, Argentina, Upriver	USD 290>>250 Dec	X
Wheat, feed, Black Sea	USD 205/210	x
Barley, France, Rouen port	USD 235/238	X
Barley, feed, Argentina, upriver	USD 240/245	X
Barley, feed, Black Sea, 30,000+	USD 185/195	X
Barley, feed, Australia	USD 265/270	X
Corn, 2YC FOB NOLA USA	USD 230>>225 Jan	X
Corn, 3YC FOB USA Pacific northwest	USD 240<<250 Jan	X
Corn, FOB Argentina port, upriver	USD 225>>215 Jan	X
Corn, FOB Brazil port	USD 225>>220 Jan	X
Corn, FOB France – Atlantic	USD 225/228	X
Corn, FOB Romania	USD 195/205	X
Corn, FOB Russia	USD 205/210	X

Corn, FOB Ukraine, 30,000+ m/t	USD 180/185	X
Sorghum, FOB Argentina port	USD 280/285	X
Sorghum, FOB Texas	USD 245/250	X
Soymeal, 48% protein, FOB NOLA	USD 480>>470 Jan	X
Soymeal, 48% protein, USA, Rotterdam	USD 510>>500 Jan	X
Soymeal, 47% pro, FOB Argentina	USD 475>>435 Jan	X
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 500/505	X
Soymeal, 48% protein, FOB Brazil	USD 460>>440 Jan	X
Soybeans, FOB NOLA	USD 515>>510 Jan	X
Soybeans, Argentina, FOB	USD 525>>505 Jan	X
Soybeans, Brazil, FOB	USD 530>>500 Jan	X
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 675/685	X
Corn Gluten Feed, USA FOB NOLA	USD 230/240	x
DDGS corn, 35 profat, USA FOB NOLA	USD 280>>275 Dec	X

DDGS prices were steady this week at quite high levels along with both corn gluten meal and corn gluten feed --- all are still showing some effect of the accident at the ADM facility in Decatur. Ethanol production is down on the week as facilities are conducting the pre-harvest maintenance which is causing a drop in available DDGS supplies and keeping DDGS firm until near the end of 2023.

The low river water situation in the Mississippi is causing some cargo to move to rail from river barges and river barge prices are up by at least \$5 m/t while rail shipping positions are tightening.

Spot DDGS FOB NOLA prices are reported to be up by as much as USD 9 m/t.

According to USDA information, DDGS exports are down by about 9% so far this crop year.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN "INDICATION" FISHMEAL PRICES:

According to recent trade calculations there is only about 30,000 m/t of fishmeal sales that will be rolled from the old season to the new. Fishmeal producers are said to be quite reluctant to book much in the way of business for the next season due to concerns about quotas and El Nino/Nina. Buyers too don't seem to be very active in trying to pre-book shipments.

There has still been no new quota set for Southern Peru with all wondering why not.

According to final august Peru export numbers, China is at 79.6% of all export sales with all of Asia taking 86.4% of all fishmeal exports. China statistics show that Peru represents 32.2% of all China's fishmeal imports, followed by Vietnam at 14.5% and Russia at 8.0%.

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,175
Danish fishmeal	64% protein	1,850
Peru fishmeal	64% protein	2,150
Chile fishmeal	67% protein	2,150
Iceland fishmeal	70% protein	2,120

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	2250/2270	
67% protein 150 TVN	2300/2320	
67% protein 120 TVN	2350/2370	2040/2060
67% protein 1000 hist, 120 TVN	2400/2420	2070/2090
68% protein 500 hist, 100 TVN	2450.2470	2150/2120
Fish oil, crude bulk	No prices	5,300/5,400
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	9,200+	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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