



## Hammersmith Trade Services

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If anyone is wandering around the SIAL show in Paris next week you could just bump into me.

### WEEKLY USA GRAIN AND PROTEIN REPORT October 15, 2022

Corn, soybeans and soymeal all moved higher this week while US wheat prices moved lower. Corn and soybeans did move lower on Friday but were still higher on the week while the big drop in wheat prices on Friday wiped out price gains in wheat earlier in the week.

As usual wheat prices were moved along by Black Sea stories and this week prices dropped on what the market thought was a "softening" of Putin's attitude on more attacks on Ukraine. Some trade reports say that the drop in wheat prices on Friday was mainly due to the weakness on Wall Street which could mean that wheat prices may be up again on Monday.

The US corn harvest looks to have good weather for the next few days which will add more harvest pressure on prices. It is also said that lower consumption of gasoline, due to high prices, could lead to lower ethanol production and reduced corn consumption. However, there are still serious concerns about supplies of corn out of the Black Sea and increased EU import demand both of which could push corn prices higher.

Soybean prices seemed to be lower on Friday but still a little higher on the week. Good harvest weather and the fact that soybean supplies seem to be piling up could weaken prices, but we are also getting into the highest consumption period of the year as animal feed demand increases. Trade reports were noting how US soybean exports are well behind last year's levels with no one seeing much strength in soybean/soymeal prices for now. We are also getting closer and closer to the expected giant Brazil soybean crop in early 2023 which should keep downward pressure on prices as we get closer to the end of the year.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$30/31.00	Up \$1.00	
US Gulf to Spain: Panamax m/t	\$30/31.00	Up \$1.00	
US Gulf Israel: Panamax m/t	\$60/61.00	Up \$2.00	
US Gulf to Egypt: Panamax	\$60/61.00	Up \$2.00	
US Gulf Turkey: Panamax m/t	\$61/62.00	Up \$2.00	
US Gulf Morocco: Handi	\$61/62.00	Up \$2.00	
US Gulf Algeria/Tunisia: Handi	\$62/63.00	Up \$2.00	
US Gulf Nigeria: 30,000 m/t	\$65/66.00	Steady	
US Gulf other Med: Handi	\$63/64.00	Steady	
US Gulf South Africa: Handi	\$60/61.00	Steady	

US Gulf to India: Panamax	\$67/68.00	Steady	
US Gulf to Philippines: Panamax	\$76/77.00	Steady	
US Gulf Japan: Panamax	\$64/65.00	Up \$3.00	
US Gulf China: Panamax	\$63/64.00	Up \$3.00	
US PNW South Africa – 40,000 m/t	\$65/66.00	Steady	
US PNW Egypt: Panamax	\$61/62.00	Up \$2.00	
US PNW Philippines: Panamax	\$39/40.00	Corrected	
US PNW Japan: Panamax	\$37/36.00	Up \$1.00	
US PNW China: Panamax	\$36/37.00	Up \$1.00	
US East Coast Nigeria: Handysize	\$65/66.00	Up \$2.00	
US Lakes – Europe – 30,000 m/t	\$93/94.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$92/93.00	Steady	
France/Germany to Algeria: Handi	\$27/28.00	Steady	
France/Germany to Bangladesh	\$79/80.00	Up \$3.00	
France/Germany to China: Panamax	\$89/90.00	Up \$3.00	
France/Germany to Egypt: Panamax	\$34/35.00	Steady	
France/Germany to India: Panamax	\$65/66.00	Steady	
France/Germany to Iran: Panamax	\$65/66.00	Steady	
France/Germany to Jordan	\$56/57.00	Steady	
France/Germany to Morocco: Handi	\$26/27.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$102/103.00	Steady	
France/Germany to South Africa: Handi	\$45/46.00	Steady	
France/Germany to Turkey: Handi	\$38/39.00	Steady	
France/Germany to Yemen: Handi	\$63/64.00	Steady	
Argentina to Algeria: Handi	\$87/88.00	Up \$1.00	
Argentina to China: Panamax	\$58/59.00	Up \$3.00	
Argentina to Japan: Panamax	\$59/60.00	Up \$3.00	
Argentina to Egypt: Panamax	\$90/91.00	Up \$1.00	
Argentina to Europe: Panamax	\$81/82.00	Up \$1.00	
Argentina to Morocco: Handi	\$86/87.00	Up \$1.00	
Argentina to Libya: Handi	\$88/89.00	Up \$1.00	
Argentina to Jordan: Panamax	\$60/61.00	Steady	
Argentina to Saudi Arabia: Panamax	\$110/111.00	Up \$1.00	
Argentina to Iran: Panamax	\$61/62.00	Steady	
Argentina to India: Panamax	\$62/63.00	Steady	
Argentina to Bangladesh: Panamax	\$66/67.00	Steady	
Argentina to Indonesia: Panamax	\$60/61.00	Steady	
Argentina to South Africa: Panamax	\$33/34.00	Steady	
Argentina to Kenya: Handi	\$66/67.00	Steady	
Argentina to Spain: Panamax	\$81/82.00	Up \$1.00	
Argentina to Tunisia: Handi	\$87/88.00	Up \$1.00	
Brazil to Algeria/Tunisia: Handi	\$90/91.00	Up \$1.00	
Brazil to China: Panamax	\$59/60.00	Up \$4.00	
Brazil to Japan: Panamax	\$58/59.00	Up \$4.00	
Brazil to South Korea: Panamax	\$67/68.00	Steady	
Brazil to Europe: Panamax	\$83/84.00	Up \$1.00	
Brazil to Morocco: Handi	\$89/90.00	Up \$1.00	
Brazil to Iran: Panamax	\$62/63.00	Steady	
Brazil to Bangladesh: Panamax	\$64/65.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$110/111.00	Up \$1.00	
Brazil to Spain: Panamax	\$83/84.00	Up \$1.00	
Brazil to Turkey/Egypt: Panamax	\$97/98.00	Up \$1.00	

Australia to Saudi: Panamax	\$39/40.00	Steady	
Australia to Europe: Panamax	\$36/37.00	Steady	
<b>Black Sea freight – Romania and Russia</b>			
Black Sea to China: Panamax	\$59/60.00	Corrected	
Black Sea to Indonesia: Panamax	\$62/63.00	Up \$2.00	
Black Sea to Egypt: 40/50,000	\$27/28.00	Steady	
Black Sea to Egypt: 30,000	\$30/31.00	Steady	
Black Sea to Iran: Panamax	\$61/62.00	Steady	
Black Sea to Europe: Panamax	\$31/32.00	Up \$1.00	
Black Sea to Morocco – Handi	\$30/31.00	Down \$1.00	
Black Sea to Tunisia/Algeria – Handi	\$29/30.00	Down \$1.00	
Black Sea to Jordan: Panamax	\$37/38.00	Steady	
Black Sea to Libya – Handi	\$31/32.00	Down \$1.00	
Black Sea to Saudi: Panamax	\$60/61.00	Up \$1.00	
Black Sea to Turkey – Handi	\$27/28.00	Steady	
Black Sea to South Africa – Handi	\$57/58.00	Steady	
Baltic Dry Index	1838	Down 123	
Baltic Capesize Index	2166	Down 230	
Baltic Panamax Index	2081	Down 154	
Baltic Supramax Index	1690	Down 16	
Baltic Handysize Index	1033	Down 21	
Global Container Index - Freightos	3540	Down 159	

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR November 2022/January 2023

Wheat, USA Soft Red Winter, US Gulf	USD 390>> 370 February	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 436>> 420 February	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 285/290	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 325/330	
Wheat, Romania 12.5 pro	USD 320>>300 February	
Wheat, Superior, France, Rouen	USD 347/350	
Wheat, milling, 12.0%, Argentina, Upriver	USD 360>>350 January	
Wheat, feed, Black Sea	USD 280>>245 February	
Barley, France, Rouen port	USD 310/313	
Barley, feed, Argentina, upriver	USD 305/310	
Barley, feed, Black Sea, 30,000+	USD 285/290	
Barley, feed, Australia	USD 290/295	

Corn, 2YC FOB NOLA USA	USD 345>>320 January	
Corn, 3YC FOB USA Pacific northwest	USD 370>>345 January	
Corn, FOB Argentina port, upriver	USD 290/300	
Corn, FOB Brazil port	USD 300/310	
Corn, FOB France – Atlantic	USD 345>>335 January	
Corn, FOB Romania	USD 295/300	
Corn, FOB Russia	USD 275/290 February	
Corn, FOB Ukraine, 30,000+ m/t	USD 255/260	
Sorghum, FOB Argentina port	USD 275/285	
Sorghum, FOB Texas	USD 375/380	
Soymeal, 48% protein, FOB NOLA	USD 495/500	
Soymeal, 48% protein, USA, Rotterdam	USD 530/535	
Soymeal, Argentina, Rotterdam – spot	No prices	
Soymeal, 47% pro, FOB Argentina	USD 495>>465 February	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 545/550	
Soymeal, 48% protein, FOB Brazil	USD 495>>470 February	
Soybeans, FOB NOLA	USD 595>>560 February	
Soybeans, Argentina, FOB	USD 570>>540 February	
Soybeans, Brazil, FOB	USD 605>>550 February	
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 850/860 m/t	
Corn Gluten Feed, USA FOB NOLA	USD 290/300 m/t	
DDGS corn, 35 profat, USA FOB NOLA	USD 350>>330 m/t January	

USA ethanol production was up this week which improved the DDGS supply and Mississippi River barge rates have dropped which is pulling CNF NOLA prices down. However, some reports are saying that container rates from the US to major markets for DDGS and corn gluten meal jumped by about USD 10 m/t this week.

All corn byproduct prices were lower this week as supply problems seem to have been overcome.

Egypt has been a major market for corn gluten meal since it banned meat and bone meal years ago – in recent years much of the CGM and DDGS business to Egypt has been smaller lots in containers but today, due to foreign exchange problems in Egypt, this container business has all but disappeared. USA shippers no longer want to wait 2 months for cash docs payments and local importers cannot afford the container demurrage that runs up with 2 months in port. Only buyers with non-Egypt sources of funds are able to import small lots these days.

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Once again there has been not reported catch in the southern region of Peru. Poor weather conditions seem to be the main reason.

Chinese buyers are reported to have increased their price offer this week by about USD 20 m/t but producers/exporters don't want to book any more business as pre-sales for the next fishing season are said to be up to about 170,000 m/t. Trade reports say that even with higher prices producers are very reluctant to book more ---- it is all a matter of where the quota will be set. Some trade reports are suggesting that the next quota could be at the low end of estimates – which could be as low as 1.0 million m/t --- sellers just do not want risk being short if there is a small quota.

Most trade reports seem to feel that prices will continue to move higher, until we see what the quota

level will be.

**PERU "INDICATION" FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,120
Danish fishmeal	64% protein	1,650
Peru fishmeal	64% protein	1,665
Chile fishmeal	67% protein	1,745
Iceland fishmeal	70% protein	1,955

**ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS**  
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB vessel Peru port	Price per m/t Chile port
67% protein standard steam	1460/1480 m/t	
67% protein 150 TVN	1510/1530 m/t	
67% protein 120 TVN	1560/1580 m/t	1600/1620
67% protein 1000 hist, 120 TVN	1610/1630 m/t	1640/1660
68% protein 500 hist, 100 TVN	1660/1680 m/t	1660/1680
Fish oil, crude bulk	4000/4100	3700/3800
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	4500/4600	

**INFORMATION:** gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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