



Hammersmith Trade Services

A division of Hammersmith Marketing Ltd.

Corporate Head Office: 1st Floor, Building A, Caves Corporate Center,
Blake Road and West Bay Street, Nassau, Bahamas.

Email: wbacon@hammersmith.biz

WWW: hammersmithltd.blogspot.com

Representative Office : Phone +33.6.8068.4564
3 Avenue Marie Gasquet, St Remy de Provence, 13210 France

Global Grain 2022 is coming in 3 days in Geneva --- see you there.

WEEKLY USA GRAIN AND PROTEIN REPORT November 12, 2022

Grain and oilseed prices finished the week with lower prices levels which experts say was caused by the lower US dollar. Corn ended the week down by about USD 9 m/t with soybeans down by around USD 5 m/t, soymeal down by close to USD 10 m/t and US spring wheat down by USD 3 m/t with winter wheat down between USD 5 and 10 m/t depending on the type. However, lower prices on the week were moderated by rallies in soybeans and wheat on Friday --- so, although prices were lower the week did finish on a strong note.

USA corn export prices are still too high to take any business away from Brazil but this is not too important to the domestic US corn market as corn demand for ethanol is strong as is demand for animal feed for winter supplies. The hoped for US corn business to the EU, to replace Ukraine supplies, has just not happened as US supplies are just not competitive for now.

While soybeans were down on the week the trade seems to be longer term bullish and is looking at increased sales to China. Soybeans did make a good move higher on Friday as the market seemed to feel that beans shouldn't be any lower and with higher US soybean crush numbers expected next week we could see soybeans acting more bullish.

The weakness in wheat prices early in the week became a buying opportunity for many, which gave Friday a strong finish. There is also some concern in the US about low soil water levels for winter crops and the risk of early frost. On the international side of wheat, almost every major wheat buyer opened a wheat tender this week as no one wants to get caught short of wheat in a year of Black Sea uncertainty.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$30/31.00	Steady	
US Gulf to Spain: Panamax m/t	\$30/31.00	Steady	
US Gulf Israel: Panamax m/t	\$55/56.00	Up \$3.00	
US Gulf to Egypt: Panamax	\$55/56.00	Up \$3.00	
US Gulf Turkey: Panamax m/t	\$56/57.00	Up \$3.00	
US Gulf Morocco: Handi	\$56/57.00	Revised	
US Gulf Algeria/Tunisia: Handi	\$57/58.00	Revised	
US Gulf Nigeria: 30,000 m/t	\$46/47.00	Steady	
US Gulf other Med: Handi	\$58/59.00	Revised	
US Gulf South Africa: Handi	\$40/41.00	Steady	

US Gulf to India: Panamax	\$47/48.00	Steady	
US Gulf to Philippines: Panamax	\$57/58.00	Down \$1.00	
US Gulf Japan: Panamax	\$58/59.00	Revised	
US Gulf China: Panamax	\$57/58.00	Revised	
US PNW South Africa – 40,000 m/t	\$65/66.00	Steady	
US PNW Egypt: Panamax	\$55/56.00	Revised	
US PNW Philippines: Panamax	\$40/41.00	Up \$1.00	
US PNW Japan: Panamax	\$34/35.00	Revised	
US PNW China: Panamax	\$33/34.00	Revised	
US East Coast Nigeria: Handisize	\$46/47.00	Steady	
US Lakes – Europe – 30,000 m/t	\$71/73.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$73/74.00	Steady	
France/Germany to Algeria: Handi	\$30/31.00	Steady	
France/Germany to Bangladesh	N/A		
France/Germany to China: Panamax	\$66/67.00	Revised	
France/Germany to Egypt: Panamax	\$36/37.00	Up \$2.00	
France/Germany to India: Panamax	N/A		
France/Germany to Iran: Panamax	\$45/46.00	Steady	
France/Germany to Jordan	\$36/37.00	Steady	
France/Germany to Morocco: Handi	\$29/30.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$60/61.00	Up \$1.00	
France/Germany to South Africa: Handi	\$45/46.00	Steady	
France/Germany to Turkey: Handi	\$33/34.00	Steady	
France/Germany to Yemen: Handi	\$63/64.00	Steady	
Argentina to Algeria: Handi	\$55/56.00	Up \$1.00	
Argentina to China: Panamax	\$51/52.00	Down \$2.00	
Argentina to Japan: Panamax	\$52/53.00	Down \$2.00	
Argentina to Egypt: Panamax	\$61/62.00	Up \$1.00	
Argentina to Europe: Panamax	\$48/49.00	Up \$1.00	
Argentina to Morocco: Handi	\$54/55.00	Up \$1.00	
Argentina to Libya: Handi	\$57/58.00	Up \$1.00	
Argentina to Jordan: Panamax	\$54/55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$59/60.00	Steady	
Argentina to Iran: Panamax	\$61/62.00	Steady	
Argentina to India: Panamax	\$62/63.00	Steady	
Argentina to Bangladesh: Panamax	\$66/67.00	Steady	
Argentina to Indonesia: Panamax	\$60/61.00	Steady	
Argentina to South Africa: Panamax	\$33/34.00	Steady	
Argentina to Kenya: Handi	\$56/57.00		
Argentina to Spain: Panamax	\$48/49.00	Up \$1.00	
Argentina to Tunisia: Handi	\$55/56.00	Up \$1.00	
Brazil to Algeria/Tunisia: Handi	\$58/59.00	Up \$1.00	
Brazil to China: Panamax	\$45/46.00	Steady	
Brazil to Japan: Panamax	\$46/47.00	Steady	
Brazil to South Korea: Panamax	\$49/50.00	Steady	
Brazil to Europe: Panamax	\$52/53.00	Up \$1.00	
Brazil to Morocco: Handi	\$57/58.00	Up \$1.00	
Brazil to Iran: Panamax	\$61/62.00		
Brazil to Bangladesh: Panamax	N/A		
Brazil to Saudi Arabia 30/40,000 m/t	\$68/69.00	Up \$1.00	
Brazil to Spain: Panamax	\$52/53.00	Up \$1.00	
Brazil to Turkey/Egypt: Panamax	\$66/67.00	Up \$1.00	

Australia to Saudi: Panamax	\$40/41.00	Steady	
Australia to Europe: Panamax	\$40/41.00	Up \$2.00	
Black Sea freight – Romania and Russia			
Black Sea to China: Panamax	\$67/68.00	Up \$3.00	
Black Sea to Indonesia: Panamax	\$62/63.00	Steady	
Black Sea to Egypt: 40/50,000	\$27/28.00	Steady	
Black Sea to Egypt: 30,000	\$30/31.00	Steady	
Black Sea to Iran: Panamax	\$63/64.00	Up \$1.00	
Black Sea to Europe: Panamax	\$31/32.00	Steady	
Black Sea to Morocco – Handi	\$30/31.00	Steady	
Black Sea to Tunisia/Algeria – Handi	\$29/30.00	Steady	
Black Sea to Jordan: Panamax	\$39/40.00	Steady	
Black Sea to Libya – Handi	\$32/33.00	Steady	
Black Sea to Saudi: Panamax	\$60/61.00	Steady	
Black Sea to Turkey – Handi	\$28/29.00	Steady	
Black Sea to South Africa – Handi	\$57/58.00	Steady	
Baltic Dry Index	1355	Up 32	
Baltic Capesize Index	1544	Up 201	
Baltic Panamax Index	1637	Down 63	
Baltic Supramax Index	1213	Down 55	
Baltic Handysize Index	787	Down 49	
Global Container Index - Freightos	3185	Down 179	

All shipments in bulk grain vessels unless stated otherwise.
(NOLA is New Orleans, Louisiana, USA.)
FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR December 2022/February 2023

Wheat, USA Soft Red Winter, US Gulf	USD 365>> 358 February	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 425>> 415 February	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 300/305	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 315/320	
Wheat, Romania 12.5 pro	USD 315/320	
Wheat, Superior, France, Rouen	USD 335/338	
Wheat, milling, 12.0%, Argentina, Upriver	USD 370/375	
Wheat, feed, Black Sea	USD 280/285	
Barley, France, Rouen port	USD 302/305	
Barley, feed, Argentina, upriver	USD 345/350	
Barley, feed, Black Sea, 30,000+	USD 285/290	
Barley, feed, Australia	USD 290/295	
Corn, 2YC FOB NOLA USA	USD 320>>315 February	

Corn, 3YC FOB USA Pacific northwest	USD 330/335	
Corn, FOB Argentina port, upriver	USD 280/295 February	
Corn, FOB Brazil port	USD 290/295 February	
Corn, FOB France – Atlantic	USD 346/349	
Corn, FOB Romania	USD 270>>255 February	
Corn, FOB Russia	USD 240/250	
Corn, FOB Ukraine, 30,000+ m/t	USD 255/260	
Sorghum, FOB Argentina port	USD 280/290	
Sorghum, FOB Texas	USD 373/377	
Soymeal, 48% protein, FOB NOLA	USD 510>>485 February	
Soymeal, 48% protein, USA, Rotterdam	USD 545<<520 February	
Soymeal, 47% pro, FOB Argentina	USD 475>>465 February	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 510/520	
Soymeal, 48% protein, FOB Brazil	USD 480>>460 February	
Soybeans, FOB NOLA	USD 610>>600 February	
Soybeans, Argentina, FOB	USD 600>>550 February	
Soybeans, Brazil, FOB	USD 630>>560 February	
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 780/790 m/t	
Corn Gluten Feed, USA FOB NOLA	USD 310/315 m/t	
DDGS corn, 35 profat, USA FOB NOLA	USD 335>>325 m/t Feb	

Corn byproduct prices all seemed reasonably steady this week – even with corn prices moving lower. If the lower corn prices continue, then we could see some weakness in DDGS and corn gluten meal.

It also looks like the Mississippi river situation is improving, at least a little, which is moving barge rates lower and should affect CNF Nola prices for DDGS.

Export prices remain steady but logistics backups are improving making early 2023 look like a good time to buy.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Still no word so far on the new fishing quota and we are all getting anxious. Looks like the later the quota the lower the trade estimates become. This week most are not at a maximum quota level of 2.0 million m/t. ---- but this is all just guess-work for now.

Prices are steady to a little higher in Peru but with little buying interest and few sellers the prices probably haven't changed at all.

Trade reports say that China's current fishmeal stocks are very good and should easily carry the demand through the Chinese New Year period in late January. New shipments from Peru wont arrive until after the New Year.

So, we are just quietly waiting for a new fishing quota number that will bring some excitement to this very quiet market.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,085
Danish fishmeal	64% protein	1,650
Peru fishmeal	64% protein	1,700
Chile fishmeal	67% protein	1,740
Iceland fishmeal	70% protein	1,980

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1470/1480 m/t	
67% protein 150 TVN	1520/1530 m/t	
67% protein 120 TVN	1570/1580 m/t	1600/1620
67% protein 1000 hist, 120 TVN	1620/1630 m/t	1640/1660
68% protein 500 hist, 100 TVN	1670/1680 m/t	1670/1680
Fish oil, crude bulk	3900/4000	3700/3800
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	4400/4500	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

The information contained herein is based on sources that we believe to be reliable, but we do not represent that it is accurate or complete. Nothing contained herein should be considered as an offer to sell or a solicitation of an offer to buy. All references to prices are subject to change without notice. Any opinions expressed herein are solely those of the author. As such, they may differ in material respects from those of, or expressed or published by or on behalf of, Hammersmith Marketing Ltd or its officers, directors, employees, or affiliates.

Copyright © 2022 Wayne S. Bacon