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The time at Global Grain 2022 in Geneva was great. So many people were there that we had not seen in person since before Covid. While we all got used to Zooming there is nothing like face-to-face which made Global Grain worthwhile. And the presentations were very good too.

WEEKLY USA GRAIN AND PROTEIN REPORT November 19, 2022

The Black Sea grain corridor situation had prices moving up and down and back this week as we all tried to get a good idea of what was actually happening. For now it does look like the next 120 days will be business as usual from Ukraine and even Russia – well, as usual as it can be.

US corn ended the week only up by a couple of dollars while soybeans slipped lower by close to USD 8 m/t – soymeal was steady on the week. US wheat prices moved around quite a bit this week and ended up with US winter wheat down by about USD 5 m/t while US spring wheat was steady on the week.

Looking at all this weeks reports and after listening to speakers at Global Grain 2022 in Geneva, the future for grain/oilseed business out of the Ukraine does not look at all well. Due to a lack of capital and farmland and facilities that can't be used the next Ukraine crops are expected to be at least 40% down on the last crop. Shipments cannot continue at a high level – even with a grain corridor – if there is greatly reduced production. Ukraine's wheat shipments will be hit first as winter wheat harvests will be down and elevators may be empty. With corn it all depends on how many millions of tons are left from previous crops as the new crop in 2023 will certainly be much lower.

2023 will probably be as tough and challenging a year as 2022.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$28/29.00	Down \$2.00	
US Gulf to Spain: Panamax m/t	\$28/29.00	Down \$2.00	
US Gulf Israel: Panamax m/t	\$50/51.00	Down \$5.00	
US Gulf to Egypt: Panamax	\$50/51.00	Down \$5.00	
US Gulf Turkey: Panamax m/t	\$51/52.00	Down \$5.00	
US Gulf Morocco: Handi	\$52/53.00	Down \$4.00	
US Gulf Algeria/Tunisia: Handi	\$53/54.00	Down \$4.00	
US Gulf Nigeria: 30,000 m/t	\$47/48.00	Up \$1.00	
US Gulf other Med: Handi	\$55/56.00	Down \$3.00	
US Gulf South Africa: Handi	\$41/42.00	Up \$1.00	
US Gulf to India: Panamax	\$47/48.00	Steady	
US Gulf to Philippines: Panamax	\$59/60.00	Up \$2.00	
US Gulf Japan: Panamax	\$58/59.00	Steady	

US Gulf China: Panamax	\$57/58.00	Steady	
US PNW South Africa – 40,000 m/t	\$65/66.00	Steady	
US PNW Egypt: Panamax	\$51/52.00	Down \$4.00	
US PNW Philippines: Panamax	\$40/41.00	Steady	
US PNW Japan: Panamax	\$34/35.00	Steady	
US PNW China: Panamax	\$33/34.00	Steady	
US East Coast Nigeria: Handisize	\$46/47.00	Steady	
US Lakes – Europe – 30,000 m/t	\$71/73.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$73/74.00	Steady	
France/Germany to Algeria: Handi	\$31/32.00	Up \$1.00	
France/Germany to Bangladesh	N/A		
France/Germany to China: Panamax	\$70/71.00	Up \$4.00	
France/Germany to Egypt: Panamax	\$35/36.00	Down \$1.00	
France/Germany to India: Panamax	N/A		
France/Germany to Iran: Panamax	\$45/46.00	Steady	
France/Germany to Jordan	\$37/38.00	Up \$1.00	
France/Germany to Morocco: Handi	\$30/31.00	Up \$1.00	
France/Germany to Saudi Arabia: Panamax	\$60/61.00	Steady	
France/Germany to South Africa: Handi	\$46/47.00	Up \$1.00	
France/Germany to Turkey: Handi	\$33/34.00	Steady	
France/Germany to Yemen: Handi	\$63/64.00	Steady	
Argentina to Algeria: Handi	\$55/56.00	Steady	
Argentina to China: Panamax	\$52/53.00	Up \$1.00	
Argentina to Japan: Panamax	\$53/54.00	Up \$1.00	
Argentina to Egypt: Panamax	\$61/62.00	Steady	
Argentina to Europe: Panamax	\$48/49.00	Steady	
Argentina to Morocco: Handi	\$54/55.00	Steady	
Argentina to Libya: Handi	\$57/58.00	Steady	
Argentina to Jordan: Panamax	\$54/55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$60/61.00	Up \$1.00	
Argentina to Iran: Panamax	\$61/62.00	Steady	
Argentina to India: Panamax	\$62/63.00	Steady	
Argentina to Bangladesh: Panamax	\$66/67.00	Steady	
Argentina to Indonesia: Panamax	\$60/61.00	Steady	
Argentina to South Africa: Panamax	\$34/35.00	Up \$1.00	
Argentina to Kenya: Handi	\$57/58.00	Up \$1.00	
Argentina to Spain: Panamax	\$48/49.00	Steady	
Argentina to Tunisia: Handi	\$55/56.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$58/59.00	Steady	
Brazil to China: Panamax	\$47/48.00	Up \$2.00	
Brazil to Japan: Panamax	\$48/49.00	Up \$2.00	
Brazil to South Korea: Panamax	\$49/50.00	Steady	
Brazil to Europe: Panamax	\$52/53.00	Steady	
Brazil to Morocco: Handi	\$57/58.00	Steady	
Brazil to Iran: Panamax	\$61/62.00	Steady	
Brazil to Bangladesh: Panamax	N/A		
Brazil to Saudi Arabia 30/40,000 m/t	\$68/69.00	Steady	
Brazil to Spain: Panamax	\$52/53.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$65/66.00	Down \$1.00	
Australia to Saudi: Panamax	\$40/41.00	Steady	
Australia to Europe: Panamax	\$52/53.00	Corrected	

Black Sea freight – Romania and Russia			
Black Sea to China: Panamax	\$67/68.00	Steady	
Black Sea to Indonesia: Panamax	\$65/66.00	Up \$3.00	
Black Sea to Egypt: 40/50,000	\$26/27.00	Down \$1.00	
Black Sea to Egypt: 30,000	\$32/33.00	Up \$2.00	
Black Sea to Iran: Panamax	\$61/62.00	Down \$2.00	
Black Sea to Europe: Panamax	\$30/31.00	Down \$1.00	
Black Sea to Morocco – Handi	\$30/31.00	Steady	
Black Sea to Tunisia/Algeria – Handi	\$29/30.00	Steady	
Black Sea to Jordan: Panamax	\$39/40.00	Steady	
Black Sea to Libya – Handi	\$32/33.00	Steady	
Black Sea to Saudi: Panamax	\$63/64.00	Up \$3.00	
Black Sea to Turkey – Handi	\$28/29.00	Steady	
Black Sea to South Africa – Handi	\$57/58.00	Steady	
Baltic Dry Index	1189	Down 166	
Baltic Capesize Index	1122	Down 422	
Baltic Panamax Index	1594	Down 43	
Baltic Supramax Index	1170	Down 43	
Baltic Handysize Index	763	Down 24	
Global Container Index - Freightos	3040	Down 145	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR December 2022/February 2023

Wheat, USA Soft Red Winter, US Gulf	USD 355>> 350 March	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 415>> 405 March	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 290/295	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 315/320	
Wheat, Romania 12.5 pro	USD 325>>320 March	
Wheat, Superior, France, Rouen	USD 344/348	
Wheat, milling, 12.0%, Argentina, Upriver	USD 380/385	
Wheat, feed, Black Sea	USD 280/285	
Barley, France, Rouen port	USD 315/317	
Barley, feed, Argentina, upriver	USD 360/365	
Barley, feed, Black Sea, 30,000+	USD 285/290	
Barley, feed, Australia	USD 285/290	
Corn, 2YC FOB NOLA USA	USD 350>>310 March	
Corn, 3YC FOB USA Pacific northwest	USD 345>>335 March	
Corn, FOB Argentina port, upriver	USD 285<<295 March	
Corn, FOB Brazil port	USD 300>>295 March	

Corn, FOB France – Atlantic	USD 334/337	
Corn, FOB Romania	USD 260>>250 March	
Corn, FOB Russia	USD 240>>230 March	
Corn, FOB Ukraine, 30,000+ m/t	USD 255/260	
Sorghum, FOB Argentina port	USD 290/295	
Sorghum, FOB Texas	USD 368/371	
Soymeal, 48% protein, FOB NOLA	USD 500>>470 March	
Soymeal, 48% protein, USA, Rotterdam	USD 535<<505 March	
Soymeal, 47% pro, FOB Argentina	USD 470>>440 April	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 515/520	
Soymeal, 48% protein, FOB Brazil	USD 465>>445 March	
Soybeans, FOB NOLA	USD 595>>570 March	
Soybeans, Argentina, FOB	USD 600>>540 March	
Soybeans, Brazil, FOB	USD 620>>545 March	
Soybeans, Black Sea	No prices	
Corn Gluten Meal, USA FOB NOLA	USD 775/785 m/t	
Corn Gluten Feed, USA FOB NOLA	USD 290/300 m/t	
DDGS corn, 35 profat, USA FOB NOLA	USD 320/325 m/t	

USA export prices for all corn byproducts slipped a little lower this week – some of which was due to improved inland transportation in the US --- although a possible railway strike in the USA could have a serious effect on exports by container.

There has been a lot of new interest from Egypt for corn gluten meal but most shippers are staying away from Egypt business due to the continued serious payment problems. Sellers are saying that they need 100% prepayment for any business to Egypt – at least for any business that is cash DEX at an Egyptian bank.

With most experts looking for lower corn prices in months to come then we should also see some weakness in corn byproducts into early 2023.

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN

Still no word on the latest quota but the trade says that it will be before the 23rd of November as the last IMARPE report is expected on November 20.

The latest El Niño/Niña report shows that nothing much will happen in Peru. Details published by MSI Ceres show that the situation will be “neutral to weak” for both Niña and Niño. So, don’t expect any trouble for the season.

Everyone is just sitting and waiting – with much anticipation – for what the next quota will be, both buyers and sellers are out of the market for now just waiting for the quota.

The latest number in Peru fishmeal exports shows about 1.01 million m/t exported to the 10 months to the end of October with 795,000 m/t going to China, followed by 58,000 m/t to both Germany and Ecuador and 34,400 m/t to Japan, 18,300 m/t to Taiwan and 15,300 m/t to Vietnam --- all other markets are quite small. Overall, Asia takes 86% of all Peru’s fishmeal exports.

MSI Ceres published an interesting chart from the FAO on fishmeal inclusion rates in fish feed looking back to 1999 and forward to 2030. Without exception the information shows fishmeal inclusion rates dropping further for both fishmeal and fishoil. The FAO information also shows world fishmeal

production increasing from 4.9 million m/t today to 5.7 mm/t by 2031 with the average price per ton increasing by about 12% by 2031. It is also interesting to note that fishmeal consumption will continue to match production --- so while fishmeal fish feed inclusion rates may be dropping overall usage will increase as the aquafeed and animal feed markets grow.

PERU "INDICATION" FISHMEAL PRICES:

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Herring fishmeal	72% protein	2,210
Danish fishmeal	64% protein	1,710
Peru fishmeal	64% protein	1,710
Chile fishmeal	67% protein	1,750
Iceland fishmeal	70% protein	2,140

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
67% protein standard steam	1470/1480 m/t	
67% protein 150 TVN	1520/1530 m/t	
67% protein 120 TVN	1570/1580 m/t	1600/1620
67% protein 1000 hist, 120 TVN	1620/1630 m/t	1640/1660
68% protein 500 hist, 100 TVN	1670/1680 m/t	1670/1680
Fish oil, crude bulk	3900/4000	3700/3800
Fish oil, crude drums	No prices	
Fish oil, flexi tank	No prices	
Fish oil, Omega 3: 28%EPA/DHA	4400/4500	

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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