

ECUADORIAN FISH MEAL AND FISH OIL HISTORY



Productos Pesqueros S.A.
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- ◆ **ECUADOR START THE FISH MEAL INDUSTRY IN THE 1970, ALL THIS FISH MEAL WAS MADE BY AN ARTISANAL SMALL PLANTS.**
- ◆ **IN THE 1990-2000 THE PLANTS WERE PRODUCING DIRECT FLAME FIRE FISH MEAL THAT WAS A LOW QUALITY AND LOW DIGESTIBILTY FISH MEAL.**
- ◆ **IN THE 2000 ECUADOR START TO PRODUCE THE STEAM DRY FISH MEAL THAT WAS THE BEGINNING OF THE GROWING OF THE WHOLE INDUSTRY.**
- ◆ **FOR THE 2015 WE HAVE GROW THE ENOUGH TO HAVE ALL THE NECESSARY CERTIFICATIONS SUCH AS HACCP, GMP AND MANY OTHER CERTIFICATIONS TO WARANTY THE FISH MEAL QUALITY.**

ECUADORIAN FISH MEAL AND FISH OIL LOCATION AND SPECIES



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- ◆ **ECUADOR IT'S THE THIRD FISH MEAL AND FISH OIL PRODUCER COUNTRY IN THE SOUTH PACIFIC COAST OF SOUTH AMERICA**
- ◆ **ECUADORIAN PRINCIPAL SPECIES ARE: PACIFIC MACKARELL (MORENILLO), BULLET TUNA(BOTELLA), SARDINE (SARDINA) ALL THIS FISHES ARE TO PRODUCE THE 65%,67% AND 68% FISH MEAL PROTEIN.**
- ◆ **ECUADOR ALSO IT'S A VERY IMPORTANT PRODUCER OF LOW PROTEIN FISH MEAL SUCH AS 58%, 60% AND 62% BECAUSE OF HIS PREVILEGE TO BE THE FIRST PRODUCER OF TUNA FOR HUMAN CONSUMPTION AND AS A RESULT YOU GET THE TUNA SCRAP THE PRINCIPAL RAW MATERIAL FOR LOW PROTEIN FISH MEAL.**

♦ **OTHER IMPORTANT RAW MATERIAS USED FOR LOW PROTEIN FISH MEAL IT'S THE SARDINE SCRAP, MAHI MAHI SCRAP, BLUE MARLIN SCRAP, YELLOW FIN SCRAP AND CHUHUECO WHOLE FISH.**

♦ **ALL THIS MAKE THE ECUADORIAN FISH MEAL UNIQUE IN THE WORLD BECAUSE OF HIS VARIETY OF WHOLE FISH AND SCRAP FISH.**

ECUADORIAN FISH MEAL AND FISH OIL STATISTICS



Productos Pesqueros S.A.
Productos Pesqueros S.A. logo featuring five stylized fish icons below the company name.

- ▶ **ECUADOR PRODUCED IN THE 2015 AROUND 288000 TONS OF FISH MEAL**
- ▶ **45% OF IT ITS CONSUMED INSIDE OF ECUAOR AND THE DIFFERENCE 55% ITS EXPORTED.**
- ▶ **THE PRINCIPAL USE IN ECUADOR ITS FOR THE AQUACULTURE AREA SPECIALLY FOR THE SHRIMP FEED INDUSTRY.**
- ▶ **ALSO THE FISH OIL THE 65% ITS USED IN THE SHRIMP FEED INDUSTRY AND THE 35% ITS EXPORTED.**

ECUADORIAN FISHING REGULATIONS



- ◆ **ECUADOR HAS TWO MONTHS OF FISHING VANS DURING THE YEAR ONE IN MARCH AND ONE IN SEPTEMBER.**
- ◆ **THE GOVERNMENT NOW IS STUDYING THE POSSIBILITY TO SET QUOTAS IN THE NEXT YEARS BUT AT THE TIME THERE IS NOTHING FOR SURE.**
- ◆ **THE FISHING CATCHES IN ECUADOR HAVE BEEN INCREASING IN THE LAST YEARS AT A 5% BASIS.**

PRODUCTOS PESQUEROS S.A. PRODUPES



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PRODUCTOS PESQUEROS S.A.

- 🟢 **WE ARE A FISH MEAL AND FISH OIL PRODUCER AND EXPORTER COMPANY SINCE 2007 LOCATED IN MANTA-MANABI-ECUADOR-SOUTH AMERICA.**
- 🟢 **THE LEADING FISHING PORT IN THE COUNTRY.**
- 🟢 **WE ARE ONE OF THE TOP 5 FISH MEAL PRODUCER AND EXPORTER COMPANY IN ECUADOR.**



Productos Pesqueros S.A.
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QUALITY CERTIFICATIONS

- WE HAVE GOT THE GMP CERTIFICATION BY BUREAU VERITAS CERTIFICATION COMPANY.
- ALSO WE HAVE THE HACCP IMPLEMENTED AND CERTIFIED, WE GOT THE HACCP BY THE INSTITUTO NACIONAL DE PESCA OF ECUADOR.



Oficio Nro. MAGAP-INP-2016-0904-OF
Guayaquil, 31 de agosto de 2016

Asunto: CERTIFICADO HACCP PRODUCTOS PESQUEROS S.A. PRODCPES PII-152 (inglés y español)

Señor Ingeniero
Jorge Acosta/gerente
Representante Legal
PRODUCTOS PESQUEROS PRODUPES S.A
En su Despacho

El Instituto Nacional de Pesca (INP) como Autoridad Competente en materia Sanitaria de los Productos de la Pesca y Acuicultura del Ecuador.

CERTIFICA:

Que la empresa **PRODUCTOS PESQUEROS S.A. PRODCPES PII-152** (Línea de Pesca: HARINA Y ACEITE DE PESCADO) cumple todos los requerimientos de los Formatos F03 y F04 del Plan Nacional de Control de acuerdo a la verificación in situ del Manual HACCP para los productos elaborados a la exportación de los productos pesqueros y de acuicultura.

La correcta aplicación y manejo del manual HACCP es responsabilidad de la empresa **PRODUCTOS PESQUEROS S.A. PRODCPES PII-152**

Nota: El presente certificado expira el 22 de febrero de 2017, del cual también se le generará la versión en inglés.

Atentamente,

Alba Sarah María Páez
Marta
SUBDIRECTORA TÉCNICA - INP

Referencia:

"HACCP-INP-2016-2016M"

Anexo:

"certificado_en_ingles_producto.pdf"

Copia:

- Señor Ingeniero
- Walter Velasco/gerente
- Director General del Instituto Nacional de Pesca (INP)
- Señor Ingeniero
- Ulises Alvarado/gerente
- Coordinador del Programa de Mejoramiento de la Calidad Pesquera, Acuicultura y Acuicultura (A.C.P.A.A.) (I) - INP
- Señor Ingeniero
- Óscar Jarama/gerente
- INP - Representante del proceso del PAA
- Señor Ingeniero
- Sección Sanitaria/gerente
- INP - Investigador Programa



Productos Pesqueros S.A.

- ◆ **SINCE APRIL 2015 WE INTRODUCED OUR NEW STEAM DRY FISH MEAL LINE TO GIVE OUR CUSTOMERS A BETTER FISH MEAL QUALITY IN ALL ASPECTS FRESHNESS AND QUALITY PARAMETERS.**
- ◆ **WE MAINLY PRODUCE 60%,62%,65%,67% AND 68% FISH MEAL PROTEIN.**
- ◆ **WE HAVE OUR CHINESE LICENSE APPROVED SINCE 2012 AND WE ARE APPROVED BY THE AQSIQ TO EXPORT TO CHINA.**
- ◆ **OUR PRINCIPAL CUSTOMERS ARE LOCATED IN CHINA, JAPAN,AUSTRALIA,COLOMBIA,DOMINICAN REPUBLIC,EUROPE.**



WE INVITE YOU TO VISIT OUR WEB PAGE

WWW.PRODUCTOSPESQUEROS.COM



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